

Toledo



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President's Message November 2010

I'm pleased to welcome 5 new chapter members who have joined APICS since the beginning of October, Sarah Aubry, Joe Kochan, Nicholas Spurck, Megan Vaillant-Boze and Yue Zhang.

The student chapters also have some new members; Melanie Machovina at BGSU and Mark Byersmith, Michael Erney, Bethany Harding, Andrew Schaublin and Tianxing Wang being new members of the UT chapter.

I just looked at the student chapter membership numbers and UT have now reached 40 I think this is the highest they have reached, and I'd like to congratulate Jim Snodgrass and his board for their hard work in recruiting, BGSU have fallen below UT for the first time that I can recollect but I'm sure their numbers will come back as I know they were recruiting across their campus.

The APICS International Conference in Las Vegas was held in mid-October, unfortunately I was unable to attend but both Karen Eboch (BGSU Student Chapter Adviser) and John Blevins (VP Finance) were there supporting the Scholars Program, hopefully our editor will be able to convince both of them to write a short piece for December.

Our student chapters were also well represented at the conference, 5 students attended under the Scholar's Program, Jason Brown, Morgan Schneider and Grant Wasserman from BGSU, and Jennifer Jones and James Snodgrass from UT.

In addition Melanie Machovina and Kylie Reiser from BGSU were attending as student members of APICS.

I hope all 7 found their experiences beneficial, I know that in past years when I have attended Conference and spoken with some of the students who have attended they have told me they thought it was a wonderful opportunity for learning and for meeting fellow students and professionals from the operations management and supply chain fields.

Occasionally we receive an e-mail from someone wondering why they have not been receiving any chapter e-mails, often it is because they have changed e-mail addresses but didn't notify us.

They notified APICS but unfortunately APICS do not notify us of changes.

If you are changing e-mail address and want to stay on our mailing list then send us an e-mail with the new address and we will add it and delete the old.

Looking for a job in the Operations Management or Supply Chain fields or looking to find a candidate for a vacancy in the Operations Management or Supply Chain fields?

Have you checked out the APICS Career Center at <http://jobs.apics.org/> ?

Further on in the newsletter you'll see a short paragraph about a supply chain opportunity in the Cleveland area. One of the requirements for this position is that candidates hold either the APICS CPIM certification or the ISM

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C.P.M. certification; nowadays more and more companies with supply chain openings are looking for individuals who have relevant professional certification, the prospective employer wants to know candidates will have the knowledge and experience required and achieving a professional certification is demonstration of this.

Did you know that as an APICS member you can get 2 years free access to the Aberdeen Group's Research Archive? The archive includes Benchmarking and Best Practices Reports and many other types of reports, analyses and papers. Go to

http://www.apics.org/APICS/Templates/CMS/apics_member.aspx?NRMODE=Published&NRORIGINALURL=%2fMembership%2fCategories%2faberdeen%2ehm&NRNODEGUID=%7b27467B54-108B-43DA-97DA-DE5E024A87B3%7d&NRCACHEHINT=NoModifyGuest#aberdeen and follow the prompts to sign up.

Bruce Brechin, CPIM, CSCP



Deepavali

Members of the Hindu faith worldwide have just celebrated Deepavali, or the Festival of Lights, this celebrates the triumph of good over evil and some also consider it the start of the new year. In Malaysia many hotels, businesses and homes are decorated with intricate designs in the lobbies made with colored rice and on Deepavali candles or oil lamps will be placed on the designs and lit as part of the celebrations.



Membership Matters – November 2010

In September and October I asked a total of 6 questions about APICS membership (repeated at the end of this article) and said I would appreciate hearing from anyone who wanted to respond, well I am glad to say I did get one response, shown below. If there is anyone else who would like to send me their comments please do so, president@apicsToledo.org and if you would prefer that I don't publish them then I won't.

Renewing my membership was an easy choice. Even though employers may change APICS has been the constant in my career. I have been a member now for 30 years and it truly is my "profession." And I also renew to maintain my CPIM designation. Unfortunately, I have had 7 different employers in the last 12 years. However, when forced to job hunt the CPIM was an important credential in landing the next position.

I did know that they allow unemployed members some leniency for 6 months as I have used that once in my career and almost a second time recently.

I have a hard time attending chapter meetings due to the fact that I teach part -time and have for over 24 years. Some of the teaching has been for the chapter with CPIM review courses and some for local colleges and universities.

As I'm sure those who read the newsletter realize membership in APICS has been falling over the last 10 years and while there are many different reasons for people choosing not to take up or renew membership I think most boil down to "I don't see APICS membership being of value to me".

Do you agree or disagree?

Let me know at president@apicsToledo.org and tell me if you are a current member, former member or non-member, also tell me what you think would make membership something you would value or value more.

1. If you decided not to rejoin APICS during the last 12 months when your subscription came due – why did you reach this decision?
2. If you joined APICS for the first time during the last 12 months – what made you decide to join?
3. If you are unemployed do you know APICS will allow you to extend your membership for up to 18 months at no cost?
4. If you rejoined APICS during the last 12 months what made you decide to maintain your membership?
5. If you are an APICS member but don't attend chapter meetings what would it take to have you decide to attend?
6. If you are not an APICS member what would it take to get you to join APICS?

Bruce Brechin CPIM, CSCP

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Bowling Green State University Student Chapter

October was another busy month. We held our first “Town Hall meeting” where students gathered to discuss quality tools and applications. We also had five students travel to Las Vegas for the APICS International Conference—three as part of the E&R Foundation Scholars program. While at the conference we were able to cheer on Karen Williams as she was awarded the APICS International Student Chapter Mentor of the year award! Here are a couple of their impressions of the event:

The 2010 APICS conference has by far been the best experience of my student and APICS career. I found the conference to be very educational in ways I didn't expect. At the conference I was able to relate what the speakers were saying to my current co-op position. One thing I didn't expect to take away was the helpful career tips from APICS members that were sent to the conference by their companies. I am very grateful to be able to have attended the conference and I believe it will benefit me in my professional career long term.

Jason Brown

I went to the APICS International Conference this year in Las Vegas! The trip was wonderful; full of informative sessions, and professionals to interact with. This trip showed me all the different aspects of the Supply Chain Management field and how so many professionals continue to grow in their careers. I was given the chance to get paired up with a mentor that was able to share her personal experience with me and all that she has learned. This trip has given me a whole new view of Supply Chain Management as a career.

Morgan Schneider

We have also been struggling with the BGSU Office of Campus Activities (OCA) to determine the best procedure to submit APICS student membership funds. We collect \$35 per student member to cover our student chapter costs and forward APICS dues to HQ. While OCA helps support our programs, there is no such thing as “free money” and they required us to close our outside checking account that had been our means to keep up with membership registrations. On October 26th we finally sent off applications for 19 new members and 4 renewals to APICS!

Welcome to the following new and returning members of BGSU APICS.

New Members

Jeffrey	Beier	Mason	Bishop	Tim	Blausey	Bobby	Carr
Andrew	Dye	David	Eoff	Scott	Frank	Marc	Goodman
Nick	Hefner	Jorge	Illingworth	Bethany	Kalous	Ryan	Kistner
Korey	Kluding	Jeffrey	Massie	Adam	Maxwell	Matthew	Mull
Jeff	Rietman	David	Solway	Monica	Taylor		

Renewing Members

Brandon	Bowes	Kandice	Saum	Kylie	Reiser	Jacob	Yaney
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Moving forward, we will be jointly sponsoring an etiquette dinner and presentation on Tuesday November 9th with our BGSU ISM student chapter and a bowling night on Thursday November 18th.

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University of Toledo Student Chapter

UTAPICS was honored to have 5 APICS members from 86 selected to represent the University of Toledo Rockets as scholars for the 2010 International APICS Conference. It was an exciting time in Las Vegas Nevada. For 5 days and four nights the scholars learned, participated, and worked alongside mentors in different workshops. The classes were taught and included every Operations and Supply Chain topic imaginable. Some of our students attended classes such as Journey Into Continuous Improvement, which gave an insider's look to purchasing, procurement, and production to Strategic Career Pathing which gave advice and techniques from an APICS 40 year perspective.

The workshops were great but the camaraderie amongst members from such far away places as Germany and France were enough to make one forget that some APICS members came from mid-size cities of over 20,000,000. That is equivalent to the population of Los Angeles, New York and Philadelphia combined.

Our field is growing and we ask our members to come and join with us as we practice excellence in the new normal.

James Snodgrass
President, UTAPICS



The Khoo Kongsi clan house in Georgetown, Penang, Malaysia, by day and by night.

Clan houses were originally set up as meeting places for people who had immigrated from specific areas in China and this is one of several in Georgetown, nowadays members are descendants of the original immigrants and the associations have a charitable purpose.

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VP Programming Message November 2010

NOVEMBER'S EVENT

APICS Toledo's **November PDM** is a dinner and program on **November 16** at Maggie's Restaurant in **Perrysburg**. The program is **Quick Response Manufacturing (QRM)**, presented by Bill Ritchie, from Customer Chain Consulting in Dayton, Ohio. QRM is a **strategy for cutting leadtimes** in all phases of manufacturing and office operations. In today's competitive marketplace, manufacturing firms gain an edge with speed—not only speed of delivery, but of concept, design and production. New doors open for those who can get products to market before the competition, and success hinges on the ability to respond quickly. QRM can help the firm bring products to market more quickly and increase business prospects by helping the organization compete in a rapidly changing manufacturing arena. It will increase profitability by reducing non-value-added time, cutting inventory, and increasing return on investment.

Bill Ritchie is an operations consultant with more than 25 years' experience in general management and operations with several firms, including two divisions of Textron (Union Pump and Cone Drive). Since 1998, Bill has led three QRM improvement programs that generated dramatic growth in profitability while reducing cost and inventory. He now consults with companies and their suppliers to create lasting and effective change by reducing their lead time throughout their entire Customer Chain. Bill is certified by Dr. Rajan Suri to provide on-site QRM training.

The location is **Maggie's Family Restaurant, 25481 Dixie Highway, in Perrysburg**.

Dinner will be buffet-style, featuring Swiss steak, baked chicken, scalloped potatoes, cabbage & noodles, salad bar, bread, dessert, pop, tea, and coffee. A cash bar will be available. Cost is \$25 for APICS members, \$30 for non-members, and \$15 for students. **Unemployed APICS Toledo members attend for free.**

DECEMBER TOUR & PROGRAM

I'm very pleased to announce our December event. We traditionally have either a program and dinner, or a tour, but in December, we will combine the two into one dynamic evening. The topic for the evening will be the application of "Lean" in the healthcare industry, and includes a tour of Mercy St. V's Hospital, and a presentation on Lean by St. V's Operational Excellence Team. We tend to think of "Lean" from a manufacturing perspective, so it will be interesting to view it from the perspective of a service provider, especially one as important as a Healthcare provider.

We are finalizing the date and details now. Watch for the flyer, and make your reservation early. Attendance will be limited.

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UPCOMING EVENTS

2010/2011 Schedule of Events

Date	Event	Location	Speaker	Topic
Tuesday, Nov 16, 2010 5:30 pm	Professional Development Meeting	Maggie's Family Restaurant 25481 Dixie Hwy Perrysburg, OH	Bill Ritchie Customer Chain Consulting	Quick Response Manufacturing (QRM)
December/2010	Plant Tour & Program	Mercy Hospital	TBA	"Lean" in the Healthcare Industry
Tuesday, Jan 18, 2011 5:30 pm	Professional Development Meeting	TBA	George Krauter Storeroom Solutions	"You Can't Be Lean with a Fat MRO Storeroom"
February/2011	Joint PDM With ASQ Toledo Chapter	TBA	TBA	TBA
Thursday, Mar 17, 2011 5:30 pm	Joint PDM With ISM Toledo Chapter	TBA	Norm Hoepner Sauder Woodworking	Insourcing
April/2011	Joint PDM With U of T Student Chapter	U of T Campus Toledo, OH	TBA	TBA
May/2011	TBA	TBA	TBA	TBA
June/2011	Annual Meeting	TBA		

Sheryl Holbrook, CPIM, C.P.M.

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Employment Opportunity

The Great Lakes Brewing Company in Cleveland is looking for a Supply Chain Manager and they have contacted our chapter to ask us to post the opening on our website. We will be doing that but in the meantime if you are interested in this opportunity send an e-mail to president@apicsToledo.org and I'll send you the information. Candidates must have CPIM or CPM certification.

Education Report – November 2010

Our Execution & Control of Operations class started about 3 weeks ago, there are 6 class members, Stephanie Babbitt, Robert Ewing, James Kozak, Shan Ramachandran, Jeff Volker and Jake Wechsel, unfortunately a couple of members who had taken the earlier classes in the series have not been able to join this one because of work conflicts.

We expect to offer the final CPIM module, Strategic Management of Resources, early in the New Year and will then consider offering a new series, starting with Basics of Supply Chain Management, in Fall 2011.

Last month you may remember I wrote that the education survey was almost ready and would be sent out around October 9th or 10th, yet it didn't go out until very late on October 30th and you may be wondering why the delay. The answer is very simple; at the October Board of Directors meeting it was decided to support a request from Woosan Hwang, a doctoral student at UT who wanted to survey members about their experiences with ERP projects. Knowing that everyone receives many e-mails every day I decided to delay the education survey for a few weeks so that you didn't feel you were receiving too many chapter e-mails in a short period and decide to put us into the "spam" category.

The survey is open until November 15th, there are only 4 questions and I would ask that as many of you respond as possible so that we understand your requirements. If you deleted the e-mail but didn't complete the survey and would like to complete it here is the link <http://www.surveymonkey.com/s/FFY92K5>
A "no interest in APICS education" response also helps us in quantifying potential demand levels.

Supply Chain or Operations Management students and APICS members, remember the chapter offers \$500 scholarships every year, the closing date for applications is December 1st. Information and forms are at the following link <http://www.apicstoledo.org/docspub/ToledoAPICSScholarshipInfoandForms.pdf>

Finally if you are planning to take a Computer Based Test and want to schedule your test with Pearson VUE via their website please make sure that you use www.pearsonvue.com/apics to access the correct section of their website. The old link is no longer in use and will give an error.

Bruce Brechin, CPIM, CSCP