



President's Message May 2010

Here we are in May, the baseball season has been under way for nearly a month, Spring just seemed to arrive then it was gone along with the crocuses, daffodils and most of the tulips, those bright colors told us summer is not too far away. We will have a plant tour in May and our Annual Meeting in June, and these events will mark the end of another chapter year.

We have three new Toledo Chapter members to welcome, Stephanie Babbitt, Kevin Gilbertson and Joe Sarkisian, all joined APICS in April; Stephanie has already signed up for the Detailed Scheduling and Planning class while Joe told me he plans to follow the MGI Home Study Course.

On the student front I would like to welcome Alan Chan who joined the BGSU chapter and Tracey Blum, Chenyu Gong, James Jarkewicz, Monriese King, Johann Mendoza, Joshua Northup and Xiyang Zhang who have joined the UT chapter, I'm sure I'll meet them at an APICS event.

Our student chapters are doing a wonderful job of recruiting members, obviously some graduate each year but I am hopeful both chapters will continue to recruit new members and maintain the high membership levels achieved this year.

Continuing on the student front I recently attended a presentation by the 10 BG students who took part in the International Trip to Italy during their spring break, it was clear that they had all gained from their cultural and educational experiences; at the meeting I was pleased to be able to present Karen Eboch with a \$2500 check on behalf of the Toledo chapter to assist with the trip expenses.



On Sunday April 25th I attended the BGSU College of Business Honors and Awards Ceremony, this year five students were awarded APICS Toledo scholarships, and I would like to congratulate Jason Brown, Jude Kluding, Claire Lambert, Rogerio Lopez and Melanie Machovina, unfortunately only Jason (pictured left) and Jude were able to receive their awards in person.

The chapter supports APICS Scholarship endowment funds at both BGSU and UT and it is the success of our own chapter education programs which enables us to add to these endowments from time to time. I get a great deal of pleasure in seeing how we in the Toledo chapter are helping students with the cost of their education – long may this continue.

Bruce Brechin, CPIM, CSCP



VP Programming Message May 2010

LAST MONTH'S EVENT

Two words describe last month's Professional Development Meeting on April 12...great meeting!! This was our joint meeting with UTAPICS, the student chapter at the University of Toledo. 45 attended the meeting: 17 Toledo Chapter members and guests; one faculty member and four students from BGSU; and four faculty members and 19 students from UT.

Our thanks go to Sue Seiler of Dale Carnegie Training for her presentation on "Lean Communication Skills". Sue discussed how to be assertive when communicating with others, without being aggressive or passive. She also demonstrated how to "disagree agreeably", how to present one's own opinion so that other people continue to listen. Sue's presentation was very well received. "Sue was great!! Super topic — so useful!!" "It was a great learning experience." "Sue was fantastic! I'm interested in an entire training session."

Bruce's "seating plan" encouraged networking among the students, the facility, and the professionals. And Sue's presentation had us out of our comfort zone as we learned how to "disagree agreeably"!! Here are the results from the evaluation cards.

	Not Satisfied								Highly Satisfied		Overall Rating
	1		2		3		4		5		
	No	%	No	%	No	%	No	%	No	%	4 + 5
Facility	0	0%	0	0%	0	0%	8	32%	17	68%	100%
Dinner	0	0%	0	0%	4	16%	10	40%	11	44%	84%
Topic	0	0%	0	0%	1	4%	3	12%	21	84%	96%
Location	0	0%	0	0%	2	8%	6	24%	17	68%	92%
Speaker	0	0%	0	0%	0	0%	1	4%	24	96%	100%
Meeting	0	0%	0	0%	0	0%	7	28%	18	72%	100%

Don Gardner, our very own VP, Administration, was the winner of the free PDM. Dr Jim Pope donated textbooks and Bruce Brechin donated T-shirts and hats and media and desk accessories for the drawing. Winners from UT were Dr Nandkeolyar and UTAPICS student members, James Snodgrass, Jenni Jones, Vafa Saboori, and Johann Mendoza. Winners from BGSU were faculty advisor Karen Eboch and Anthony Avery from BG's student chapter. And some professional members were winners, as well: John Blevins, Linda Kaverman, Lisa McLaughlin, and Brian Koenig. Congratulations to all!

Special thanks to Dave Swartz and our friends at Premium Transportation Logistics. Dave generously donated the speaker gift we presented to Sue Seiler....four tickets to the June 4th Toledo Mudhens game. Thanks, Dave!

Toledo



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MAY'S EVENT

Our next event is a Plant Tour on Tuesday, May 18, at the Findlay division of Cummins Filtration. Cummins Filtration provides automotive in-tank and inline fuel filters, and specialty filters for the appliance and other industries. The key product line is the insert molded in-tank fuel filters that are used on over 80% of US automobiles and light trucks. One of Cummins Filtration's newest products is the Fleetguard User-Friendly Filter - designed to obsolete metal filters, with advanced composite materials inside and out for superior performance with easier handling.

Details will be out shortly for the Cummins tour, as well as for the Annual Meeting in June. Watch for the event flyers!!

Sheryl Holbrook, CPIM, C.P.M.

VP of Membership

(This position is open. Please contact Bruce or Brent if you are interested)

Last month I wrote that our membership at the professional level had dropped back, this month I'm please to tell you it is showing a little bounce back, on Sunday April 25th APICS showed a total of 121 members in the Toledo chapter, so 4 more than last month.

Although the combined BGSU and UT student membership has dropped back from 100 to 95 I am pleased that the chapters gained 8 new members.

A recent UT chapter membership report shows 14 members whose membership expired in April and I know Jim Snodgrass (Chapter President) Professor Sundar (Student Chapter Advisor) are in the process of contacting them to talk about renewal. Obviously if a majority rejoins then we'll be back above 100 so Jim and Sundar I wish you success in your efforts.

At this point I'll remind everyone that the Chapter Board will pay the first year of APICS Young Professional Membership (a \$100 value) for any BGSU or UT graduate once their APICS Student Membership lapses, we believe APICS membership provides access to a wide range of relevant material for those in the Operations Management and Supply Chain fields as well as great opportunities to network with other professionals at meetings, classes and conferences and we are prepared to back this up financially.

Bruce Brechin CPIM, CSCP

Toledo



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Education Report May 2010

As you will have seen from separate e-mails we are offering the third module in the CPIM series, Detailed Scheduling and Planning, in Toledo, starting Tuesday May 18th, our instructor will be Dr. Jim Pope CFPIM, CSCP. Rather than the usual one session per week, we will hold 2 sessions per week, Tuesday and Thursday, we are taking this approach to ensure the class is completed before the end of June.

Although we will accept last minute registrations we cannot guarantee that the APICS Participant Guide will be available if you do not register by May 9th and we would ask intending participants to register as soon as possible.

Our in-house classes are also progressing; Terumo Cardio Vascular Systems (Ann Arbor, MI) will complete the Detailed Scheduling and Planning module on May 5th and Venchurs (Adrian, MI) will finish the Strategic Management of Resources module on May 27th completing the full CPIM series.

We appreciate both companies' commitment to the APICS educational program.

As you may have read in the President's Message one of our newest members, Joe Sarkisian, is planning to use the MGI Home Study option for CPIM as he is unable to attend chapter classes.

I've asked Joe if he would give me feedback on the product, from time to time I am asked about the quality of the MGI or Fox Valley or Weber State products and I have to respond that I have never received any feedback. Given APICS offers these options I have to believe they deliver but it would be nice to know from users – if you have used one of these options and would be willing to share your opinions please e-mail me at president@apicsToledo.org

Bruce Brechin CPIM, CSCP

VP Student Liaison

This position is open. Please contact Bruce or Brent if you are interested

Toledo



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APICS Student Chapters

Bowling Green State University



Recent events for BGSU APICS included hosting the Toledo APICS BOD meeting on April 13. The ten APICS students that traveled to Italy over spring break presented a summary of what they learned to the APICS BOD and BGSU Faculty as a way to thank them for their financial support. Italian foods were served as a way to extend the international experience to those attending. The following week on April 22, we had an election/planning meeting and cook-out to celebrate another successful semester.

As this semester comes to a close, our BGSU APICS Chapter looks forward to participating in many professional and social events in the fall. Some of our students are hoping to attend the 2010 APICS International Conference & Expo in Nashville this coming October. Our group is also looking into taking a plant tour of the Cleveland Clinic as well as a possible Professional Development trip to Indianapolis. We plan to host professional development meetings as well as resume and interview preparation in anticipation of the Fall Career EXPO Job & Internship Fair. We also have plans for a bowling night and a cookout to provide our members with the opportunity to network among each other.

A new semester brings new officers for our Fall 2010 APICS Chapter. The new officers are...

President – Morgan Schneider

Vice President – Brian Mapson

Secretary – Blake Williams

Treasurer – Jacob Yaney

VP Programs – Steve Williams

VP Publicity – Kevin Mumma

VP Membership – Jason Brown

Dean's Advisory Council Liaison – Sarah Arndt

Chair of the Board – Karin Mowery

We would also like to acknowledge our current board members who will be graduating this month: Jenny Bailey, Erich Brockman, Jamie Hoke, Igor Nemirovskiy Ryan Kenney, Silvia Morales, Karin Mowery and Meredith Severt. We wish these individuals the best of luck and know that they will excel wherever their next steps take them.

Jacob Yaney

APICS Vice President of Publicity

Bowling Green State University

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University of Toledo



No Submission in time for this issue.

APICS Toledo Annual Meeting 2010

Our Annual Meeting will be held in June on a date to be announced, at the meeting chapter members will elect the Board of Directors for the following year, if you are interested in serving on the board and would like further information please let me know; either call me at 419 662 7531 or send an e-mail to president@apicsToledo.org

Position descriptions are listed on the chapter website at <http://www.apicsToledo.org/board.aspx>

Bruce Brechin, CPIM, CSCP

Memorial Day Trivia

- Memorial Day is a day of remembrance of those who have died serving our country.
- Memorial Day began as a commemoration for those soldiers who died during the Civil War.
- The south refused to honor the dead on Memorial Day until after World War I when the meaning of Memorial Day changed from honoring civil war dead to honoring Americans who died fighting in any war.
- General John Alexander Logan ordered the Memorial Day holiday to be observed by decorating the war dead.
 - On Memorial Day, the flag should be at half-staff until noon only, then raised to the top of the staff.
 - Memorial Day was originally called Decoration Day.
 - 1st state to officially recognize Memorial Day was New York.
 - Red Poppies are recognized as the Memorial Day flower.

Toledo



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Mid Atlantic District & APICS

This month I thought I'd provide you with updates for both the Mid Atlantic District and APICS.

Mid Atlantic District

The next MAD meeting will be June 18th and 19th near Dulles Airport, Washington DC.

Topics for the meeting include:

- Career Pathing
- Chapter Minimum Standards
- Chapter Benchmarking
- Discussion on Detailed Scheduling & Planning and Strategic Management of Resources modules of CPIM
- APICS Update
- Candidates for District Leadership Team

We hope to have at least one board member in attendance.

APICS The Association for Operations Management

If you are thinking about APICS certification but aren't sure of the differences between CPIM and CSCP and want to know more about the course content then try the on-line demos

For the CPIM demonstration, go to http://apics.org/sitefiles/forms/cpim_demo.html

For the CSCP demonstration, go to <http://www.learnscsp.com/cscp10/demosurvey.html>

You will be asked for some information to enable APICS to follow up

Are you interested in CPIM or CSCP Testing? Did you know computer based testing for both exams is available through PearsonVue at www.pearsonvue.com and they have a test facility in Arrowhead Park, Maumee.

Those of you who hold CPIM, CFPIM or CSCP certification know that you need to complete certification maintenance every 5 years, this requires you to submit a log of qualifying activities and a recertification fee to APICS – well now you can complete everything on line, and it's easy - I speak from experience as I have just sent in my recertification applications.

Go to apics.org/certification/maintenance fill in the form then submit on-line, it will only take you a couple of minutes if you have been keeping a record of qualifying maintenance activities.

Bruce Brechin CPIM, CSCP



Test Your CPIM Knowledge – May 2010

Chapter polo shirts for the first 3 (non-instructor) members submitting correct answers to president@apicsToledo.org

1) Beginning inventory = 200 units,
Ending inventory = 200 units

Sales forecast: Month	1	2	3	4	5
Quantity	200	300	200	400	300

What is the required monthly production to achieve level production?

- A. 220 units
- B. 240 units
- C. 280 units
- D. 340 units

2) Which of the following statements best describes how the production plan is related to the resource plan?

- A. The production plan is constrained by the resource plan.
- B. The production plan operates independently of the resource plan.
- C. The resource plan drives the production plan.
- D. The resource plan cannot succeed without a level production plan.

3) Classifying most materials as strategic and organizing accordingly will result in

- A. creating focus for critical materials
- B. significant cost savings
- C. lack of focus and attention
- D. a Pareto analysis

4) Which of the following systems would be most appropriate for managing an inventory of motors purchased by an appliance manufacturer for use in the assembly of several models of an automatic dishwasher?

- A. two-bin replenishment system
- B. MRP system
- C. fixed order quantity, EOQ, reorder point system
- D. fixed interval, periodic ordering system

5) Operations Management responsible for a product line where minimizing labor rates and maximizing operation efficiencies are their most important activities will most likely be managing products with which of the following characteristics?

- A. high volume, standard design
- B. medium volume, short life cycle
- C. medium volume, custom design
- D. low volume, engineer to order

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Answers to April Newsletter CPIM Quiz

John Blevins was the only respondent with all correct answers to the April questions, congratulations John

BSCM

Which of the following is most likely to be a dependent demand item?

A. a manufactured subassembly

MPR

The length of a forecast horizon is determined primarily by the

C. purpose of the forecast

DSP

Increasing the capacity at an intermediate bottleneck work center results in all of the following **EXCEPT**

D. a reprioritization of existing queues

ECO

Effective shop floor controls can improve customer service in which of the following ways?

I. By reducing production lead time

II. By replenishing stock orders on schedule

III. By improving parts availability

D. I, II, and III

SMR

Which of the following statements is true about companies that begin to automate before implementing lean production?

A. They tend to spend more money on material handling.