

Toledo



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## *President's Message March 2012*

This month we able to announce the largest number of new members in the Toledo chapter we have seen in recent years as well as a large number of new members in both our student chapters.

The Toledo chapter added 13 new members, some were student members who have recently graduated and are now joining the parent chapter as young professionals:

Ahmed AlAmeri	Saad Almansour	Roudha Almarri	Jeff Beier
Bryce Hamilton	Tiangi Jioung	Jenni Jones	Shannon Laseak
Daniel Laughlin	Jeff Matheny	Patrick McNutt	Matthew Mull
Doug Tracy			

The Bowling Green Student Chapter also recruited 13 new members:

Ryan Albers	Patrick Armbruster	Rachel Blasko	Jeff Carr
Leigh Emans	Isaline Frelet	Christopher Kohr	Jami Lewis
Benjamin Liming	Seth Meyer	Michael Osborne	Cory Tuttle
Ethan Yonker			

The University of Toledo Student Chapter has 12 new members:

David Buck	Chen Cao	Chao Di	Krysten Dubuc
Latia Higgins	Zheng Li	Chelsea Miller	Sarah Shoemaker
Chad Steyer	Cameron Streb	Jianyu Wang	Chuwen Zhong

I would like to welcome everyone listed above to APICS and I hope to meet them at a Toledo chapter or student chapter meeting in the coming months.

Many of you will have seen the e-mail announcing the success of a student team from BGSU in winning the APICS Great Lakes District Case Competition and I hope that you took the time to read the article posted on the chapter website.

For a case competition the student teams are given a business case on the Friday evening, teams have to develop their solution, provide a written report on the Saturday morning and make an oral presentation on the Saturday afternoon. Teams are judged on the appropriateness of their answers and the quality of their presentations.

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Coming first in a competition with a field of 31 teams is a very significant feat and I would like to offer my congratulations to the Magnificent Seven:

Celeste Bemby	Isaline Frelet	Seth Meyer	Latifat Owe
Esaam Quazi	Clayton Stewart	Brad Wolesslagel	

I would also like to take the opportunity to recognize the 7 students from the UT Student Chapter who participated in the Chicago case competition and the 5 who participated in the Mid Atlantic District case competition which took place the weekend before in Harrisburg PA.

Although neither team gained a top three placing I am sure they acquitted themselves well and will have enjoyed the experience.

Great Lakes District Case Team

Cameron Boli	Chelsea Miller	Jacob Moser	Trevor Roby
Lindsay Vollmar	Tianjin Wang	Chuwen Zhong	

Mid Atlantic District Case Team

Chen Cao	Chenyu Gong	Sarah Shoemaker	Chad Steyer
Cameron Streb			

Finally although it is only the beginning of March and we are some way off from the Chapter's Annual Meeting in June I wanted to let our members know that the board is expecting to propose a temporary suspension of one of the Chapter By-laws at the Annual Meeting.

Article XIII, Election of Officers, Section 5 states:

The outgoing President is normally succeeded by the current Executive Vice President.

If there is no Executive Vice President there will be an election for the office of President, candidates for the position must have been members of the Toledo board for the current year.

No individual may serve more than 3 consecutive terms as President.

The position of Executive Vice-president on the 2011 – 2012 board is open; the members of the current board have indicated that at present they do not intend to stand as candidates for the position of President for chapter year 2012 – 2013.

While I am willing to continue as President for a fourth consecutive term this conflicts with the by-laws therefore unless circumstances change there will be a motion presented at the Chapter Annual Meeting to suspend Section 5 of Article XIII for chapter year 2012 – 2013 to permit me to remain in office for a fourth consecutive term.

*Bruce Brechin, CPIM, CSCP*

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## *March Programming News February Report*

On February 21, we had our annual Joint PDM with the Toledo Chapter of ASQ. We met at Mancy’s Italian, which is one of our most popular venues. We had a great turnout! ASQ had 24 professional members in attendance, and APICS had 29 attendees, including students and faculty from Bowling Green State University and The University of Toledo. February 21 was also our annual Bring-Your-Boss Night, and we had six Toledo professional members who treated their bosses to a free dinner!

Our thanks go to Clarence Hertzfeld, Director of Global Quality at First Solar, Inc. Clarence’s presentation included a description of First Solar’s products and an overview of its Quality and Reliability organization, including supplier qualifications, process qualifications, plant qualifications, process specification and control, and product reliability monitoring.

18 out of 29 attendees completed and returned their survey cards, and here are the results:

	Not Satisfied								Highly Satisfied		Overall Rating
	1		2		3		4		5		
	No	%	No	%	No	%	No	%	No	%	4 + 5
<b>Facility</b>	0	0%	0	0%	1	6%	3	17%	14	78%	94%
<b>Dinner</b>	0	0%	0	0%	0	0%	9	50%	9	50%	100%
<b>Topic</b>	0	0%	0	0%	1	6%	10	56%	7	39%	94%
<b>Location</b>	0	0%	1	6%	0	0%	3	17%	14	78%	94%
<b>Speaker</b>	0	0%	0	0%	4	22%	8	44%	6	33%	78%
<b>Meeting</b>	0	0%	0	0%	2	11%	8	44%	8	44%	89%

This was the first night for our new 50/50 raffle. The proceeds from the raffle will benefit APICS Toledo’s Student Scholarship Fund. We sold \$76 worth of raffle tickets, so the winner collected \$38. And the winner was.....Brent Schlegel!! Michael Kaser from Whirlpool won the drawing for a free PDM. Congratulations to both.

## *March PDM Joint Meeting with NAPM Thursday, March 15*

Our March Professional Development Meeting is our annual joint meeting with the Toledo chapter of NAPM, and this year’s meeting is hosted by NAPM. The program is titled “Managing Supply Chain Risk: Sharing Best Practices”, and it is based on a CAPS Research Project. CAPS, the Center for Advanced Purchasing Studies, is a global research center for strategic supply management. It is jointly sponsored by ISM (the Institute for Supply Management) and the W. P. Carey School of Business at Arizona State University. CAPS Research, working in partnership with its global network of

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executives and academics, is dedicated to the discovery and dissemination of strategic supply management knowledge and best practices.

Dr. Janet Hartley, from Bowling Green State University, is currently a member of the CAPS Research team which is examining supply chain risk. On March 15, she will be facilitating a discussion of the topic, "Managing Supply Chain Risk: Sharing Best Practices." Dr. Hartley is a professor at Bowling Green State University and Director of the BGSU Supply Chain Management Institute. Dr. Hartley has published 28 refereed journal articles and co-authored two books on supply chain topics.

We will be meeting at Poco Piatti, which is located at Levis Commons in Perrysburg. Registration and networking begin at 5:30pm, with dinner at 6:00pm. To encourage you to attend, we are once again offering a discounted price of only \$20 for APICS professional members. The cost for students is \$15, and guests can attend for \$25.

Dinner will be a Mediterranean buffet, and the buffet includes Hummus, Salad, Sautéed Mushrooms, Beef Kabob, Chicken Kabob, and a Side Dish. A cash bar will be available. The reservation cut-off date is Monday, March 12, at 12:00 Noon. Send your reservation request to [programs@apicstoledo.org](mailto:programs@apicstoledo.org).

### *Other Programming News*

Our joint meeting with UTAPICS, the APICS student chapter at The University of Toledo, is scheduled for Tuesday, April 17. Our program will be "Multi-Echelon Inventory Optimization", presented by Chris Russell from Logility. Details for the meeting are being finalized now, and a flyer will be out soon....watch for it. Mark your calendars, and plan to attend!

You can find a 2011/2012 Calendar of Events at the end of this newsletter. And don't forget, ideas for our events come from YOU, APICS Toledo members and associates. If you have an idea for a plant tour or Professional Development Meeting, please send it to [programs@apicstoledo.org](mailto:programs@apicstoledo.org).

*Sheryl Holbrook, CPIM*

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## *Membership Report – March 2012*

For the Month of March:

### Membership Anniversaries

**Mike Grejtak, Zenon Hunter** and **Jim Kozak** all complete 15 years of APICS membership this month, there's 45 years of operations management and supply chain experience, what a pool of knowledge we can draw on.

**Lori Slagle** celebrates 5 years as an APICS member.

**Rick Briars** and **Tiangi Jioung** complete their first year of APICS membership in March.

Congratulations to the six of you, we appreciate your APICS membership and look forward to seeing you at one of our future chapter events.

<b>Total Membership (March 3rd)</b>	<b>211</b>
BGSU student chapter members	44
UT student chapter members	37
Toledo Chapter Professional / Enterprise	106
Toledo Chapter Young Professional	13
Toledo Chapter student members	4*
Toledo chapter Retiree members	1
Toledo chapter Academic members	6

\*This one surprised me, APICS has allocated them to the parent chapter in error, we'll get it corrected by next month.

*Lisa McLaughlin VP Membership*

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## *APICS Student Chapters February 2012*



### **Bowling Green State University**

The Supply Chain Management Association at Bowling Green State University has had a busy month. Earlier this month, we attended the Supply Chain Management Institute's (SCMI) dinner before the Job Fair on February 6, 2012. The dinner included a buffet meal, and speakers from various different companies including Bendix, and Owen's Corning. We also had a joint meeting with IBA. At this meeting we had speakers from Goodyear that explained the details of life for those living overseas. We will have elections for other positions on the SCMA executive board on March 22, 2012.

### **Congratulations to the BGSU team for winning the Great Lakes District Student Case Competition (GLD-SCC)!**

The case was about the Great Harvest Bread Company (GHB) and how to leverage their supply chain for competitive advantage. Teams were given a 25 page case at 8 pm Friday night and had to analyze and present their findings in a 6 page paper (double spaced) and 5 minute oral presentation due a 10:30 am

The case asked how GHB, who was struggling with cost and management issues, could use their advantage of distinctive ingredients (honey, wheat and other grains) and recipes from around the US to succeed. The solution BGSU called "Getting bigger by acting smaller" involved knowledge of all aspects of business and included a combination of steps such as

- Centralizing commodity purchases—for example developing new quality standards in their supplier selection process utilizing supplier scorecards while hedging commodities
- Allowing for experimentation within stores with local ingredients for new recipes
- Lowering distribution costs—including the use of Third Party Logistics Carriers (3PL's) and strategic franchise expansion in underdeveloped regions, tourist and high traffic locations



Celeste Bemby and Clayton Stewart giving the actual presentation for the team

The meeting was attended by over 250 students and professional in the supply chain field. As APICS is headquartered in Chicago, there were also a number of society leaders present and time was given for plenty of

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networking. Saturday afternoon all 31 teams presented their analysis in front of the entire group, giving all the schools a chance to see the different approaches of the various institutions.

It is a great learning and networking opportunity! The team tackles an open ended real world problem in an intense all-nighter. They are able to combine all their business classroom and co-op/internship knowledge in a team-based setting to solve a supply chain related problem. Not only do they learn about working effectively as a team, but they are forced to focus their recommendations into very tight executive summaries, given the page and time limits.

BGSU's supply chain program does an excellent job of providing students with an overview of all the areas of business to see the strategic issues and have the tools to solve them down to the operational and tactical levels. Observing all the competing presentations, BGSU is always at the top in utilizing all three components of the supply chain—sourcing, operations, and logistics—in developing and presenting their solutions. This integration is becoming more and more critical in today's fast paced global environment.

The students are all members of the BGSU Supply Chain Management Association, which is affiliated with both the APICS and ISM: Institute of Supply Management. Their ability to attend was funded by both the Toledo APICS Chapter and BGSU's SBC/OCA funds.



Esaam

Quazi, Isaline Frelet, Latifat Owe, Brad Wolesslagel, Celeste Bembry, Clayton Stewart, and Seth Meyer

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## **University of Toledo**



The University of Toledo Apics student chapter has had another exciting month of events. February 16<sup>th</sup>, 2012 was the second Apics student chapter meeting of the semester and Matt Mishler from Buckeye Tele System was the speaker. Matt Mishler has been at Buckeye Tele Systems for over 14 years and is an account manager there. He has received a Bachelors degree from the University of Toledo and two master degrees from Bowling Green University. Matt Mishler spoke on the different strategies in supply chain that Buckeye Tele Systems implements in their business. There were several students who attended the meeting who gained some knowledge on supply chain and operations management as well as knowledge about Buckeye Tele Systems.

Also, the Toledo APICS student chapter board had a meeting this month and has several community service projects that are coming up soon. The first project is the Great Glass City Clean Up which will take place Saturday, April 14<sup>th</sup> from 2:00-5:00pm. A group of organizations within the University of Toledo will be cleaning 11 locations in the city of Toledo. The second community service project is collecting funds to donate to the Northwestern Ohio Foodbank. These two projects are ways that the student chapter has chosen to give back to the community. A special thanks goes out to all of the students in APICS who attended the case competitions in Pittsburgh as well as Chicago this month.

## ***APICS Updates – March 2012***

On this page we list items recently announced by APICS or other APICS information

Did you know APICS has a presence on today's social networking sites, Facebook, LinkedIn, twitter, YouTube? And did you know that APICS also has the APICS Supply Chain Channel?

The link below takes you to the Social Networks section of the APICS website

<http://www.apics.org/community/online/social-networks>

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## APICS Toledo 2012 Schedule of Events

Date	Event	Location	Speaker	Topic
<b>Tues, Mar 13 5:45pm</b>	<b>APICS Toledo Board of Directors Meeting</b>	<b>J Patrick's Holiday Inn French Quarter Perrysburg, OH</b>		
Thurs, Mar 15 6:00pm	Joint PDM with ISM, NAPM-Toledo Chapter	Poco Piatti Levis Commons Perrysburg, OH	<b>Dr Janet Hartley Director, SCMI Bowling Green State University</b>	<b>Managing Supply Chain Risk: Sharing Best Practices</b>
<b>Thurs, Mar 22</b>	<b>UTAPICS Student Chapter PDM</b>	<b>Univ of Toledo Stranahan South Room #2030</b>	<b>Ed Schaeffer Chrysler Corp</b>	<b>Chrysler's Pursuit of World Class Manufacturing</b>
<b>(Tues, Apr 10)</b>	<b>APICS Toledo Board of Directors Meeting</b>	<b>J Patrick's Holiday Inn French Quarter Perrysburg, OH</b>		
Tues, Apr 17 5:30 pm	Joint PDM with U of T Student Chapter	Univ of Toledo Libbey Hall 2801 W Bancroft St Toledo, OH 43606	<b>Chris Russell Logility Supply Chain Solutions</b>	<b>Multi-Echelon Inventory Optimization</b>
<b>(Tues, May 15)</b>	TBA	TBA	TBA	TBA
<b>(Tues, Jun 12)</b>	Annual Meeting	TBA	TBA	TBA

**Denotes a change or addition from the previous schedule  
(Dates in parentheses are tentative)**