

Toledo



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[www.apicsToledo.org](http://www.apicsToledo.org)



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## *President's Message June 2010*

This is the final newsletter of the 2009 – 2010 Chapter Year and I thought I would mention a few of what I feel are key points for the year.

We started the year by receiving the Gold Award under the APICS Chapter Benchmarking system, this is our third successive Gold and we hope to maintain the standard for Chapter Year 2009 - 2010.

Although chapter membership has dropped slightly, 121 on May 25<sup>th</sup> versus 129 in July 2009, this is less of a drop than I had anticipated, what is disappointing is that with 23 individuals new to APICS joining during the year, 31 of our July 2009 members elected not to rejoin when their renewal notices came in.

On the positive side we do have 6 new chapter members to welcome this month, Douglas Brandt, Vinodh Chandrasekaran, Sandy Davis, Mark Del Verne, Eric Fisher, Bjorn Wildenau, there were also 2 new members of the UT Student Chapter, Junjun Liu and Vafa Saboorideilami.

On the education side we ran 10 CPIM classes and my thanks go to the instructors who led the classes and to everyone who participated as well as the three companies who actively supported our education program, Betco, Terumo Cardiovascular Systems and Venchurs.

Our student chapters performed well, both increased membership over the year, participated in Toledo chapter events and helped at District meetings, they also sent teams to Student Case Competitions, had members attend the APICS International Conference as well as running their own programs.

The BGSU chapter has submitted for the Student Chapter Management Award and after reviewing their submission I was able to confirm they had achieved the Gold Award level, as this is the fifth consecutive year they have met the Gold standard they will receive a Platinum Award.

The chapter was able to continue the practice of awarding scholarships, a total of \$4500 went directly to individual students, and additionally I am very pleased to say that in May the Toledo Board of Directors unanimously agreed to donate \$2500 to each of the APICS Toledo Scholarship endowment funds at BGSU and UT. The income from these funds is used by the universities to provide scholarships and by making donations we hope to grow the funds to enable more students to benefit in future years.

I recently received a letter UT College of Business Administration Scholarship Committee to say that Tracey Blum is the recipient of the 2010 – 2011 scholarship.

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In September we donated \$2000 to the APICS Education & Research Foundation for the 2009 Scholars Program, this program runs in conjunction with the APICS International Conference, and we have committed to donate \$2000 to the 2010 APICS Scholars Program.

By the end of the chapter year we will have made donations of \$13500, something about which we should all feel proud.

I would like to conclude by thanking those who served on the board during the year, Mike Bunge, Don Gardner, Sheryl Holbrook, Lance McKeown, Brent Schlegel and Otto Steele as well as Newsletter Editor Paula Taynor and Webmaster David Dinwoodie.

Finally thanks to all chapter members, without you there would be no APICS Toledo.

*Bruce Brechin, CPIM, CSCP*

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**What is his occupation?**

A grade school teacher was asking students what their parents did for a living. "Tim, you be first," she said. "What does your mother do all day?"

Tim stood up and proudly said, "She's a doctor."

"That's wonderful. How about you, Amie?"

Amie shyly stood up, scuffed her feet and said, "My father is a mailman."

"Thank you, Amie," said the teacher. "What about your father, Billy?"

Billy proudly stood up and announced, "My daddy murders people, steals from them, and drinks."

The teacher was aghast and promptly changed the subject to geography. Later that day she went to Billy's house and rang the bell. Billy's father answered the door. The teacher explained what his son had said and asked if there might be some logical explanation.

Billy's father said, "I'm actually an attorney. But how can I explain a thing like that to a seven-year-old?"



**Answers to May Newsletter CPIM Quiz**

***We had 2 respondents with all correct answers to the May questions, congratulations John Blevins and Brian Koenig, a second time for both.***

**BSCM**

Beginning inventory = 200 units

Ending inventory = 200 units

Sales forecast: Month	1	2	3	4	5
Quantity	200	300	200	400	300

What is the required monthly production to achieve level production?

**C. 280 units**

**MPR**

Which of the following statements best describes how the production plan is related to the resource plan?

**A. The production plan is constrained by the resource plan.**

**DSP**

Classifying most materials as strategic and organizing accordingly will result in

**C. lack of focus and attention**

**ECO**

Which of the following systems would be most appropriate for managing an inventory of motors purchased by an appliance manufacturer for use in the assembly of several models of an automatic dishwasher?

**B. MRP system**

**SMR**

Operations Management responsible for a product line where minimizing labor rates and maximizing operation efficiencies are their most important activities will most likely be managing products with which of the following characteristics?

**A. high volume, standard design**

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## *VP Programming Message June 2010*

Unfortunately, the May Plant Tour at Cummins Filtration was cancelled due to a low response rate. Mike Mosser and the folks at Cummins Filtration were looking forward to showing their facility to our group, so we will reschedule the Cummins tour for fall.

Our next upcoming event is the APICS Toledo Annual Meeting on Monday, June 14, at the original Tony Packo's on Front Street in Toledo. Chapter officers will present their reports for the 2009-2010 chapter year, and there will be an election of officers for the 2010-2011 chapter year. The cost for the dinner is only \$10. We will order from the menu, and a cash bar is available. Make plans to join us!

Details are being finalized for a Mudhens Outing in July. The Mudhens Outing is always a fun time, and your family and friends can join us, too. Watch for the event flyer!

*Sheryl Holbrook, CPIM, C.P.M.*

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### **Test Your CPIM Knowledge – June 2010**

Chapter polo shirts for the first 3 (non-instructor) members submitting correct answers to  
[president@apicsToledo.org](mailto:president@apicsToledo.org)

**1) An item has a lead time of six weeks and an average demand of 150 units per week. The safety stock for the item is 300 units and the order quantity is 2,000 units. The order point for the item is:**

- A. 300 units
- B. 900 units
- C. 1,200 units
- D. 2,000 units

**2) In resource planning, the bill of resources is based on which of the following?**

- A. the lot size of a typical product
- B. the lot size of each product
- C. one unit of the typical product
- D. one unit of each product

**3) End-of-line inspection often fails to improve quality for which of the following reasons?**

- A. It requires extensive personnel.
- B. It lacks source accountability.
- C. It excludes quality circles.
- D. Its costs are significant.

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**4)** To which of the following types of delivery can kanban methods be applied?

- I. Within a plant
- II. From plant to plant
- III. From suppliers to plants

- A. I only
- B. I and II only
- C. II and III only
- D. I, II, and III

**5)** Which of the following actions will most likely ensure end-user support for a new computerized information management system?

- A. providing high-quality training materials and detailed operating procedures for the end users
- B. verifying that the system design is complete and capable of providing all features and capabilities identified by management
- C. involving system users and stakeholders in reviews and approvals throughout the design and implementation process
- D. communicating the strategic objectives of the new system and asking all personnel to support its implementation

BGSU APICS members at the Trevi Fountain in Rome during their recent trip to Italy



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## *Education Report June 2010*

May 18<sup>th</sup> was the first evening of our Detailed Scheduling and Planning class, I'm pleased to say we have 7 participants: Stephanie Babbitt, Vinodh Chandrasekaran, Phil Gasa, Julie Hurst, Shan Ramachandran, Jake Wechsel and Chris Your.

Jim Pope is the class instructor.

James Kozak let me know that he recently took and passed the Master Planning of Resources exam and I'd like to congratulate him on his success, James was a member of the recent MPR class in Toledo but unfortunately a prior commitment meant he was unable to be in the DSP class.

Jim Pope was also instructor for the MPR class.

Staying on the certification track, those of you who have either CPIM or CSCP certifications know that to maintain your certification APICS requires you to recertify every 5 years, for various reasons people fail to complete the recertification process and APICS has decided to introduce a new certification product known as the APICS Certified Production and Inventory Management (CPIM) Re-certification Exam. The APICS CPIM Re-certification Exam provides an opportunity to individuals whose CPIM credentials have expired. Instead of taking all five CPIM exams again, candidates can renew their certifications by taking only one exam.

I don't have any more information at present but for those of you who come into this category keep watching the chapter newsletter or check the Certification section of the APICS website as I'm sure information will be appearing there soon.

From time to time people ask if there are any secrets to taking an APICS exam, I couldn't find any secret other than studying the Participant Guide, APICS Dictionary and the Exam Content Manual.

Recently there were a couple of questions on the Chapter Officers discussion board about advice for those who had failed an APICS exam and I thought I would pass on some tips.

### **The first comes from Quinn Golden:**

Read the entire exam first (that puts your brain in APICS mode) , then go back to page one and begin again, answer only what you know by rote to be absolute truths, then go back to page one and begin again by this time you have figured out that question 14 contains the answer for question 30 etc. Finally go back and to page one and begin to work the questions that require you to work out solutions, by now you are so familiar with all the questions that parts of the test actually become a resource for taking the exam.

Get your students together a few days before the big day and have a test taking review. Remind them that they have plenty of time to go through it as many time as it takes. In my experience you have 3 hours and most of the takers have walked out in 1 and a half hours. Then they fail the exam, why not use all the time and treat the test as a tutorial.

### **Howard Forman contributed the following advice:**

Tell them to take a look at their test scores. What section or sections did they do poorly in? Tell them to look at the bars on the test score sheet and that should tell them the section to focus on. Go the DS&P exam content manual (they do have a copy of this manual, if not tell them to get the 2010 version).

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Tell them to review the ECM outline. This outline will identify what information they need to know to prepare for the exam.

Tell them to develop a list of topics, terms, calculations that they did not fully understand or where not sure if they fully understood the concept when they took the exam. This list becomes their study guide. Tell them to study these items on their list. Once they know everything on this list they are ready to retake the exam. Also, don't forget to tell them to review the APICS Dictionary. They need to go over all of the terms found in the exam content manual. They are expected to know these terms. Make sure they also know the meaning of all of the terms that were found in the APICS BSCM, MPR and DS&P exam content manual. They should also review the BSCM, MPR and DS&P practice question found in the participant guides. If they get any of these questions wrong then they need to add these concepts to their study list.

Some students also like the DataChem questions (available from the APICS Bookstore). It may be worth the investment to obtain additional practice questions.

*Bruce Brechin CPIM, CSCP*

**APICS Student Chapters**  
**Bowling Green State University**



With graduation over for many of our members, summer brings the start of summer school and internships to our remaining members. It is also time to tie up loose ends for the 2009-2010 APICS year, which includes nominating outstanding members for APICS awards.

The BGSU chapter is happy to forward the nomination of Karen Williams for the APICS Student Chapter Mentor Award for all the help and assistance she has given. Karen is an administrative assistant by job title at BGSU, but takes on the added role of "college mom" for our APICS, supply chain and management students. She knows how to get things done when the rest of us are ready to throw our hands up in frustration. She is able to draw on an extensive network of contacts and always has helpful advice as students transition from high school to college and then into graduates and careers.

We are also happy to forward the nomination of Darcy Manjabosco Filho for the APICS Student Member of the Year. Darcy is has been the driving force in planning and implementing our international trips. In 2008, Darcy helped plan our trip to Germany as an undergrad. When he returned for his MBA, he led the way for our Italy trip over spring break this year. He has participated in case competitions, district meetings and whatever we needed help with from fundraising to recruitment and more.

The APICS nomination process is open until June 30 (details of the awards can be found at the APICS web site [www.apics.org](http://www.apics.org)). Although the official APICS winners won't be announced until the conference in October, we think they are both champions. Congratulations to Karen and Darcy!

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## *APICS Toledo Annual Meeting 2010*

Our annual meeting will take place on Monday June 14<sup>th</sup>, our venue is the original Tony Packo's, we did consider Packo's at the Park where we have met in prior years but as the Mud Hens are playing at home that evening we thought it might be a little difficult to compete with the fans.

The purpose of the Annual Meeting is for the Chapter Board to report chapter status, vote on any amendments to the chapter by-laws, elect a new Board of Directors and address any other relevant business.

At this stage we have the following candidates for the board:

President	Bruce Brechin
VP Administration	Don Gardner
VP Finance	John Blevins
VP Programs	Sheryl Holbrook

Positions without any candidates are:

- Executive Vice President
- VP Education
- VP Membership
- VP Publicity
- VP Student Liaison

Any Toledo chapter member in good standing (membership subscription is current on date of meeting) and who meets any specific officer position requirements may put their name forward as a candidate at any time up to the election. There is no requirement for a proposer or seconder.

If you have any questions about the positions please contact me or the chapter chairman, Brent Schlegel.

***Bruce Brechin, CPIM, CSCP***