

Toledo



P O Box 2823, Tol



Toledo, Ohio 43606

Editor: Paula Taynor

www.apicsToledo.org

Volume Number XLVIII

Board@apicsToledo.org

Issue 20 – March 2010

In This Issue

Chapter News

[President's Message](#)

[VP Programming](#)

[V P Finance](#)

[Chairman of The Board](#)

[V P Membership](#)

[V P Publicity](#)

[ExecutiveVP](#)

[V P Education](#)

[V P Student Liaison](#)

[Student Chapters](#)

[BGSU](#)

[U of T](#)

[MAD](#)

[Association Updates](#)

[Webmaster](#)

President's Message March 2010

We have 2 new professional members to announce this month, Craig Dietrich and Jake Wechsel, welcome to both and thank you for joining APICS. Jake is one of the participants in our MPR class.

We also have 3 new members in the University of Toledo Student Chapter, Kristin Blotzer, Matthew Murnen and Michael Wolfe.

Both BGSU and UT chapters have been busy with Business Case Competitions, a team from BGSU attended the Great Lakes District competition in Chicago Feb 19th and 20th, and two other BGSU teams and a team from UT attended the Mid Atlantic District competition at the Holiday Inn French Quarter in Perrysburg February 26th and 27th. I know all 3 teams worked extremely hard for the Mid Atlantic District competition, they all had strong oral presentations as well as submitting written summaries and at the end of the competition BGSU Team Orange were judged as Joint First with a team from the University of Dayton, so congratulations again to Jamie Hoke, Lauren Whitaker and Jacob Yaney.

You can read more about the District Meeting further on in the newsletter.

I am very pleased to tell you that Don Gardner has been appointed VP Administration, Don has been an APICS member since 1997 and is a staunch supporter of Toledo chapter meetings; late last year he offered to assist the board and was appointed VP Administration at the February Board Meeting.



There are still other opportunities to help the chapter by serving on the board, if you are interested or would like further information please let me know, either call me at 419 662 7531 or e-mail president@apicsToledo.org

As previously announced the Chapter Board decided to offer all chapter members the chance to attend a PDM at no cost, we have made the offer to try to attract members who have not attended PDMs for some time, a small number of members took advantage of this to attend the February PDM but there are many more we would like to see. Remember you only have 2 more meetings to take advantage of this offer.

Bruce Brechin, CPIM, CSCP
[To Index](#)

Answers to November Newsletter CPIM Quiz

This month 2 members, Brian Koenig and Dave Wott, have all correct answers

BSCM

Which of the following demand fulfillment approaches typically has the longest delivery time?

A. engineer-to-order

MPR

Which of the following is used to convert the master production schedule into detail requirements?

D. material requirements planning

DSP

The goal of a supplier evaluation system is to

A. ensure supplier is meeting the needs of the buyer

ECO

When allocated on the basis of historical direct labor hours, overhead will be properly absorbed if which of the following is true?

C. total volume remains unchanged

SMR

Customer-oriented manufacturing performance measures include all of the following EXCEPT

B. cost variances



VP Programming Message March 2010

LAST MONTH'S EVENT

Our Professional Development Meeting on February 18 exceeded expectations! Our thanks go to Tom O'Boyle and Wayne King from Miles Technologies, whose presentation showed us how companies can reduce costs and increase efficiencies through the use of RFID Asset Tracking. If you missed the meeting, but are interested in this topic, go to www.milestechinc.com or contact Wayne King at wking@milestechinc.com.

This was our annual joint meeting with ASQ. We had 30 professional members and guests, 18 from APICS and 12 from ASQ. The winner of the drawing for a free PDM was James Shroyer, from American Warming & Ventilation. James was a guest attendee, and we hope to see him at a future PDM! We also had a drawing for various door prizes contributed by Bruce Brechin. The winners of those prizes were Sandy Debruyne and Tristan Kirby from American Warming & Ventilation, Marc DeBruyne from Trufast Corp, Dr Ram Rachamadugu from the University of Toledo, Don Gardner from DTE Energy, and Michael Mosser from Cummins Filtration. Congratulations to all our winners!

We had a 72% participation rate for the survey (18 attending, 13 cards returned), and results (shown in the following table) were good. As always, suggestions and comments are welcome. I appreciate your input!

	Not Satisfied				Highly Satisfied				Overall Rating		
	1		2		3		4			5	
	No	%	No	%	No	%	No	%		No	%
Facility	0	0%	0	0%	0	0%	8	62%	5	38%	100%
Dinner	0	0%	0	0%	1	8%	6	46%	6	46%	92%
Topic	0	0%	0	0%	1	8%	3	23%	9	69%	92%
Location	0	0%	0	0%	1	8%	8	62%	4	31%	92%
Speaker	0	0%	0	0%	1	8%	4	31%	8	62%	92%
Meeting	0	0%	0	0%	1	8%	7	54%	5	38%	92%

MARCH'S EVENT

Our next event is a Professional Development Meeting on Tuesday, March 16, 2010, at Brandywine Country Club in Maumee, Ohio. This is a joint meeting with ISM, NAPM-Toledo, and the program is "e-Collaboration: Enabling Collaborative Planning, Forecasting and Replenishment Throughout the Supply Chain". This program is both timely and relevant for all Operations Management and Supply Chain Management professionals. The program is being presented by Joe LaMantia of e-Ventus Corporation. Joe has over twenty years of experience in such fields as lean supply, lean manufacturing, value stream mapping, strategic planning, business process modeling, ERP system deployment, and web and Internet-based solutions. Joe's presentation will provide a general understanding of the impact of the Internet and web technology on collaborative planning, forecasting



Toledo, Ohio 43606 www.apicsToledo.org Board@apicsToledo.org
 Editor: Paula Taynor Volume Number XLVIII Issue 20 – March 2010

and replenishment and supplier relationship management. Join us and learn how to transform the challenges and opportunities of e-business into strategic and competitive advantages for your company.

Dinner will be a choice of Beef a la Bourguignon with noodles or Rosemary Pork Loin with roasted red potatoes. Dinner includes salad, vegetable, rolls, dessert, pop, tea, and coffee. A cash bar will be available. The cost is \$25.00 for APICS members and guests, and \$15.00 for students. The reservation cut-off is Friday, February 12, at 5:00 pm. Send your reservation to pdm@apicstoledo.org, and indicated your dinner choice: Beef or Pork.

If you haven't used it already, don't forget the chapter's offer of a free PDM to all its professional members during the months of February, March, and April. Take advantage of this excellent opportunity to network with other operations management professionals, as well as the supply management professionals from ISM, NAPM-Toledo. We hope to have students from both the ISM and APICS student chapters on hand, as well, so you have a chance to network with the young professionals of tomorrow. When you make your reservation, just mention you are using your free PDM.

UPCOMING EVENTS

Date	Event	Location	Speaker	Topic
Tuesday, March 16, 2010	Joint PDM With ISM Toledo Chapter	Brandywine Country Club Maumee, OH	Joe LaMantia e-Ventus Corp	e-Collaboration
Monday, April 12, 2010	Joint PDM With U of T Student Chapter	U of T Campus Toledo, OH	Sue Seiler Dale Carnegie Training	Communication Skills for Effective Operations Management
May/2010	Plant Tour	TBA	TBA	TBA
June/2010	Annual Meeting	TBA		

Denotes a change from the previous schedule

It was a pleasure attending the Mid-Atlantic District Meeting on February 26-27 in Perrysburg. I had the opportunity to network with some wonderful individuals from throughout the district. I also learned about some valuable tools available from the national website to improve the focus and the quality of our PDMs. Look for better programs in the months ahead!

Sheryl Holbrook, CPIM, C.P.M.

[To Index](#)



VP of Membership

(This position is open. Please contact Bruce or Brent if you are interested)

Last month I was able to report the total Toledo membership as 129, this month despite 2 new members we have dropped back to 123 so a net loss of 6. We are trying to contact all members whose membership has either lapsed or is due for renewal in the next month, though obviously we would like everyone to rejoin we understand there may be reasons why members decide not to, and I would like to know what are the factors that influenced those who decide not to rejoin.

At the association level APICS is reporting membership numbers continue to show a slight increase. APICS does contact former members to find out why they do not continue membership and as you would expect the key factors are economic, in many cases companies are no longer reimbursing membership dues while others who were paying their own membership feel it is a discretionary expense that unfortunately falls on the wrong side of their personal balance sheet.

According to a report I ran on Sunday February 28th the BGSU and UT chapters both have 45 members, this is the first time I have seen the 2 chapters tied for numbers, UT have consistently been adding a couple of members every month while BGSU has tended to have a larger group at less frequent intervals.

Who will be in the lead next month?

Bruce Brechin CPIM, CSCP

[To Index](#)



Education Report March 2010

Our Toledo MPR class started in early February, though we did have to delay the first night by one week because of snow, but it is Ohio and it is February so we shouldn't be too surprised.

We are still trying to set up a CSCP class and the CPIM refreshers but the difficulty is getting instructors, as soon as we have definite information I'll let you know.

We are also working with Jackson Community College and are providing CPIM classes for that area of Michigan.

APICS offers a lot of different learning materials other than CPIM and CSCP including

- Fundamentals of Materials and Operations Management
- Just in Time: Lean Operating Principles and Techniques
- Lean Manufacturing
- Inventory Control
- Theory of Constraints
- Introduction to Enterprise Resources Planning (ERP)

We are always happy to discuss on-site classes with companies and if you think any of the APICS offerings might be beneficial for your company let me know and I'll be happy to discuss it.

Bruce Brechin CPIM, CSCP

VP Student Liaison

This position is open. Please contact Bruce or Brent if you are interested

[To Index](#)



APICS Student Chapters Bowling Green State University



In the middle of February, our group attended the APICS Great Lakes District Case Competition in Chicago. The students who participated in this event were Karin Mowery, Meredith Severt, Ronald Lafuente, Luke Mueller, Jacob Yaney, Blake Williams and Morgan Schneider. These students were given a case at 9:00 P.M. on a Friday night and they had 12 hours to provide solutions to the case in a three page paper. Once the papers were turned in, each team gave a presentation of the solution to the judges and an audience of approximately 200 APICS profession and student members. This year's case was based off of a company specializing in the aerospace industry that had internal communication issues along with supplier relation problems. Our team tied for third place at this competition.

Our group also attended the APICS Mid-Atlantic District Case Competition in Toledo where we had two teams. The students who participated in this competition were...

Brown Team

- Grant Wasserman
- Branden Bowes
- Steven Williams
- Blake Williams

Orange Team

- Jamie Hoke
- Lauren Whitaker
- Jacob Yaney

The students were presented with a case about a company, Progistix, which is a 3PL for Xerox. Students worked on improving logistical operations for the company in order to make it more efficient. The students had about 16 hours to state their solutions in a three page paper and then gave a presentation to the judges and APICS professionals. This was the first time the MAD had a case competition. Our Orange Team tied for first, while our Brown Team tied for fourth place.

We are very proud of all our teams' efforts this year!

Karin Mowery, APICS President
Bowling Green State University



BG team in Chicago with Karen Eboch (Student Chapter Advisor)



Toledo, Ohio 43606

www.apicsToledo.org

Board@apicsToledo.org

Editor: Paula Taynor

Volume Number XLVIII

Issue 20 – March 2010



BG MAD Case Competition Participants
with

Dr Janet Hartley (Chair BGSU Dept of Management) and Karen Eboch (Student Chapter Advisor)



Mid Atlantic District Case Competition Joint First Place – BGSU Team Orange
Lauren Whitaker, Jacob Yaney and Jamie Hoke



[To Index](#)

University of Toledo



On Friday 26th and Saturday 27th February 5 members of the University of Toledo Student Chapter participated in the Mid Atlantic District's Case Competition. Team members were Jim Snodgrass (Chapter President), Timothy Reis (Chapter Vice President), Leslie Flory, Kimberly Heretick and Bo Chen. The team received the competition at 6:30 PM Friday and had until 10:00 AM Saturday to analyze the case and submit our written paper, and we had to be ready with an oral presentation at 1:00 PM.

As you can well imagine our team got little sleep as we worked through the issues to identify root causes and come up with a solution to Progistix's problems with service support to Xerox in the Toronto area.

Despite our best efforts we came in joint fourth but we all agreed that the competition was an excellent way of using the knowledge gained through our studies and experiencing a real world situation.

I would like to thank my fellow team members for their hard work.

Jim Snodgrass - UT Chapter President



The UT team with Professor Sundar (Student Chapter Advisor)



Test Your CPIM Knowledge – March 2009

Chapter polo shirts for the first 3 (non-instructor) members submitting correct answers to president@apicsToledo.org

1) Which of the following is generally a characteristic of a product-focused layout?

- A. large queues at workstations
- B. fixed flow of work
- C. production to a work order
- D. general purpose workstations

2) Marketing asks the master scheduler to divide an economic run and move half of it inside the planning time fence in order to meet a special customer demand. Which of the following is the most likely negative impact of such an action?

- A. Manufacturing will lose efficiency.
- B. Layoffs will be required.
- C. Inventory may increase.
- D. Customer service may suffer.

3) Which of the following purchasing-related difficulties is most effectively addressed by implementation of MRP?

- A. increased labor requirements
- B. cost increases
- C. vendor slippage
- D. incorrect due dates

4) JIT training should increase capabilities of operations supervisors to do all of the following EXCEPT

- A. balance workload in cells
- B. plan area production
- C. maintain high equipment utilization
- D. coordinate preventive maintenance

5) An information system implementation project is six months behind schedule because many people involved with the project are working on a serious problem with product quality. Which of the following actions should the executive steering committee take in this situation?

- A. Let the project manager handle the problem and get the project back on schedule.
- B. Reschedule implementation efforts based on the resources currently available.
- C. Contract with an outside systems and consulting group to implement the system.
- D. Cancel the system implementation because it is adversely affecting product quality.

[To Index](#)



Midwest Atlantic District

Delaware, Maryland, New Jersey, Ohio, Pennsylvania, Virginia, West Virginia

What a meeting, the weather on Friday really affected travel for everyone except those of us starting from around Toledo and Bowling Green. Worst affected, I think, was the student team from Drexel University, they were scheduled to fly out of Philadelphia at 7:45 on Friday morning then came the snow. I'm not sure exactly when they arrived but it was certainly after 10:00 PM, having said that they still got their business case solution and presentation completed by the required times on Saturday so kudos for their perseverance – what a benefit it is to have youth on your side.

Attendees from the Toledo chapter included me, Sheryl Holbrook, Brent Schlegel, Mike Bunge, Jim Pope, PS Sundar, Karen Eboch and Jan Hartley and we had 3 of our BGSU student board, Jenny Bailey, Karin Mowery and Meredith Severt, assist with registration on Friday evening and again on Saturday morning. There were also 6 students from BGSU and 5 from UT who were competing in the business case competition. Overall a strong attendance on our home ground and I'd like to thank everyone who gave up time from their weekend to be there.

I'd also like to thank Karen, Sheryl and Mike (and the donating companies) for the various items they brought to give to the meeting attendees.

It's obviously difficult to summarize a full program in a short article and I've decide to pull out a few highlights.

Saturday saw presentations from Sharon Rice, APICS EVP Development / Industry Content, on APICS status and Career Pathing.

Like many companies and organizations APICS has suffered during the recession and Sharon explained some of the actions that had been taken, including some staffing reductions which had taken the headcount in Chicago from 100 down to 80, Sharon explain APICS was expecting a loss of \$1 million in 2009 but despite this the board had taken decisions to continue with the rewrite of the CPIM program, this will cost approximately \$1 million over 3 years and will be completed by the end of 2010, thereafter APICS plans to continue with annual updates.

Sharon also mentioned the research information now available on the APICS website www.apics.org/research if you haven't looked at this section of the website then check it out.

Have you looked at the Supply Chain Competency Model, again this is an excellent piece of work by APICS, the structure follows guidelines set by the Employment and Training Administration of the United States Department of Labor and is visually represented in a diagram for easy reference. The model is organized into tiers of competencies and includes descriptions of the activities and behaviors associated with each competency. This is a great reference to understand what experience, skills and qualifications will be required for different positions in a Supply Chain career.



Toledo, Ohio 43606

www.apicsToledo.org

Board@apicsToledo.org

Editor: Paula Taynor

Volume Number XLVIII

Issue 20 – March 2010

Another good reference is the Operations Management Body of Knowledge, or OMBOK, if you haven't looked at this yet then I'd suggest you download a copy and take a look at Appendices I and II, this is a great reference to understand the expected competencies for different positions.

If you have come across Career Pathing then Sharon said it is a technique used at any stage in your career, as you start out look forward to where you want to be and then the path that will take you there; for someone in mid-career you look back at how you got to where you are today and what you want for the future. The idea is to be intentional with your career, assess your current position, determine how you can advance, identify the timeframe and requirements for advancement and this provides a roadmap to follow.

Andrea Prud'Hommme, Karen Eboch and I hosted a presentation / round table discussion on Student Chapters, Karen and I were asked to participate because of the visibility the BGSU chapter has achieved, I have to say, hopefully without being biased, this was a very interesting session with a lot of discussion amongst group members on experiences and the ways to help student chapters succeed.

Saturday afternoon featured a presentation from each of the 10 student teams and all were to a high standard, it was interesting to see what the teams felt were the key problems and the different solutions they offered, I must say I was very impressed by the analytical skills as demonstrated in the presentation from each team and their presentation skills. The fact that one of our teams placed joint first was the frosting on my cake.

Bruce Brechin CPIM, CSCP

[. To Index](#)

