

Toledo



P O Box 2823,  
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[www.apicsToledo.org](http://www.apicsToledo.org)



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## *President's Message December 2010*

Happy New Year, I hope that 2011 is a better year for everyone than the last year.

Well there are no new chapter members or student chapter members to announce this month but we do have a development for current Toledo chapter members, you'll have to read the **Membership Matters** page to find out about this.

As of today (January 9<sup>th</sup>) the Toledo chapter has 126 professional members, 7 academic members and 1 retired member, I would like to thank all of you for your support of APICS and hope that you have been able to use the APICS resources to expand your knowledge of Operations Management and Supply Chain management.

Why not make 2011 the year that you make more use of the APICS website and attend more of the chapter events.

Last month I described the need for more members to get involved at the board level and I am pleased to say that one of our members attended our January board meeting to find out how the board works. We encourage anyone who is curious about how the chapter board operates and might be considering joining to come along to a couple of meetings to meet the board members and find out what is involved, coming to a board meeting is not committing to take on a board role.

Just e-mail me or Don Gardner, [administration@apicsToledo.org](mailto:administration@apicsToledo.org) and we will let you know the date, time and location of the next board meeting.

*Bruce Brechin, CPIM, CSCP*

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## *APICS Updates – January 2011*

APICS recently released the 13<sup>th</sup> edition of the APICS Dictionary, with more than 4,000 Terms this edition includes 300 new terms, giving APICS members access to both the tried and true terminology necessary to professional success, and the terminology used in emerging techniques and trends.

APICS members are entitled to one complimentary copy; you can order a printed version or an e-download. Use the link below to find out more and order your copy

[http://www.apics.org/Resources/APICSDictionary.htm?utm\\_source=Homepage&utm\\_medium=HotTopics&utm\\_campaign=Dictionary\\_13thEdition](http://www.apics.org/Resources/APICSDictionary.htm?utm_source=Homepage&utm_medium=HotTopics&utm_campaign=Dictionary_13thEdition)

Did you achieve your CPIM certification before 2000 and have not gone through the certification maintenance process?

Well APICS is offering you the opportunity to recertify by taking one exam covering all 5 of the CPIM modules.

Use the link below to get more information:

<http://www.apics.org/Certification/RecertificationExam.htm>

College credits for APICS certifications

The National Program on Non-collegiate Sponsored Instruction, PONSI, has extended college credit recommendations for all current APICS certification exams. Get your APICS certification and earn additional college credits toward your bachelor's degree.

Use the link below to get more information:

<http://www.apics.org/Certification/faq.htm#General>

Check the APICS Home Page regularly to get the latest APICS news

[www.APICS.org](http://www.APICS.org)

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## *Bowling Green State University Student Chapter*

During the last month our Bowling Green chapter has actually had some great improvements with organization within the chapter. This is mainly dealing with planned events and the emailing of all APICS members. Our new chapter president, Blake Williams has set up a Google account for our APICS group on Bowling Green campus. Within this account there are multiple tools available for use-- a lot of which are focused on groups. One of the main tools we are currently using is the list proc which allows us to send one email and it will be sent to the list of members that is easily changeable. Another helpful tool is a calendar set up with all of our preplanned activities and events so far for this semester. All members are able to add events as needed so we can keep everyone informed. If you are interested in seeing what is going on with our BGSU chapter, check out the Google calendar with all of our events. Simply go to the web page [www.gmail.com](http://www.gmail.com) and enter our email [bgapics@gmail.com](mailto:bgapics@gmail.com) with the password bgsuapics2011 and check out what's happening at BGSU this spring!

*Blake Williams*  
*President, BGSU APICS*

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## *VP Programming Message January 2011*

### *LAST MONTH'S EVENT*

On December 16, APICS Toledo's Professional Development Meeting was a plant tour and program, "Lean in the Healthcare Industry", presented by Steve Smith and the Operational Excellence Team at Mercy Saint Vincent Medical Center, in Toledo, Ohio. We had 13 professional members, student members, and faculty in attendance.

It was very interesting to see the ways Mercy uses the concepts of lean to improve their patient processes, and the payoff is shorter wait-times for the patient. Using lean techniques, they created a new process to streamline diagnostic testing for inpatients, and they utilize a centralized hub-and-spoke model to coordinate diagnostic departments and functions. They used Lean Six Sigma to analyze radiology staffing and performance, and to analyze and assess risk for Critical Test Result Reporting. Mercy's standard of excellence is sure to be the benchmark as other healthcare providers embrace the concept of lean to improve levels of customer service.

Our thanks to Steve Smith and all the folks at Mercy St Vincent for welcoming our group to their facility and for providing us with such an educational and informative program.

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**JANUARY EVENT**

Our January event is a Professional Development Meeting on Tuesday, January 18, in the Union Square Room of Manhattan's Restaurant, on Adams Street in downtown Toledo.

The program is "You Can't Be Lean with a Fat MRO Storeroom", presented by George Krauter, of Storeroom Solutions, Inc.

About the Topic: Businesses are increasingly focused on squeezing every dollar that they can out of a business. Cash is king! Every dollar tied up in inventory is a dollar that can't be used for acquisition of new companies, capital, etc. Indirect materials are a necessary evil but bloated stock levels of these materials negatively impact a business's bottom-line. This PDM will lead us through a journey focused on putting out stockrooms on a diet.

About the Speaker: After a career in management and marketing in all functions within the industrial supply chain, George Krauter incorporated a new company that focused on indirect materials (MRO) supply concepts that produce world-class storeroom TCO reductions via outsourcing techniques. Mr. Krauter holds a B.A. and M.B.A.A. from Temple University. He is a guest instructor at Temple University's Fox School of Business MBA program. He resides in Wrightstown (Philadelphia area), PA.

**UPCOMING EVENTS**

APICS Toledo  
2010/2011 Schedule of Events

Date	Event	Location	Speaker	Topic
Tuesday, Jan 18, 2011 5:30 pm	Professional Development Meeting	Manhattan's Union Square Room 1516 Adams St Toledo, OH 43624	George Krauter Storeroom Solutions	"You Can't Be Lean with a Fat MRO Storeroom"
Thursday, Feb 17, 2011 6:00 pm	Joint PDM With ASQ Toledo Chapter	LaRoe's Restaurant 24138 Front St Grand Rapids, OH 43522	TBA	"Food Quality & Safety"
Thursday, Mar 17, 2011 5:30 pm	Joint PDM With ISM Toledo Chapter	TBA	Norm Hoepner Sauder Woodworking	Insourcing
Tuesday, Apr 19, 2011	Joint PDM With U of T Student Chapter	U of T Campus Toledo, OH	TBA	TBA
May/2011	TBA	TBA	TBA	TBA
June/2011	Annual Meeting	TBA		

Denotes a change from the previous schedule

*Sheryl Holbrook, CPIM, C.P.M.*

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## *Membership Matters – January 2011*

For a number of years we have welcomed new members by announcing their names in the newsletter, and Don Gardner, our VP of Administration, recently suggested we should also recognize those who have reached a milestone in their membership. Starting this month we will announce those who have completed their first year of membership, 5 years, 10 years and so on.

Each of these members will receive a certificate of recognition and an invitation to attend an upcoming PDM (Professional Development Meeting).

So here we go, the Board of Directors congratulates the following members who will reach membership milestones in January 2011.

First Year - **Jeff Eloff, Shan Ramachandran, Craig Dietrich and Jake Wechsel**

Five Years - **Robert Carmody**

30 years - **Victoria Milne**

One slight difficulty with starting this type of recognition program is that it can exclude those who have passed one of the major milestones but have still to reach the next and I'm going to take this as a one-time chance to mention those with 20 plus years membership.

20 plus years - **Timothy Kuhn, Betty Watt, Mark Spohr and PS Sundararaghavan**

25 plus years - **Bill Boyd, Ron Mathes, Jim Pope, Douglas Brandt, David Yoder, Doug Scaife, Michael Hoverman, Brian Koenig, Judith Pollack and Ed Brown**

30 plus years - **John Spitler, Mike Byrd and John Bommarito**

And we'll offer each of those in the three categories above a free PDM too, and as Sheryl has some interesting offerings in the month to come I'd encourage them to avail themselves of the opportunity.

***Bruce Brechin CPIM, CSCP***

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## *Education Report – January 2011*

I'm pleased to say that we will be offering **Strategic Management of Resources**, the final module of the CPIM program, in Toledo with a likely start date in the week beginning February 28<sup>th</sup> and Jim Pope will be the class instructor.

Watch out for further announcements with registration details for the class.

We also expect to offer a **new series of the CPIM program** in Toledo starting in Fall 2011 with Basics of Supply Chain Management, this is an excellent stand-alone class providing an introduction to SCM and is ideal for those working in functions which have interactions with Supply Chain.

For those who are in South East Michigan and for whom the Toledo classes may not be too convenient I am pleased to say that we have been in communication with **Jackson Community College** over the last few months and we are very hopeful that we will be able to reach an arrangement enabling us to offer another series of CPIM at JCC starting sometime this year.

And now to **CSCP (Certified Supply Chain Professional)** we will offer CSCPP this fall with Jim Pope as instructor, the class timing is linked to the Computer Based Testing Exam Windows, there is one from March 12<sup>th</sup> to April 16<sup>th</sup>, another from June 28<sup>th</sup> to August 6<sup>th</sup> and the final one for 2011 is December 3<sup>rd</sup> to January 14<sup>th</sup> 2012. Taking everything into consideration it seemed that we should schedule the class to enable participants to register for testing during the final window.

As I observed last month the results of the education survey indicated that nearly 50% of those who were considering taking CSCP felt a price of \$1500 for an instructor led class was too high.

The chapter Board of Directors discussed this at our January meeting and we concluded that the projected price is not unreasonable and compares favorably with the cost of CPIM. The current Toledo member price for the 5 modules of CPIM would be \$1500, we reduced this from \$1850 about 2 years ago as we entered the recession and the then board wanted to make some concession.

There are 4 modules in CSCP plus a 12 month on-line learning support system with multiple tests for evaluating base level of knowledge and progress, there are also material references for each question and those of us who had taken CSCP thought the fee was a fair reflection.

However after discussion we did agree that we would offer a rebate to anyone who takes the chapter CSCP class then sits the CSCP exam and achieves the certification. The rebate will be \$100 or possibly more but will be decided on prior to the class.

We hope that offering a rebate to those who successfully complete the certification will encourage class members to take the exam and it will reduce the overall cost.

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2 of our chapter members plan to self study CSCP and have asked me to order the CSCP Participant Guides and Learning Systems for them as the chapter is able to offer them a price which is lower than the member price. If they or anyone else who chooses this option decides to join our class we will reduce the class fee by a corresponding amount.

*Bruce Brechin, CPIM, CSCP*