

Toledo



P O Box 2823,  
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[www.apicsToledo.org](http://www.apicsToledo.org)



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**APRIL**  
**PROFESSIONAL DEVELOPMENT MEETING**  
**Joint Meeting with UTAPICS Student Chapter**

**“Managing Quality—Across Industries”**  
**Manufacturing, Healthcare, and Service Industries**  
**A Panel Discussion**

**Discover how Quality Control procedures and techniques differ across industries...and how they are the same!!**

**Tuesday, April 19, 2011**

**University of Toledo**  
**Student Union, Rm 2582**  
**2801 W Bancroft St**  
**Toledo, OH 43606**

**5:30 pm - Registration**  
**6:00 pm – Dinner Buffet**  
**6:45 pm - Panel Discussion**

**\$25 – Members & Guests**  
**\$15 - Students**

**Bring your business cards for networking**  
**with the students**

**Drawing for free PDM**

**APICS Toledo professional members who**  
**are unemployed attend for free.**

**Participating Companies**

**First Solar** – leading manufacturer of photovoltaic solar modules and systems. Provides sustainable energy solutions to meet the needs of a growing global society.

**Mercy Health System** – a 7-hospital system and a preferred provider of healthcare services across 20 counties in NW Ohio & SE Michigan

**O E Meyer Co** – Supplies welding gases and welding products and supplies to the manufacturing industry, and home medical equipment and oxygen to the healthcare industry





For more information or to make a reservation email [pdm@apicstoledo.org](mailto:pdm@apicstoledo.org)

## *Other Programming News*

### MARCH REPORT

The March meeting was our Annual Joint PDM with ISM, NAPM-Toledo on March 17 at the Langley Banquet Hall in Maumee, Ohio. The program was “Insourcing”, presented by Norm Hoepfner, VP Procurement, for Sauder Woodworking in Archbold, Ohio. There were 33 in attendance, including 23 from NAPM.

Mr. Hoepfner’s presentation began with an overview of Sauder Woodworking, which is North America’s leading producer of ready-to-assemble (RTA) furniture and the nation’s fifth largest residential furniture manufacturer. (For more information on Sauder Woodworking, go to [www.sauder.com](http://www.sauder.com) .)

Like many other companies in the region, Sauder had outsourced to offshore suppliers many of the component parts for its RTA product line. However, due to demands from their customers to

reduce lead-times (their largest customer is Wal-Mart), Mr Hoepfner and his team began a search for suppliers within a 50-mile radius of Archbold, Ohio, and started considering total cost of components rather than just purchase price. He described his supplier selection process and the savings gained in cost and leadtime after “nearsourcing”. He also identified additional “nearsourcing” opportunities targeted for future initiatives. Our thanks to Norm Hoepfner for taking time out of his busy schedule to speak at our PDM.

Thanks to Dave Swartz at Premium Transportation, who generously provided the speaker gift—two tickets to a Toledo Walleyes hockey game. And congratulations to Don Gardner, who won the drawing for a free PDM. The results of the evaluation follow.

	Not Satisfied				Highly Satisfied				Overall Rating		
	1		2		3		4			5	
	No	%	No	%	No	%	No	%	No	%	4 + 5
<b>Facility</b>	0	0%	0	0%	0	0%	2	29%	5	71%	100%
<b>Dinner</b>	0	0%	1	14%	1	14%	1	14%	4	57%	71%
<b>Topic</b>	0	0%	0	0%	0	0%	0	0%	7	100%	100%
<b>Location</b>	0	0%	0	0%	0	0%	2	29%	5	71%	100%
<b>Speaker</b>	0	0%	0	0%	0	0%	1	14%	6	86%	100%
<b>Meeting</b>	0	0%	0	0%	0	0%	3	43%	4	57%	100%

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### 2011 Schedule of Events

Date	Event	Location	Speaker	Topic
Thurs, Mar 31 4:45 pm	UTAPICS PDM	UT Campus ST-1160 North Toledo, OH	Jim Craig Anderson Development Co	Toll Manufacturing & Its Challenges to OM & SCM
Thurs, Mar 31 6pm-8pm	BGSU APICS PDM with Goodyear	BGSU Campus BA116 Bowling Green, OH	Mark Purtilar VP, CPO, Goodyear	
Tues, Apr 12 5:45 pm	APICS Toledo Board of Directors Meeting	J Patrick's Rest, Holiday Inn Perrysburg, OH		
Tues, Apr 19 5:30 pm	Joint PDM with UTAPICS Student Chapter	U of T Campus Student Union 2582 2801 W Bancroft St Toledo, OH 43606	Panel Discussion	"Managing Quality—Across Industries"
Weds, April 20 7:30pm	BGSU APICS Election Meeting			
Sat, April 30	BGSU APICS Golf Scramble	BGSU Golf Course Bowling Green, OH		
May/2011	TBA	TBA	TBA	TBA
June/2011	APICS Toledo Annual Meeting	TBA		
Fri-Sat, Jun 24-25	Mid-Atlantic District Meeting Cincinnati, OH			
Thurs, Oct 6	Joint PDM with BGSU APICS Student Chapter & BGSU SCMI			
Sun-Tues, Oct 23-25	APICS International Conference & Expo Pittsburgh, PA			

Denotes a change or addition from the previous schedule

*Sheryl Holbrook, CPIM, C.P.M.*

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## *President's Message April 2011*

There are no new chapter members in Toledo this month but we do have one new member in our student chapters, Cameron Boli who is the newest member of the University of Toledo Student Chapter.

As has been mentioned in the past our webmaster has not had the time to maintain the chapter website and despite several appeals we have been unable to find a volunteer to take on the role. The Board of Directors has agreed to look for professional help, we hope to revise the website and the content management system to allow board members to make updates themselves.

Our Annual Meeting will take place in June this year and it is at this meeting we elect officers for the following year, for the 9 years I have served on the board it has been a struggle to find volunteers for the board positions and I would encourage anyone who

might be interested to look at the website for the position descriptions (link below), attend a board meeting and / or contact me with any questions.  
<http://www.apicstoledo.org/board.aspx>

Last month I said I would give you updates on our progress against the Chapter Minimum Standards (CMS) and Chapter Benchmarking and Reporting (C-BAR) these are reporting metrics used by APICS and the chapter to determine performance.

I am pleased to say that we are in compliance with all 13 of the requirements for CMS.

So far our scoring for C-BAR has us qualifying for the Bronze Award and well on the way to Silver status, however much of the required input looks back at the entire chapter year and therefore won't be completed till late June or early July.

## *Education Report – April 2011*

Barbara Smart is the latest member of the Toledo chapter to gain the CPIM, completing her certification on February 26<sup>th</sup>.

### **CPIM Classes**

We expect to offer another series of the CPIM classes in Toledo starting September or October this year. Jackson Community College (Michigan) is planning to offer a CPIM program starting in the Fall.

### **Certified Supply Chain Professional (CSCP)**

We plan to offer an instructor led class in Fall 2011, if you want to get a start on your studies by ordering the CSCP Learning System let us know and as a chapter member we will give you a \$100 discount on the normal APICS member pricing. We'll also pay for shipping, another \$20 saving.

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## *Membership Matters – April 2011*

**Kevin Gilbertson, Stephanie Babbitt and Joe Sarkisian** all complete their first year of APICS membership in April.

Congratulations to **Udayan Nandkeolyar** and **Mike Wheatley** who both complete 20 years of APICS membership this month.

### Recent Certifications

Barbara Smart completed her CPIM certification on February 26<sup>th</sup>; she is the 45<sup>th</sup> member of the chapter to achieve this.

### Chapter Membership

There have been no new members in the BGSU chapter this month so far.

The UT chapter has added 1 new Member:  
Cameron Boli

No new members in the Toledo chapter this month and our total membership (131) is the same as last month

Numbers as of March 25<sup>th</sup> are

- BGSU student chapter members 36
- UT student chapter members 33
- Toledo chapter Professional / Enterprise 122
- Toledo chapter Retiree members 1
- Toledo chapter Academic members 8

*Bruce Brechin CPIM, CSCP*



## *The Rituals of Easter*

### **Easter Bunny**

The Bible makes no mention of a long-eared, short-tailed creature who delivers decorated eggs to well-behaved children on [Easter](#) Sunday; nevertheless, the Easter bunny has become a prominent symbol of Christianity's most important holiday. The exact origins of this mythical mammal are unclear, but rabbits, known to be prolific procreators, are an ancient symbol of fertility and new life. According to some sources, the Easter bunny first arrived in America in the 1700s with German immigrants who settled in [Pennsylvania](#) and transported their tradition of an egg-laying hare called "Osterhase" or "Oschter Haws." Their children made nests in which this creature could lay its colored eggs. Eventually, the custom spread across the U.S. and the fabled rabbit's Easter morning deliveries expanded to include chocolate and other types of candy and gifts, while decorated baskets replaced nests. Additionally, children often left out carrots for the bunny in case he got hungry from all his hopping.

### **Easter Eggs**

Easter is a religious holiday, but some of its customs, such as Easter eggs, are likely linked to pagan traditions. The egg, an ancient symbol of new life, has been associated with pagan festivals celebrating spring. From a Christian perspective, Easter eggs are said to represent Jesus' emergence from the tomb and resurrection. Decorating eggs for Easter is a tradition that dates back to at least the 13th century, according to some sources. One explanation for this custom is that eggs were formerly a forbidden food during the Lenten season, so people would paint and decorate them to mark the end of the period of penance and fasting, then eat them on Easter as a celebration.

*(History.com)*

Easter egg hunts and egg rolling are two popular egg-related traditions. In the U.S., the [White House](#) Easter Egg Roll, a race in which children push decorated, hard-boiled eggs across the White House lawn, is an annual event held the Monday after Easter. The first official White House egg roll occurred in 1878, when Rutherford B. Hayes was president. The event has no religious significance, although some people have considered egg rolling symbolic of the stone blocking Jesus' tomb being rolled away, leading to his resurrection.

### **Easter Candy**

Easter is the second best-selling candy holiday in America, after [Halloween](#). Among the most popular sweet treats associated with this day are chocolate eggs, which date back to early 19th century Europe. Eggs have long been associated with Easter as a symbol of new life and Jesus' resurrection. Another egg-shaped candy, the jelly bean, became associated with Easter in the [1930s](#) (although the jelly bean's origins reportedly date all the way back to a Biblical-era concoction called a Turkish Delight). According to the National Confectioners Association, over 16 billion jelly beans are made in the U.S. each year for Easter, enough to fill a giant egg measuring 89 feet high and 60 feet wide. For the past decade, the top-selling non-chocolate Easter candy has been the marshmallow Peep, a sugary, pastel-colored confection. Bethlehem, Pennsylvania-based candy manufacturer Just Born (founded by Russian immigrant Sam Born in 1923) began selling Peeps in the [1950s](#). The original Peeps were handmade, marshmallow-flavored yellow chicks, but other shapes and flavors were later introduced, including chocolate mousse bunnies.

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## *APICS Student Chapters*



### **Bowling Green State University**

This month, we have had two board meetings planning some of our activities for March and April. We also discussed our BGSU APICS Student of the Year award criteria that we plan to implement. Criteria discussed included supply chain management major, case competition participation, APICS/NAPM PDM dinner attendance, APICS International conference and district meeting attendance, board membership, other off-campus activities, GPA of 3.0, student enhancement initiative, etc. A student will earn so many points for fulfilling each criterion. If we use this point system, Karen will have to oversee it, as there were concerns that making a list and voting for Student of the year could be a biased vote. Our final top 5 criteria were **supply chain major (3 pts), 3.0 GPA (2 pts), student enhancement initiative (5 pts), off-campus APICS activities (5 pts), and board membership (3 pts)**, with enhancement and off-campus activities carrying the most weight. The first tie-breaker will be the number of SCM related events off-campus attended, and the final tie-breaker will be a vote across the board.

On March 24<sup>th</sup>, the BG APICS chapter hosted a small town hall style meeting that focused on disaster relief logistics efforts and how they are being used in places that have been hit by natural disasters, such as Japan and Haiti. It was an informative and well-organized meeting, allowing for more member conversation and interaction. We plan on doing these regularly in the

future to create more of a sense of community among our members.

At 6 pm on March 31<sup>st</sup>, the BG APICS chapter will host Mark Purtilar, VP and CPO of Goodyear for a Professional Development Meeting. This meeting is being sponsored jointly by all the student organizations within the Department of Management at BGSU: APICS, ISM, SHRM, and IBA. All are welcome to attend, including both professionals and students.

There are quite a few activities planned for April. APICS and ISM are having a dodgeball tournament on April 14<sup>th</sup>. It should be a nice social event to take a break from studying a little bit.

We were able to secure a date to visit the Cleveland Port Authority on April 21<sup>st</sup>. We are waiting to hear about funding for the trip to finalize arrangements. We have requested to transfer the funds that were originally planned for the Chicago Case Competition that we could not make due to weather complications to be allocated for this tour.

On April 30<sup>th</sup>, we will also host a golf scramble at the BGSU golf course. Students and professionals are invited to come out and play 9 holes and have some fun before finals week. Look for a flyer to be coming with time and cost details!

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## University of Toledo



This March the UT Student APICS chapter has continued with their new review class for Supply Chain students for their 1<sup>st</sup> CPIM test, Basics of Supply Chain Management. The student chapter had a Board meeting with Professor Sundar and Sheryl Hollbrook March 3.

Our next meeting student meeting of the year will be March 31 at 4:45pm. Our speaker for March will be Jim Craig, Plant Operations Manager, Anderson Development Company. Anderson Development is a manufacturer of various specialty chemicals. Jim is a Six Sigma Blackbelt, with a BS in Chemical Engineering Grove City College in Grove City, PA. and a MBA from Wilmington University in New Castle, DE.

Jim will be discussing toll manufacturing and the challenges it presents to the operations and supply chain organizations. His presentation will encompass toll manufacturing and the difficulties related to orders, communication, raw material and finished goods transfer and transportation. He will also address the potential parallel between the toll manufacturing organization with large corporations running multiple plants interconnected through an enterprise system, such as SAP.

Our next meeting will be a joint meeting with Toledo APICS April 19 in UT's Student Union room 2456. More information will follow in the near future for the April meeting and we hope to see you all there!

## *APICS Updates – April 2011*

On this page we list items recently announced by APICS just in case you missed them.

### *APICS Reminders*

Free access to **Aberdeen Research** for APICS members  
<http://www.apics.org/Membership/Categories/aberdeen.htm>

Now available: ***Production and Inventory Management (P&IM) Journal***  
APICS members receive complimentary online access to this recognized publication.  
Use this link to find out more <http://www.apics.org/Resources/pandimj.htm>

The **2011 APICS International Conference and Expo**  
Pittsburgh, PA October 23<sup>rd</sup> to October 25<sup>th</sup>  
<http://apics.org/sitefiles/forms/learn-more-about-apics-2011.html>

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**APICS Materials Manager Competency Model**

[http://apics.org/sitefiles/forms/APICS\\_Materials\\_MAnager\\_Competyency\\_Model.html](http://apics.org/sitefiles/forms/APICS_Materials_MAnager_Competyency_Model.html)

Check the **APICS Home Page** regularly to get the latest APICS news.

[www.APICS.org](http://www.APICS.org)