

Toledo



P O Box 2823,
Toledo, OH 43606
www.apicsToledo.org



Editor: Michael Grejtak
Newsletter@apicsToledo.org

Volume Number LI
Issue 1 – August 2012

President's Message August 2012

Hello and welcome to the first newsletter of the 2012 – 2013 chapter year, this month I'm going to cover a number of topics, the new Board of Directors, chapter membership, Chapter Performance (measured through the Chapter Minimum Standards and Chapter Benchmarking and Reporting Programs), the Chapter Net Promoter Score, our budget planning and our Strategic Plan.

On June 12th the chapter held its Annual Meeting at Tony Packo's on Front Street, at the meeting we elected the new board for the 2012 – 2013 chapter year and I'd like to thank Don Gardner (VP Administration), Sheryl Holbrook (VP Education) Lisa McLaughlin (VP Membership) and Brent Schlegel (Chairman) who will be working with me to manage the chapter this year.

The board uses July and August as our planning months, working on a variety of things including the program for our Professional Development Meetings (PDM) and tours, our education classes, developing and agreeing the strategic plan and finalizing the chapter budget.

This year we did not have a candidate for the VP Programs position and Don, Sheryl and Brent are working together to develop our program.

As well as VP Programs there are a number of other open board positions and I would encourage any member who is interested in finding out what is involved in a board role to contact me (president@apicstoledo.org) or Brent Schlegel (chairman@apicstoledo.org) as we would welcome additional board members for several reasons, firstly to lighten the workload on the current members and secondly to bring a fresh look at the chapter and all that we do and perhaps address some of the areas where the board knows we are weak but lack the time to address the issues.

In June I told you that May was an incredible month for chapter membership and that we had added 25 members, well I have to say that we have bettered that total and have now added another 30 members taking our total to 175.

We have 10 former student members who have now graduated and are automatically transferred into the parent chapter:

Jason Brown	Chao Di	Isaline Frelet	Shutung Li
Christopher Olang	James Priest	Sarah Shoemaker	Maradeth Spenser
	Cory Tuttle	Grant Wasserman	

I'd like to offer my congratulations to each of them for their recent academic achievements and wish them success for the future.

Toledo



P O Box 2823,
Toledo, OH 43606
www.apicsToledo.org



We also welcome 20 new professional members:

Gayle Bayer	Ryan Becker	Maggie Buchanan	Dennis Choi
Stacy Clark	Will Cook	Dan Downey	Keisha Glover
Jose Gonzalez	Veronica Horn	Tyrone Hunter	Bruce Jang
Andrew Jarrell	Nicole Jenkins	Natasha Kirkland	Jason Maher
Susan Miller	Matt Schaaf	Heather Schneider	JB Yoon

14 of these new members are from the Detroit facility of MOBIS North America and are studying Basics of Supply Chain Management at in-house class led by Sheryl Holbrook.

While our new member numbers are very impressive there is another aspect to membership, that is those members who choose not to renew and our losses are unfortunately much higher than the board would like. According to APICS 50 people who were members of the Toledo chapter of APICS on June 30th 2011 were no longer APICS members by June 30th 2012.

As many of you know Lisa McLaughlin, our VP Membership, sends e-mails to every member when their membership renewal date approaches, she will send a second and subsequent reminder and she does request that if a member has decided not to rejoin they tell her why.

We would love to hear from those individuals who decide not to rejoin why they made the decision, it is another way of gathering information to help the board decide what needs to be done to make APICS membership a positive for the members, so please if you are thinking of letting your membership lapse or have decided to let it lapse tell us the reason why.

Now for chapter performance, on July 22nd I sent our chapter CMS (Chapter Minimum Standards) and C-BAR (Chapter Benchmarking and Reporting) submissions and the supporting documentation to the Mid-Atlantic District Reviewer. CMS lists 13 different requirements and a chapter must meet all 13 to be able to be considered for one of the C-BAR awards, I am pleased to be able to confirm that the chapter was in full compliance with all 13 CMS requirements. C-BAR can be considered as a development of CMS, there are 10 sections and each section has multiple questions with points scored depending on the answer. The points for all the sections are totaled and the overall score determines the award level. I am delighted to say that as submitted our score meets the requirements for the gold award, and if the reviewer agrees this will be the 6th year running we have achieved this level and will thus maintain the Platinum Chapter Status we were awarded last year.

As a tool CMS and C-BAR help the board by asking questions about chapter performance across a number of areas, C-BAR expands on CMS and addresses a number of different areas in depth, as we analyze how we are scoring during the year we identify areas where we don't score well and decide whether these are relevant to the chapter and if so what actions we can take to improve our performance.

This year C-BAR incorporated the Chapter Net Promoter Score (NPS), this is a measurement based on the fundamental perspective that every company's customers can be divided into three categories: Promoters, Passives, and Detractors. You may remember that in June we created a survey with only 2 questions, one was the respondent demographics question, the other asked how likely the respondent was to recommend the chapter to a friend or colleague on a scale of 0 to 10.

Toledo



P O Box 2823,
Toledo, OH 43606
www.apicsToledo.org



An answer in the 0 to 6 range is considered a detractor, 7 or 8 are counted as Passives and 9 and 10 are Promoters. To calculate the NPS you have to calculate the percentage who responded 9 or 10 and the percentage who answered 0 to 6. Subtract the percentage detractors from the percentage promoters to get the NPS, the hope is that the result will be positive and the more positive the better.

For our survey there were 23 respondents, 12 (52.2%) were promoters and 5 (21.7%) were detractors, subtracting detractors from promoters gave us a result of +30.5%. While we are happy with the result we would like to see a larger number of responses in future.

Now to our budget, each year the outgoing and incoming VPs of Finance are charged with the task of developing the budget for the next year, like any business we have to ensure that income and expenditure are matched and that at the end of the year the chapter is still in a financially secure position.

In 2011- 2012 our income was below our expenditure and the chapter had to draw on its reserves, this was expected as we were not planning many education classes which along with member rebates are the vast majority of our revenue. Clearly this year we have to get back in the black and to do this we could reduce our donations (chapter scholarships, support to APICS Scholars Program, support to the student chapters) or we could try to increase our revenue, the board agreed that it is important to maintain our donations to help promote Operations Management and Supply Chain Management within the student chapters and so we have set ourselves a goal of increasing revenue from our classes.

We will not do this by raising class fees rather we will be actively marketing classes to our members and to the companies where our members are employed and we will be asking the members for help. We feel that APICS education programs have a lot to offer and we will be contacting each chapter member to ask for the names of the head of operations management and head of supply chain at their locations, we want to make APICS more widely known, in January we sent a package of APICS material to the HR managers of each of the companies where we have members, unfortunately this did not give us the result we were hoping to see. This time we would like to get our message directly to the managers who are the decision makers in those areas and we would ask for your support in providing contact information.

The other area where the board is working is the development of our Strategic Plan, we look at a number of key areas, for example Finance, Membership and Programs, and set targets for the coming year, as part of C-BAR we have to state our plan targets, how we performed against the targets and an explanation if we failed to meet the targets and action plan for recovery.

For those of you who have made it to the end of this I'd like to say thank you for taking the time to read and hopefully you have realized that the APICS chapter is a small business and we are subject to many of the same pressures faced by businesses today. Being a board member gives you an opportunity to help run our business and once again I'd like to remind you we do have a number of open positions and I would encourage any member who is interested in a board role to contact me (president@apicstoledo.org) or Brent Schlegel (chairman@apicstoledo.org).

Toledo



P O Box 2823,
Toledo, OH 43606
www.apicsToledo.org



Finally I would like to remind everyone that in November the chapter marks 50 years since it was chartered, we were the 69th chapter of APICS to be formed and I'd like to hear from anyone who was involved or knows someone who was involved in the earliest days of our chapter.

Bruce Brechin, CPIM, CSCP

Programming News August 2012

We wrapped up our 2011/2012 Programs Calendar in June with a great event! At the June PDM, which was held on June 14 at Pizza Papalis in downtown Toledo, Toledo Chapter presented a one-hour overview of "Cycle Counting", based on the four-hour workshop from the APICS Inventory Control Workshop Series. The purpose of this PDM was to, first, introduce our members to one of the APICS workshops, and, then in turn, to generate interest in future workshops in the Toledo area. I'm happy to report that, based on the survey results, we met that objective. Here are the results of the survey:

Numbers Attending	27		
Forms Returned	24		
Survey Participation	89%		
		Yes	No
Meet (or exceed) expectations?	24	0	0
4-hour APICS Cycle Counting Workshop?	15	9	0
5-module APICS Inventory Control Workshop Series?	11	12	1
Private in-house workshops?	2	20	2

The Inventory Control Workshop Series includes, in addition to Cycle Counting, the following workshops: Basics of Inventory Management; Distribution Inventory Management; Material Requirements Planning and BOMs; and Physical Inventory. And, APICS has other workshops, as well. The following link will take you to more information.

<http://www.apics.org/careers-education-professional-development/courses/indemand>

APICS Toledo Chapter plans to offer one of these fine workshops are part of our 2012/2013 Calendar of Events. And remember, we can present any of the workshops on-site at your facility. Contact education@apicstoledo.org or president@apicstoledo.org for more details.

Toledo



P O Box 2823,
Toledo, OH 43606
www.apicsToledo.org



Programming News for 2012/2013 *“Continuous Improvement”*

Continuous Improvement is one of the guiding principles of Lean Manufacturing, and “Continuous Improvement” is the theme for APICS Toledo Chapter’s 2012/2013 Programs calendar. Thanks to the efforts of Don Gardner, we have two exciting plant tours in the works: Global Engine Manufacturing Alliance (GEMA) in Dundee, Michigan, in September; and Jeep Toledo Assembly Plant in May. On these tours, we will be able to see the principles of Lean Manufacturing and Continuous Improvement in action.

“Continuous Improvement” will also be the theme for the programs at our Professional Development Meetings, and we still have several openings for speakers. If you (or someone from your company) would like to share with our members your company’s Continuous Improvement efforts, please contact programs@apicstoledo.org.

As always, this year’s Calendar of Events will include several joint PDMs, with the following groups: BGSU Supply Chain Management Institute and BGSU APICS Student Chapter, on Tuesday, October 9; ASQ, in February; NAPM, in March; and UT APICS Student Chapter in April.

Toledo Chapter did not have a candidate for the VP Programs position for the 2012/2013 Chapter year, so Don Gardner, Sheryl Holbrook, and Brent Schlegel will be handling those duties as a committee. If you have an idea for a program or plant tour, or if you would like to help out as a Programs Committee volunteer, contact Don at administration@apicstoledo.org, Sheryl at education@apicstoledo.org, or Brent at chairman@apicstoledo.org.

APICS Toledo Programs Committee

Don Gardner, VP Administration

Sheryl Holbrook, VP Education

Brent Schlegel, Chairman

Education Report – August 2012

I’m excited to be the newly-elected VP-Education for APICS Toledo, and I’m looking forward to helping the Chapter bring certification classes and other educational offerings to our members.

In June, we completed a class in Basics of Supply Chain Management (BSCM), which is the first of five modules for the APICS CPIM (Certified in Production and Inventory Management) certification program. Two of the students from that class, Marianne Magee and Kristin Garrison from Wacker Chemical, successfully passed the BSCM exam. Congratulations, Marianne and Kristin! And, thanks to the University of Toledo for the use of the classroom. We appreciate their support of our certification classes. We’re currently running in-house BSCM classes for 16 employees at MOBIS-Toledo and 14 employees at MOBIS-Detroit. Toledo’s last class is August 15 and Detroit’s last class is September 11.

Toledo



P O Box 2823,
Toledo, OH 43606
www.apicsToledo.org



We will continue with the APICS CPIM certification classes in late September with Master Planning of Resources (MPR). Our tentative schedule is as follows:

Sept/2012	CPIM Master Planning of Resources (8 weeks)
January/2013	CPIM Detailed Scheduling and Planning (9 weeks)
February/2013	CSCP Certified Supply Chain Professional (16 weeks)
April/2013	CPIM Execution and Control of Operations (8 weeks)
June/2013	CPIM Basics of Supply Chain Management (10 weeks)
Sept/2013	CPIM Strategic Management of Resources (8 weeks)

As you can see, we will begin another full round of CPIM classes in June, 2013, with BSCM. Although BSCM is viewed as a prerequisite for the other four modules, the classes and exams do not necessarily need to be taken in any particular order. If you want to get started on your CPIM certification, but you haven't taken BSCM yet, contact me at education@apicstoledo.org, and we can discuss your options.

We finally have a CSCP instructor available, and classes for the CSCP certification are scheduled to start in late February, 2013. We're considering two options—a weekly weeknight 3-hour class for 16 weeks, or a weekly Saturday 6-hour class for 8 weeks. If you are interested in the CSCP review classes, please let me know your preference at education@apicstoledo.org. If you want to get started on your CSCP certification right now, you also have the option of a self-study program. The 2012 CSCP Learning System is available on-line. The Learning System includes the same printed material used in the classes, along with such web-based tools as flashcards, module-specific tests, practice exams, and progress reports. You can still take the instructor-led classes to reinforce your self-study, or you can take the certification exam without benefit of the classes. For more information on the CSCP certification and the CSCP Learning System, go to <http://www.apics.org/careers-education-professional-development/certification/cscp>.

Dates and locations for all classes are being finalized now....watch for the 2012/2013 APICS Toledo Educational Calendar!!

Sheryl Holbrook, CPIM, CSCP

Toledo



P O Box 2823,
Toledo, OH 43606
www.apicsToledo.org



Membership Report – August 2012

Membership Milestones for the Month of July and August

Professional APICS membership for this month:

1 Year with APICS

Amy Kuchar 07/12/2011
Richard Ricci 07/25/2011
Kourtney Schlick 07/25/2011
Bradford Lenhart 08/10/2011

Student Associates Accomplished first year of APICS membership this month:

James Priest 08/03/2011
Jack Roberston 08/03/2011

New Professional Members joined the Toledo Chapter in June/July

Gayle Bayer	Ryan Becker	Maggie Buchanan	Dennis Choi
Stacy Clark	Will Cook	Dan Downey	Keisha Glover
Jose Gonzalez	Veronica Horn	Tyrone Hunter	Bruce Jang
Andrew Jarrell	Nicole Jenkins	Natasha Kirkland	Jason Maher
Susan Miller	Matt Schaaf	Heather Schneider	JB Yoon

New Student Members joined the Toledo Chapter in June/July

Nicholas Flaminio, and Belal Orra

Congratulations to all APICS Members and **WELCOME** to the new APICS Toledo Chapter members, we look forward to seeing all of you at one of our future chapter events.

Total Membership (August 1, 2012) 249

BGSU student chapter members 36
UT student chapter members 38
Toledo chapter Professional / Enterprise 168
Toledo chapter Retiree members 1
Toledo chapter Academic members 6

Lisa McLaughlin

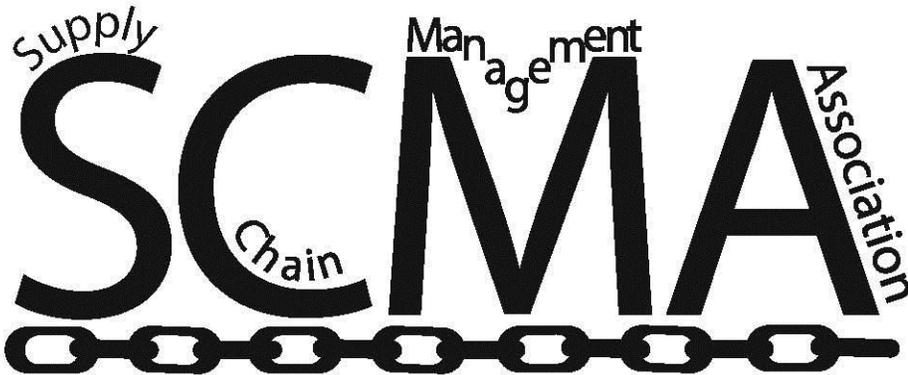
Toledo



P O Box 2823,
Toledo, OH 43606
www.apicsToledo.org



Student Chapter Reports



Although not typically a busy time for our BGSU SCMA (APICS) chapter, we have accomplished a number of noteworthy items. Thanks to Celeste Bemby's work before leaving campus, we have a new logo for our student group! She worked with designers from a BGSU alumni start-up "Nice Shirts" which will do design and sales for groups looking to raise funds for good causes without all the hassles. Hopefully, we'll be able to do some shirt orders with them using our logo in the future!

We've established our first few meetings to kick-off the new fall semester once classes begin August 20th. On Thurs., August 30 from 11 am -3 pm, representative of SCMA and out supply chain program will participate in BTSU CampusFest. This event takes place on the Union Oval with tables for all the student organizations to recruit new members. We'll have some great free gifts for those that stop by to hear about our organization and program. We will follow this recruiting event with classroom visits Sept. 4-6 to invite everyone interested to our official kick-off meeting Thurs., Sept. 6 at 7:30 pm in BA 114. Cardinal Health representatives including Erik Helland and 2 recent BGSU grads will talk about internships and transition to careers, while our officers will provide highlights of our organization and upcoming events. One key fall event will be our joint SCMI/APICS Toledo dinner meeting Tues., Oct 9 at 5:30 pm, so mark your calendar now to save that date!

Also this fall will be the APICS International Conference and Exposition. Congratulations to Jacob Yaney, Latifat Owe, Beth Albers, and Ethan Yonkers for being selected as E&R Foundation APICS Scholars to attend this year's conference in Denver! And thanks to the Toledo APICS chapter for their continued support of the scholar program and our student chapter!

Finally we want to thank and congratulate BGSU's nominations for the APICS awards which will be presented in Denver: APICS Student Mentor of the Year Nominee, Dr. Amelia Carr, for all her work and support of our supply chain students! APICS Student Member of the Year Nominee, Latifat Owe, for all her hard work leading our SCMA group!

APICS Updates – August 2012

Toledo



P O Box 2823,
Toledo, OH 43606
www.apicsToledo.org



On this page we list items recently announced by APICS or other APICS information

The 2012 APICS International Conference will be held from Sunday October 14th to Tuesday October 16th in Denver, Colorado.

Use the link below to find out about the conference, the program, hotels, plant tours, speakers and what to see and do in the area.

You can also sign up for the conference newsletter, this will provide you with updates about the conference.

<http://www.apics.org/sites/conference/2012/home>

APICS members registering before July 13th pay \$1099, between July 13th and August 16th registration is \$1299 and from August 17th the member registration fee will be \$1449.

Register early and your \$350 savings will cover the cost of your flight, the cost for a round trip economy flight from Detroit to Denver (Saturday 13th returning Tuesday 16th) on Delta is just under \$300.

Bruce Brechin CPIM, CSCP