

Toledo



P O Box 2823,  
Toledo, OH 43606  
[www.apicsToledo.org](http://www.apicsToledo.org)



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Editor: Paula Taynor  
[Newsletter@apicsToledo.org](mailto:Newsletter@apicsToledo.org)

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## *President's Message February 2011*

In December after seeing an appeal on a local television channel one of our members contacted me with a request that the Board consider giving a donation to one of the local food pantries, the request was made just before our December meeting and at the meeting the board agreed unanimously to donate \$500 to the MLK Kitchen for the Poor in Toledo. [www.kitchenforthe poor.org](http://www.kitchenforthe poor.org)

While recognizing that this may not align directly to our mission statement of providing knowledge of operations management, the board members felt that we were in a position where we could offer support to a program that helps members of the community who have difficulty in meeting one of the basic human needs.

For the second month in a row I have to report that there are no new members in either of our student chapters or the Toledo chapter, and I am happy to say that the Toledo numbers have remained unchanged, 126 professional members, 7 academic members and 1 retired member.

Well winter has certainly had the Toledo area in its grip these last couple of weeks with temperatures well below freezing even before the wind chill is added in, however we have been fortunate not to be hit with any of the really heavy snowfalls that beset the east coast states in early January and had such a significant effect.

What you may ask has snowfall got to do with APICS? Well the answer is planning.

While recognizing that major snowfalls are not regular occurrences we know they may occasionally happen and similar emergency situations may arise in our own jobs we need to address these situations which may occur infrequently but have a significant impact in our emergency planning.

We have to decide our desired response level to certain emergencies and what resources we would need to have available to provide that response then we need to look at those resources and decide whether we can afford to have them sitting idle for much of the time. Generally the answer to idle resources will be 'no' meaning we know that if the emergency arises we will not be able to respond at that desired level and so we move to the second stage, considering how we will deploy our limited resources to the best effect. We should identify the areas where we need to deploy the resources, rank them by priority and having decided on the ranking communicate it to those who will be directly affected by the emergency, explaining how we reached the ranking and the implications.

Staying with the snow emergency for example, given a city will have a finite number of snowplows the authorities have to decide where to deploy them, roads may be classified according to traffic patterns with more snowplows sent to roads with highest volumes of traffic, some snowplows may be assigned to support fire or ambulance

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stations to accompany emergency responders to ensure they are able to respond to emergencies. It's much easier if this has been thought through beforehand rather than trying to react when the emergency occurs.

*Bruce Brechin, CPIM, CSCP*

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### *Education Report – February 2011*

Each year the chapter offers a number of \$500 student scholarships to students of Operations Management or Supply Chain Management at Bowling Green State University and The University of Toledo, we also offer \$500 scholarships to immediate family members of Toledo chapter members, irrespective of college or university or discipline.

This year I am pleased to say that we have awarded three scholarships.

Jacob Yaney, an undergraduate student at BGSU

Karin Mowery, a graduate student at BGSU

Katherine Eboch, an undergraduate student at Carnegie Mellon University

The Board of Directors hopes that the scholarships help the students with the costs of their education and we wish them success in their academic studies and their future careers.

As announced last month we are offering the final module of the current **CPIM** series, **Strategic Management of Resources**, in Toledo starting on the evening of Tuesday March 1<sup>st</sup>.

Our instructor will be Dr. Jim Pope, CFPIM, CSCP; Jim is a long time APICS member and recent retiree from the University of Toledo College of Business and Innovation.

If you missed the e-mail with a summary of the class content and the registration form don't worry they will be sent out at least twice more. If you plan to register remember that the price goes up for registrations made after Sunday February 13<sup>th</sup>.

We are continuing our discussions about the **CPIM** program with Jackson Community College and we remain very hopeful that we will once again be able to offer the program in association with the Corporate and Continuing Education Department of JCC at their Jackson campus.

Remember if you are interested in the **Certified Supply Chain Professional (CSCP)** program we will be offering an instructor led class in Fall 2011, if you want to get a start on your studies by ordering the CSCP Learning System let us know and as a chapter member we can give you a \$100 discount on the normal APICS member pricing.

*Bruce Brechin, CPIM, CSCP*



## *Membership Matters – February 2011*

Membership milestones for February 2011

**Katherine Frigmanski** completes 5 years of APICS membership this month

Chapter membership numbers as of January 24<sup>th</sup> are

- BGSU student chapter members 41
- UT student chapter members 35
- Toledo chapter Professional / Enterprise 126
- Toledo chapter Retiree members 1
- Toledo chapter Academic members 7

Although there were no new members in the Toledo chapter or the student chapters we did not see a drop in the numbers.

When I reread last month’s piece and I looked at the number of members with 20 plus years of membership I decided to do a little analysis, and using a report from the APICS database I found that with a total of 134 members in the Toledo chapter the membership distribution by years of membership is as follows

Years of Membership	Number	Percentage
0 – 5	67	50
5 – 10	20	15
10 – 15	19	14
15 – 20	10	7.5
20 – 25	4	3
25 – 30	10	7.5
30 plus	4	3

From the table it can be seen that half of our members have less than 5 years of membership and 28 of these members have joined since January 1<sup>st</sup> 2010, therefore one membership goal for the Board of Directors has to be that of keeping those newer members in the APICS community over the coming years.

If you are one of those members with less than five years membership and especially if you have one year or less then please come to a PDM and tell us why you joined APICS and what you want from the chapter or send me an e-mail, by getting this information we can try to match our programs to your expectations.

***Bruce Brechin CPIM, CSCP***



## *VP Programming Message February 2011*

### LAST MONTH'S EVENT

On January 18, APICS Toledo's January PDM was a dinner and program at Manhattan's Restaurant in Downtown Toledo. The title of the program was "You Can't Be Lean with a Fat MRO Storeroom", presented by George Krauter of Storeroom Solutions. George discussed the financial and non-financial benefits that can accrue from 3<sup>rd</sup>-party MRO storerooms, and outlined the steps required for implementation, as well as key success factors. We had 18 in attendance, including professional and student members and guests.

Our speaker, George Krauter, is not only a consultant on lean storerooms, but he is a craftsman, as well! Jeff Eloff won the raffle for one of George's handcrafted chess sets. Congratulations, Jeff!

Rebecca Inman won a free PDM, and Lori Slagle was the winner of a signed copy of Leonard L. Berry's book "Discovering the Soul of Service", which was donated by Dr. James Pope.

Following are the survey results for January's PDM. The survey results are based on 15 evaluation forms returned (out of 18 attendees).

	Not Satisfied										Highly Satisfied	Overall Rating
	1		2		3		4		5		4 + 5	
	No	%	No	%	No	%	No	%	No	%		
<b>Facility</b>	0	0%	0	0%	1	7%	4	27%	10	67%	93%	
<b>Dinner</b>	0	0%	1	7%	0	0%	4	27%	10	67%	93%	
<b>Topic</b>	0	0%	0	0%	2	13%	3	20%	10	67%	87%	
<b>Location</b>	0	0%	0	0%	2	13%	2	13%	11	73%	87%	
<b>Speaker</b>	0	0%	0	0%	1	7%	4	27%	10	67%	93%	
<b>Meeting</b>	0	0%	0	0%	2	13%	4	27%	9	60%	87%	

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**FEBRUARY JOINT PDM – with ASQ**  
**“Food Quality and Safety”**

**Thursday, February 17**  
**LaRoe’s Restaurant, Grand Rapids, Ohio**

Food safety affects all of us. Due to the recent recalls of foods from the market place, a great emphasis has been placed on the safety of food in the United States. Just recently, President Obama signed into law the most sweeping overhaul of the US Food Safety System since the 1930s.

**Pat Hurley** of **Spangler Candy** and **Kelly Roach** of **SensoryEffects Powder Systems** will conduct a presentation on food safety and their efforts to develop a food safety program that will allow their companies to manufacture safe food for the consuming public. A short review of the recent food recalls that laid the foundation for the new efforts on food safety will be detailed in the presentation.

**Pat Hurley** is the Director of Technical Services for Spangler Candy Company. He has over 40 years’ experience in the field of Quality and Food Safety. Pat graduated from Indian River State College in 1968 and joined Spangler in 1969. His current duties are overseeing Research & Development, Regulations, Quality Control and Sanitation functions at Spangler. Pat also works with Spangler manufacturing partners in Mexico and Brazil in Sanitation, R&D, and Quality Control.

**Kelly Roach** is the Quality Assurance Manager for Diehl Food Ingredients dba SensoryEffects Powder Systems. She has 19 years’ experience in the field of Quality and Food Safety. Kelly graduated from the University of Cincinnati in 1980 with a degree in Medical Technology and joined Diehl Food Ingredients in 1992. She also serves as Vice President of the Board of Health for the Defiance County Health Department.

The folks at ASQ are hosting this meeting, located at LaRoe’s Restaurant, 24138 Front Street, in Grand Rapids. The buffet dinner sounds delicious! 7 assorted salads, baked chicken, BBQ country ribs, roast sirloin of beef, fettucini alfredo, wild rice, red skin potatoes, and dessert. A cash bar will be available.

Dinner is \$25 for APICS professional members and guests, and \$15 for APICS student members. APICS Toledo professional members who are unemployed attend for free. Send your reservation to [pdm@apicstoledo.org](mailto:pdm@apicstoledo.org).

**MARCH JOINT PDM – with ISM, NAPM-Toledo**  
**“Insourcing”**

**Presented by Norm Hoepfner, VP Procurement, Sauder Woodworking**

**Thursday, March 17 - Langley Hall, Maumee, Ohio**

Details for the March PDM are being finalized. Watch for flyers for both these events!!

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**APICS Toledo  
2010/2011 Schedule of Events**

Date	Event	Location	Speaker	Topic
Mon, Feb 7 5:30 pm	BGSU-ISM Student Chapter, BGSU SCM Institute & NAPM-Toledo Joint Meeting	BGSU Campus 101 Olscamp Hall Bowling Green, OH	Mike Tweedy, Chief Procurement Officer, Marathon Oil, Keynote Speaker	Panel Discussion Key Supply Chain Issues
Fri-Sat, Feb 11- 12	Mid-Atlantic District Meeting & Student Case Competition	Pittsburgh, PA		
Tues, Feb 15 5:45 pm	APICS Toledo Board of Directors Meeting	J Patrick's Rest, Holiday Inn Perrysburg, OH		
Thurs, Feb 17 6:00 pm	Joint PDM With ASQ Toledo Chapter	LaRoe's Restaurant 24138 Front St Grand Rapids, OH 43522	Pat Hurley, Spangler Candy, & Kelly Roach, Diehl Food	"Food Quality & Safety"
Mon, Feb 21 **tentative**	UTAPICS PDM	TBA	TBA	TBA
Fri-Sat, Feb 25- 26	Great Lakes Student Case Competition	Chicago, IL		
Thurs, Mar 17 5:30 pm	Joint PDM With ISM Toledo Chapter	Langley Hall 301 River Rd Maumee, OH 43537	Norm Hoepfner Sauder Woodworking	"Insourcing"
Thurs, Mar 31 6pm-8pm	BGSU APICS PDM with Goodyear	BGSU Campus BA116 Bowling Green, OH		
Tues, Apr 19	Joint PDM with	U of T Campus	TBA	TBA

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	UTAPICS Student Chapter	Toledo, OH		
Weds, April 20 7:30pm	BGSU APICS Election Meeting			
May/2011	TBA	TBA	TBA	TBA
June/2011	Annual Meeting	TBA		

Denotes a change from the previous schedule

*Sheryl Holbrook,*  
*CPIM, C.P.M.*

### **Ground Hogs Day Trivia**

**Where does the name Punxsutawney come from?**

Punxsutawney was first settled by the Delaware Indians in 1723 and its name comes from the Indian name for the location "ponksad-uteney" which means the "town of the sandflies." The name *woodchuck* also has Indian origins, coming from the legend of "Wojak, the groundhog."

**Where exactly is Punxsutawney?**

Punxsutawney is located in Western Pennsylvania, about 80 miles northeast of Pittsburgh





## *APICS Student Chapters*



### **Bowling Green State University**

Despite the fact students were on winter break until the 10<sup>th</sup> of January, APICS has still been very active. On the 19<sup>th</sup> of January, we hosted a joint APICS/ISM kick off meeting to welcome students back and to raise interest in APICS and the field of supply chain management. There were a large number of non-APICS students in attendance learning about our group and BGSU’s Supply Chain Program. After a competitive “SCM Jeopardy Game,” we were able to fill our spring executive board positions (see the list below) and hold a brief board meeting.

As January comes to a close, APICS will also be hosting a career fair preparation workshop. This workshop will be open to all BGSU students, and will help them to prepare for, and sell their skills at the Spring Career EXPO on February 8<sup>th</sup>. Activities will include professional resume critiques, advice from faculty and business executives in attendance, and mock interviews with executives from Owens-Corning and Marathon Oil. Other business executives in attendance will include representatives from Exel and Goodyear.

Looking ahead, APICS will be traveling and competing throughout the month of February. On the 11<sup>th</sup> of February, a team of APICS representatives will be traveling to Pittsburgh to compete in the Mid Atlantic District case competition. On the 25<sup>th</sup> of February, a team of APICS representatives will be traveling to Chicago to compete in the Great Lakes District case competition. On President’s Day, BGSU hosts a college wide open house to give high school students the opportunity to learn about BGSU and programs offered. Between trips on this day, APICS students will be speaking with these prospective students and their family to raise awareness about BGSU, supply chain management, and APICS.

#### ***Bowling Green State University - APICS Officers: Spring 2011 (rev 1/23/11)***

<u>President</u>	Blake Williams	blakew@bgsu.edu
<u>Vice President</u>	Steve Williams	steve@bgsu.edu
<u>Secretary</u>	Kevin Mumma	kmumma@bgsu.edu
<u>Treasurer</u>	Jacob Yaney	jyaney@bgsu.edu
<u>VP Programs</u>	Jeff Massie	jmassie@bgsu.edu
<u>VP Publicity</u>	Andy Wetzela	wetzela@bgsu.edu
<u>VP Awards</u>	Jacob Dean	jacobd@bgsu.edu
<u>VP Membership</u>	Mark Wongrowski	markaw@bgsu.edu
<u>Director of Travel</u>	Andy Dye	adye@bgsu.edu
<u>Dean’s Advisory</u>	Bethany Kalous	bkalous@bgsu.edu
<u>Council Rep</u>		
<u>Chairman</u>	Karin Mowery	karinm@bgsu.edu
<u>Faculty Advisor</u>	Karen Eboch	eboch@cba.bgsu.edu

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## **University of Toledo**



UT APICS will be having their first meeting of 2011 on January 24. Our guest speaker will be Michael Rude, Quality Manager of Decorative Paint Inc. Michael will be discussing Global Supplier Selection - Cost of Quality and Selection Impacts.

UT APICS will tentatively hold their next meeting on February 21, 2011. Further details will follow regarding speaker, time and location.

The UT Chapter is currently working on the recruitment of new members, especially the freshman and sophomore level, through the college activities fairs. The chapter is also focusing on establishing better documentation and communication for improved student chapter management with the goal that UT APICS may continue to grow in number of members, professional development and academic enrichment. Part of the goals of improved communication is the plan for UT APICS board members to visit business orientation classes and other introductory business classes to bring in the younger members.

Professors at UT in the IOTM department are currently working on determining a day and time for the possibility of a free study class for the APICS CPIM Basics of Supply Chain Management with testing for this section at the end of the study sessions.

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## ***VP Student Liaison***

Both UT and BGSU have started the semester with a bang! Each student chapter had a professional development meeting during January, and both universities will send teams to the M.A.D. Student Case Competition, being held in conjunction with the District Meeting in Pittsburgh Feb 11-12. And BGSU will also field a team at the Great Lakes Student Case Competition in Chicago Feb 25-26. Good luck to all!

It was exciting to learn UT's IOTM department is planning to offer one of the APICS certification modules, the Basics of Supply Chain Management, for free to its OM students. There are also plans to help the students with the cost of the exam. So these lucky students will already be on the road to certification when they graduate and enter the job market.

The APICS Toledo Schedule of Events has been expanded to include student chapter events. We look forward to seeing more students at our regular monthly professional development meetings. One of their goals will be to network with area professionals, so be sure to welcome them and make them feel at home!

***Sheryl Holbrook, CPIM, C.P.M.***

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## *APICS Updates – February 2011*

The **2011 APICS International Conference and Expo** will be held in Pittsburgh from October 23<sup>rd</sup> to October 25<sup>th</sup>, if you have never attended the APICS Annual conference here is the opportunity almost in our own backyard.

Attending the APICS conference an excellent way to find out about developments in Operations Management and Supply Chain Management and the theme for this year's conference is **Achieving Sustainable Productivity: Meeting Customer Demand in an Unpredictable World**

Follow the link below to register for regular conference updates to be sent directly to your chosen e-mail address.

<http://apics.org/sitefiles/forms/learn-more-about-apics-2011.html>

Another "in our backyard" opportunity to improve your Sales and Operations Planning knowledge is to attend **The Best of The Best S&OP 2011 Conference**. This conference, being held in Chicago on June 16<sup>th</sup> and 17<sup>th</sup>, is co-sponsored by APICS and The Institute of Business Forecasting & Planning.

### *APICS Reminders*

**13<sup>th</sup> edition APICS Dictionary**

[http://www.apics.org/Resources/APICSDictionary.htm?utm\\_source=Homepage&utm\\_medium=HotTopics&utm\\_campaign=Dictionary\\_13thEdition](http://www.apics.org/Resources/APICSDictionary.htm?utm_source=Homepage&utm_medium=HotTopics&utm_campaign=Dictionary_13thEdition)

**CPIM pre 2000 and Need Recertification**

<http://www.apics.org/Certification/RecertificationExam.htm>

**College Credits for APICS Certifications**

<http://www.apics.org/Certification/faq.htm#General>

Remember to check the APICS Home Page regularly to get the latest APICS news.

[www.APICS.org](http://www.APICS.org)

*Bruce Brechin CPIM, CSCP*

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## *Mid Atlantic District Meeting – February 2011*

The next MAD meeting is being held in Pittsburgh on February 12<sup>th</sup> and 13<sup>th</sup>, unfortunately I won't be there as I will be out of the country but Sheryl Holbrook, VP Programs, is planning to attend.

Among the items on the program are a team building exercise, **APICS update (provided by Eric Schaudt APICS 2011 Chair)**, discussions on 3 of the CPIM modules and marketing campaigns for members and education programs.

Interesting though the program is, in my opinion the major highlight will be the **Student Case Competition**; on the Friday evening the student teams are given a business case to analyze and develop a written report and oral presentation for Saturday afternoon.

The reports and presentations are judged and the winner selected.

This is the second year MAD has offered this competition to student chapters in the district and interest is growing. Entries were restricted to the first 10 teams and I am glad to say that BGSU and UT have each had a team accepted.

All participating teams return home with cash prizes and the Toledo chapter has donated \$100 to the prize fund.

Sheryl Holbrook, Toledo VP Programs, will be one of those judging the written reports – thanks Sheryl.

*Bruce Brechin CPIM, CSCP*

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### Still Made in America: The Super Bowl Footballs from Ada, Ohio

The playbook at Wilson Sporting Goods Company in Ada, Ohio, has not changed in years. Every football ever thrown at a Super Bowl has been made there. It's the sole surviving manufacturing plant in the United States making footballs for high schools, colleges and the NFL. I took my annual trip there Thursday to see Super Bowl XLIV footballs. It's one of my favorite stories I cover each year for Britannica's Student News Net.

