

Toledo



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Editor: Paula Taynor

Volume Number XLVIII

Issue 15 – October 2009

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President's Message October 2009

GOLDGOLDGOLDGOLDGOLDGOLDGOLDGOLDGOLDGOLDGOLDGOLDGOLD!

No, I am not, a) suggesting you buy gold as an investment, b) sell gold to bolster your income, or, c) go prospecting for gold as a new career; rather it is to tell you that for the third successive year, the Toledo Chapter has achieved the **GOLD** ranking in the APICS Chapter Benchmarking and Reporting Program.

In early September I was very pleased to receive an e-mail telling me that after evaluation of our C-BAR submission for the 2008 – 2009 chapter year our chapter has been awarded the Gold Standard.





This is the third year in succession we have achieved Gold, we started with Silver in 2006, the first year of the of the C-BAR program which assesses chapter performance against a set of benchmarks, improved to gold in 2007, repeated gold in 2008 and I am delighted that we have been able to maintain our standard.

2 new professional members have joined the chapter since last month, Matthew Porman and Kevin Gall, and I would like to welcome both of them and hope to meet them both at future chapter events.

In the academic world it is the start of the Fall Semester and our 2 student chapters have been hard at work recruiting; BGSU has added 12 new members so far and UT has added 9, this is excellent news for both student chapters and I would like to congratulate the Student Chapter Boards and the Student Advisers for their enthusiasm and welcome the latest student members.

Bowling Green State University

Annie Bland	Brandon Bowes
Eric Hegman	Ted Kaufman
Adam Rodriguez	Matt Scruta

Evan Haffenden
Marissa Niese
Rebecca Von Hogen

Emily Hard
Kyle Reiser
Blake Williams

University of Toledo

Matthew Deakins	Brandon Gautz
Woosang Huang	John Orasko
Fu Sun	

Andrew Gray
Timothy Reis

Stephen Herman
Brandon Rupert

I will be trying to attend student chapter events at both universities through the year and am looking forward to meeting the future professional members of APICS.

I would also like to congratulate the BGSU Student Chapter for achieving the Gold Award in the Student Chapter Management program; this is their fourth successive gold award so they are leading the parent chapter. If they can maintain this standard for a fifth year they will achieve the Platinum Award, I can tell you that I attended their last board meeting and performance is a focus item for all the board members.

Unfortunately not everything to do with our numbers is golden, as you will see in the Membership section our professional membership is continuing to decline and I have spoken to some of the members who have chosen not to rejoin and there are a number of reasons but the underlying theme is the state of economy. It is up to the chapter board to ensure we are offering our members a program of events, be they meetings, plant tours, classes or something else, that is meaningful and of benefit and makes members value APICS and the Toledo chapter and renew their membership each year. From time to time we will send out short electronic surveys, probably 10 or fewer questions, to try to understand what members want and I would ask you to take 5 minutes or so to respond as the greater the number of responses the more we can gain from the analysis.

October sees the APICS International Conference, this year it is being held in Toronto and I will be attending to represent Toledo so if you are going to be there as an attendee, presenter or exhibitor let me know. This will be the 4th APICS Conference I have attended; the other three have all given me points to ponder and ideas to try out and I am sure Toronto will be no different; I will report my impressions in the November newsletter.

Bruce Brechin, CPIM, CSCP

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Executive Vice President's Message

This position is open. Please contact Bruce or Brent if you are interested

[Position description](#)

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Answers to September Newsletter CPIM Quiz

We had 1 reply with 5 correct answers to the September Quiz, well done Tim Kuhn.

BSCM

Which of the following best describes scheduling of operations before a bottleneck work center?

C. Operations should be scheduled to the rate of the bottleneck.

MPR

Which of the following types of demands should be input to the master schedule?

- I. End-item orders
 - II. Service parts
 - III. Forecast for end items
- D. I, II, and III**

DSP

With respect to new products, the master schedule

B. must include new products

ECO

The use of failsafe work methods implies that a company has

D. immediate detection of errors

SMR

All of the following are process analysis tools **EXCEPT**

C. critical path method

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VP Programming Message October 2009

Our September event was a plant tour at Yarder Manufacturing on September 16. We had 11 attendees, including two students from the UT APICS Student Chapter. Our tour guides were Matt Yarder and Jeff Conlan. Our thanks go to them and to the employees who stayed after-hours to help make our tour an interesting one.

Our October event is early this year, and actually takes place on September 30. We will join the students of Bowling Green State University and the BGSU Supply Chain Management Institute for a joint PDM in the Bowen-Thompson Student Union. Reservations are closed for that event.

Other upcoming events include a Professional Development Meeting on November 18 and a plant tour on December 16. Details are being finalized now, and the event flyers will be out soon....watch for them!

APICS Toledo Schedule of Upcoming Events

Date	Event	Location	Topic
Wednesday Sept 30, 2009 5:15 pm	Joint PDM with BGSU Student Chapter	BGSU Campus Bowling Green, OH	Best Practices Presentation
Wednesday, Nov 18, 2009 5:45 pm	Professional Development Meeting	TBA	Designing Business Systems
Wednesday, Dec 16, 2009 5:30 pm	Plant Tour	Alro Steel Corp	Plant Tour (Steel Distribution)
January/2010	Professional Development Meeting	TBA	Transportation/Logistics
Thursday, Feb 18, 2010	Joint PDM With ASQ Toledo Chapter	TBA	Asset Tracking with RFID
Tuesday, March 16, 2010	Joint PDM With ISM Toledo Chapter	TBA	e-Collaboration: Enabling Collaborative Planning, Forecasting, and Replenishment Throughout the Supply Chain
April/2010	Joint PDM With U of T Student Chapter	U of T Campus Toledo, OH	Behavioral Styles
May/2010	Plant Tour	TBA	TBA
June/2010	Annual Meeting	TBA	

Sheryl Holbrook, CPIM, C.P.M.



VP of Membership

(This position is open. Please contact Bruce or Brent if you are interested)

On August 19th there were 131 professional, academic and enterprise members in the Toledo chapter, and today, September 27th, despite 3 new members in the same period (Robert Groves, Matthew Porman and Kevin Gall) our membership total is down to 123, a net loss of 8.

Last month I wrote about the member survey I had sent to those who had been members in December 2007 but were no longer showing as Toledo members in June 2009, there were only 7 respondents from a possible of 48 so no new information from that sector, I also wrote that I would be contacting members who had not renewed membership or whose renewal was coming up. I have made some progress on that front though not all encouraging.

Some of the former members who had not renewed explained that in prior years their employer had either paid or refunded membership, with the recession this was an expense that had been cut, other members told me they had considered the cost of their membership and decided that despite the benefits of membership they would use the money elsewhere, I understand these decisions and I do expect to have similar conversations in the coming months. On a more positive note 5 of the people I contacted did say they would be rejoining and one told me another member of the company would be joining so not all is doom and gloom.

Please tell me what will make you decide to continue your APICS membership when it comes up for renewal or alternatively what do we do or not do today that would make you decide not to renew.

Bruce Brechin CPIM, CSCP

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V.P. Publicity Message October 2009

No Submission in time for this issue.



Chairman's View October 2009

It is hard to believe that the summer of 2009 is gone already. School is back in session and the leaves are starting to fall. I cannot forget to mention that another football season is underway as well. However, the most important fall event is the beginning of a new APICS year! The first plant tour took place in September and the first CPIM review class met on October 1.

Unlike last month, my article is very short for this newsletter. A good friend of mine (at least I thought she was a good friend) told me a few days ago that I should shorten what I write for the newsletter because people are tired of reading by the time they get to the chairman's portion. With that being said, I will only share one more thing. We are still looking for a few good people to join the board. If you are interested in becoming involved in one or more of the following areas – membership, administration, or student chapter liaison – please let Bruce or me know!

Brent Schlegel, CPIM, CSCP

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Education Report October 2009

I am happy to announce that the Toledo chapter of APICS is planning to offer the first module of the APICS CPIM certification review course - Basics of Supply Chain Management. The tentative start date for this class will be Thursday, October 1, 2009. The class will be held at the Betco Corporation on Nebraska Avenue in Toledo Ohio. A minimum number of enrolled students will need to be needed for the class to be offered.

Attached is a class registration form that will provide you more details about the class. Below is a summary of the class that will be offered.

[Basics of Supply Chain Management](#)

This module covers the basic concepts in managing the flow of materials in a supply chain from suppliers to customers.

BSCM introduces supply chain concepts and emphasizes basic terminology but it also covers relationships among activities in the supply chain.

The class provides an introduction for supply chain management personnel and gives basic definitions for planning and controlling the flow of materials into, through, and out of an organization. It explains fundamental relationships among the activities that occur in the supply chain from suppliers to customers.

BSCM is divided into four major areas:



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- Business wide concepts for satisfying customer expectations
- Determining and managing customer demand
- Managing the transformation processes used to satisfy customer demand
- Managing the supply activity supporting transformation processes

Specific topics include

- Introduction to Supply Chain Management
- Forecasting demand
- Master Planning of Production
- Material Requirements Planning
- Capacity Planning and Controlling Production Activity
- Fundamentals of Inventory
- Inventory Management
- Distribution including Warehousing, Inventory and Transportation
- Quality Management and Purchasing
- Just in Time Manufacturing

This class is an excellent opportunity for people who have recently joined the supply chain or operations management fields to get a good understanding of the supply chain and is also a chance for more experienced personnel to get an understanding of areas which may affect or be affected by their own role.

More detailed information can be obtained by sending an e-mail request to education@apicsToledo.org

STOP PRESS

First night of class 12 attendees and a couple more who were unable to be there!

Best regards,

Otto Steele, CPIM, CPM
VP Education
APICS Toledo
PO Box 2823
Toledo, OH 43606

Chapter Website www.apicsToledo.org
APICS Website www.APICS.org

Otto Steele, CPIM, CPM

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VP Student Liaison

This position is open. Please contact Bruce or Brent if you are interested

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APICS Student Chapters

Bowling Green State University



As fall classes start back in session, the BGSU APICS Chapter comes back together for more professional development and social activities. We held a kick-off meeting and cookout this past month to inform students about our organization and to welcome new members.

In preparation for the on-campus fall job fair, our group will be collaborating with the Career Center to host a mock interview session. The night before the job fair on September 30, our group will help host our joint Toledo APICS/ SCMI dinner where a representative from Scotts Company will be the guest speaker.

Three of our students, Bernie Aguiar, Karin Mowery and Igor Nemirovskiy, have been selected to be scholars at the 2009 APICS International Conference and Expo held in Toronto, Canada this year. These individuals along with our advisor, Karen Eboch, and some other students will travel to Toronto on October 2 and attend the conference from October 3 through October 6. The students will participate in sessions given by professionals discussing many different aspects of the Supply Chain field. They will also have a great opportunity to network with professionals and their peers.

We are hoping to send some students to the APICS District Meeting in Cleveland this month. We are also currently looking into possible places for an international trip in March. We are looking at France, Brazil and Puerto Rico.

Karin Mowery
APICS Vice President of Publicity
Bowling Green State University





University of Toledo

Dear All,

We had a great kick off meeting today.

We held elections and Had a presentation by Chad Wilcox and Otto Steele about OCF Internship.

Thanks a lot for Sheryl Holbrook who took the time to come in and congratulate the new officers.

The new officers of UTAPICS (2009-2010)

1. President: James Snodgrass; email: james.snodgrass@rockets.utoledo.edu; Ph. (419) 277-3085
2. Vice President: Michael Leonowich: Michael.leonowich@rockets.utoledo.edu; Ph. (440) 315-4589
3. Treasurer: Andy Bossa: Teambashay@hotmail.com; (419) 699-6948;
4. Secretary: James Jarkewicz: jjarkew2@yahoo.com; Ph. (440)487-5910
5. Vice President (Awards): Brandon Rupert; Brandon.rupert@rockets.utoledo.edu Ph. (330) 321-4591

Congratulations to the newly elected team.

Good luck!

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Octoberfest Trivia

A visit to the Oktoberfest in [Munich, Germany](#) means stepping back in time to the days of endless beer and almost non-stop revelry.



When is Oktoberfest? This year — from September 19th to October 4th 2009 — Oktoberfest is a 15-day extravaganza of beer, wursts, pretzels, traditional drinking songs and, of course, more beer.

The focal point of the big event are the giant tents of the major German Oktoberfestshops, known to locals as "D' Wies'n". They include the [Haufbrau](#), [Hippodrom](#), [Hacker-Festzelt](#), [Schottenhamel](#), [Ochsenbraterei](#), and [Fischer Vroni](#), among others.

[The first Oktoberfest](#) actually began as a [wedding](#) celebration for Crown Prince Luitpold I and Princess Theressa of Bavaria on October 17, 1810. A large meadow in Munich was taken over as the royal reception site and featured a horse race, music, dancing, singing -- and lots and lots of beer drinking.

More about Oktoberfest around the Web

If you can't make it to Munich, you may just want to take the virtual tour on the Web - complete with pictures, food & party ideas, event & travel info, and details on accommodation and getting around...plus more on [German-American Oktoberfest celebrations](#) coast to coast...

VP of Finance Report

Nothing to report this month



Test Your CPIM Knowledge – October 2009

Chapter polo shirts for the first 3 (non-instructor) members submitting correct answers to
president@apicsToledo.org

Which of the following is the most likely impact of doubling the ordering costs for an item?

- A. The order quantity will increase.
- B. The order point will increase.
- C. The order quantity will decrease.
- D. The order point will decrease.

A master production schedule should be loaded to a level that is

- A. equal to the sales forecast
- B. equal to sales orders
- C. capable of fully utilizing available capacity
- D. no greater than can be realistically produced

Autonomation refers to which of the following?

- A. a diagram that is used in cause-and-effect analysis
- B. a method of production that uses standard containers with a card attached to each
- C. a procedure that gives immediate feedback when a defect occurs
- D. a concept for completing setups in less than 10 minutes

Based on the schedule, accurate conclusions include which of the following?

- I. Increasing the number of shifts has greater impact on overall lead time than overlapping operations.
 - II. Increasing the number of shifts has less impact on overall lead time than overlapping operations.
 - III. The combination of overlapping operations and increasing the number of shifts will result in the shortest overall lead time.
- A. I only
 - B. II only
 - C. I and III only
 - D. II and III only

When a company is pursuing a program to achieve manufacturing excellence, which of the following objectives should receive the highest priority?

- A. delivery reliability
- B. quality improvement
- C. cost reduction
- D. volume flexibility

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Midwest Atlantic District

Delaware, Maryland, New Jersey, Ohio, Pennsylvania, Virginia, West Virginia

The next meeting for Mid Atlantic Chapter staff will take place in Cleveland Oct 23rd and 24th, at this stage I am unsure how many of the Toledo Chapter Board will attend but I am planning to be there.

One of the fun items on the agenda is the Student Auction which takes place on the Friday evening and the purpose is not to auction off any students but to raise funds for the student chapters so if you or your company would like to donate something to be auctioned please contact me at president@apicsToledo.org
The auction committee will group the donations into lots for silent, Chinese or live auction; over the last few years well over \$500 has been raised at each auction and the better the donations the more we can raise.

Saturday's program looks to be very interesting, we will hear about the new version of the Detailed Scheduling and Planning module of CPIM, a speaker from Cleveland Clinic will talk about the challenges they faced in constructing a new building on their existing campus. Vicki Vander Woude of Holmes Corporation will discuss the Certified Supply Chain Professional program, very opportune as we expect to run a CSCP class this year and finally Abe Eshkenazi, the CEO of APICS, will be discussing APICS 2010 – 2012, there will also be an open forum with Abe.

If you have a question you would like answered send it to me president@apicsToledo.org and I'll be happy to ask Abe on your behalf.

We'll have reports on the meeting in the November newsletter.

The February 2010 MAD meeting will be in Toledo, one of the main items at this meeting will be the Student Case Competition; teams from student chapters are given a business case problem on the Friday evening and have to develop a solution which they will present on the Saturday afternoon.

I hope both BGSU and UT will be represented, each chapter has sent teams to the Chicago competition and has had some success, let's hope home turf will give them an advantage.



Webmaster for October 2009

New Items

- **Looking for job postings to post on the website**
 Please email board@apicstoledo.org
- **Looking for website assistance**
for college credit / by contract / by project: email webmaster for more info

Updates

- Large calendar update
- Updated IP tracking
- APICS Manual
- Board member bio posted
- Board members updated
- Resumes posted
- Removed dead-hyperlink to UT APICS Student Chapter
- Menu correction
- Board Web: Home, Web Master, Information, Documents
- Board web security update
-

Website Statistics for period 08/23/2009-09/22/2009

Visitors Overview

253 visits <i>up 35%</i>	640 page views <i>up 24%</i>	147 unique visitors <i>up 32%</i>
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Top Content

Page	Pageviews
Home	296
Calendar	79
CPIM	42
Job Postings	39

Top Landing Pages

Page	Entrances
Home	199
CPIM	17
Calendar	9
CSCP	8

□

David Dinwoodie, Toledo APICS Webmaster