

Toledo



P O Box 2823,  
Toledo, OH 43606  
[www.apicsToledo.org](http://www.apicsToledo.org)



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Editor: Paula Taynor  
[Newsletter@apicsToledo.org](mailto:Newsletter@apicsToledo.org)

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## *President's Message October 2010*

I'd like to welcome Katherine Frigmanski and Jeff Velker who have recently joined the chapter as professional members, Katherine is returning to APICS having been a member of the BGSU Student Chapter in the past and she is planning to gain the CSCP certification, Jeff has signed up for the Execution and Operations class which starts on October 12<sup>th</sup>. I wish both success with their continuing education.

Last month I observed that our membership had stayed constant at 129 for 3 consecutive months, unfortunately this month it has dropped to 127, I knew I was tempting fate.

Now if your membership expired recently and you haven't got round to renewing then this is a reminder that all you need to do is call APICS at 1 800 444 2742 and tell them you want to renew it will only take a couple of minutes.

If you are unemployed then you can renew for up to 3 periods of 6 months at no cost, just let me know and I'll forward you the form and we can get you back on the member list in a few days and you can use the APICS career center and hopefully get back into employment.

There are no new student members to report though I know both student chapters have been active in recruiting and I look forward to seeing the results of their campaigns in the next few weeks.

This piece is somewhat shorter than you may be used to seeing as I am once again in Malaysia and up to my neck in a sea of containers of new production equipment, I can certainly say that APICS education helps with the logistics of getting over 400 containers delivered in the correct sequence, unloaded uncrated and the contents moved from the receiving docks to the factory floor over a relatively short period of time.

*Bruce Brechin, CPIM, CSCP*

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## *Education Report – October 2010*

If you want to take the Execution and Control of Operations module of CPIM and you haven't already sent in your reservation please send it immediately to [education@apicsToledo.org](mailto:education@apicsToledo.org). The class starts on Tuesday October 12<sup>th</sup> and although we are always happy to have people register right up to the last minute and even walk-in with no notice we can't guarantee you a Participant Guide on the first evening as these have to be ordered from APICS.

Last month I mentioned we would be surveying our mailing list to find out the interest levels in APICS education programs, the survey is almost ready. There will be a maximum of 4 questions to answer.

Expect the survey to go out around October 9<sup>th</sup> or 10<sup>th</sup>, we'll allow about 2 weeks for responses so that we have some results to publish next month.

Did you receive your CPIM certification prior to 2000 and have you failed to go through the recertification process, remember APICS is offering you the chance to recertify by taking a test between now and the end of 2011, use the following link to find out more.

<http://www.apics.org/certification/RecertificationExam.htm>

*Bruce Brechin, CPIM, CSCP*



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## *Membership Matters – October 2010*

Points to ponder - Part 2

If you rejoined APICS during the last 12 months what made you decide to maintain your membership?

If you are an APICS member but don't attend chapter meetings what would it take to have you decide to attend?

If you are not an APICS member what would it take to get you to join APICS?

If you have any comments about these questions or the ones I posed last month please send an e-mail to [president@apicsToledo.org](mailto:president@apicsToledo.org) I'd be delighted to hear from you and would be happy to publish your comments (anonymously) in the newsletter.

Let's find out why people in the Toledo area join or leave APICS.

*Bruce Brechin CPIM, CSCP*

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### Company buzz words ☺

**Blamestorming:** Sitting around in a group discussing why a deadline was missed or a project failed, and who was responsible.

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## *VP Programming Message October 2010*

### *LAST MONTH'S EVENTS – 2 PROFESSIONAL DEVELOPMENT MEETINGS*

Our first event of the year, on Tuesday, September 21, was “Member Appreciation Night” at Pizza Papalis in downtown Toledo. In appreciation of our members, the chapter provided dinner, and 20 professional and student members dined on Chicago-style deep-dish pizza, cookies, and soft drinks.

The program for the evening was APICS’ “Manage Your Career with Career Pathing”, presented by the Toledo chapter Board of Directors. We defined, and discussed the benefits of, career pathing, and outlined the three important tools that APICS has developed to help supply chain professionals actively manage their careers. The three tools are: (1) The APICS Supply Chain Manager Competency Model; (2) *The APICS Operations Management Body of Knowledge (OMBOK) Framework* industry and position title appendix references; and, (3) APICS Operations Management Employment Outlook. If you are interested in learning more about Career Pathing and the three career-pathing tools, they are available on the APICS website at [www.apics.org](http://www.apics.org).

Then, on September 29, six Toledo chapter professional members traveled to Bowling Green, for the annual Joint PDM with the BGSU APICS Student Chapter and the BGSU Supply Chain Management Institute. We joined approximately 125 students, faculty, and supply chain professionals for dinner and a program on SCM Career Paths. Two recent BGSU graduates, Jamie Hoke and Jessica Noble, are now employed by John Deere. They presented “Making the Transition from BGSU to an SCM Career”, and shared some of their experiences as they begin their own Supply Chain careers. Then following dinner, there was a panel discussion on SCM Career Paths by panel members Mike Cramer of Owens Corning; Ray Frederick of Marathon Petroleum; Jeff Ladegaard of Bendix; and David Ford of Scotts.

The APICS Toledo chapter was pleased to make two announcements on behalf of APICS International. First, Darcy Manjabosco Filho, a recent BGSU MBA graduate, is featured in the Membership Matters column of the September/October issue of APICS Magazine. Then, I was honored to announce that Karen Williams has been designated the APICS International 2010 Mentor of the Year. Karen Williams is Administration Assistant for BGSU’s Department of Management, and serves as advisor to the business students. Karen guides and influences so many young people, and she richly deserves the award of Mentor of the Year. Congratulations, Karen.

Thanks to Dr Janet Hartley, Dr Amelia Carr, Karen Eboch, the Supply Chain Management Institute, and the BGSU APICS Student Chapter.

### **OCTOBER PLANT TOUR**

Our October event is a plant tour at United Parcel Service in Maumee, Ohio. UPS is the world’s largest package delivery company and one of the leading global providers of specialized transportation and logistics services. UPS was founded over one hundred years ago in Seattle, Washington. They deliver 15.1 million packages and documents daily, and service more than 215 countries and territories. They are the leading provider of less-than-truckload and truckload services coast-to-coast.

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The tour of UPS is on Thursday, October 14, and begins promptly at 5:30 pm. Following the tour, we will meet in the UPS conference room, and Dr James Pope will lead a discussion on distribution. The reservation deadline is Tuesday, October 12, at 5:00 pm. Attendance is strictly limited, so make your reservation early at [pdm@apicstoledo.org](mailto:pdm@apicstoledo.org)

*Sheryl Holbrook,*  
*CPIM, C.P.M.*

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### *VP Finance Message October 2010*

APICS continues to be up and running for the 2010-2011 Fiscal year with anticipation of an active year ahead with our programs and class offerings. We're currently running ahead of plan on income based upon the receipt of some class payments in our first quarter rather than our second quarter. YTD we're also ahead of our plan for expenses, primarily from events and reduced spending. While classes will be discussed in more detail during the education portion of the newsletter, we have had solid enrollment in our classes but area always looking for higher attendance, particularly at the class which Betco is graciously hosting at their facility. Currently this class will generate a slight loss for the chapter due to the number of students enrolled. As always please let me know if you have any specific questions or concerns that I may address.

*John Blevins, CPIM*



**It's a smiley face pumpkin**

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## *APICS Student Chapters*



### *Bowling Green State University*



Kevin Mumma and Morgan Schneider at CampusFest.

During this first full month of the school year we participated in the BGSU CampusFest event on September 2<sup>nd</sup> to introduce APICS to all incoming freshmen and students looking to get involved. Attendees were given free Frisbees or t-shirts and invited to our kick-off meeting. BGSU APICS officers also visited all the freshmen business and upperclassmen supply chain classes to invite interested students and answer questions about APICS. As a result, we hosted our kick-off event on September 9<sup>th</sup> where both ISM and APICS representatives talked and got people signed up for our groups—14 new members so far this year!

On September 29<sup>th</sup> we will be hosting APICS Toledo for our joint SCMI dinner meeting. This dinner is followed on the 30<sup>th</sup> by BGSU's Fall Job Expo with interviews on the following day for our student members.

September also brought some great news for the BGSU chapter: Karen Williams, BGSU Department of Management administrative assistant, was selected as the 2010 winner of the APICS International Student Mentor of the Year Award!! Not only is this amazing for Karen but it is also a great honor to have this amazing mentor and role model here at Bowling Green. Karen will be traveling to Las Vegas for the APICS International Conference to claim her award, and be cheered on by five student and two academic attendees from BGSU. Her win signifies the third winning mentor at BGSU in the last four years—demonstrating how fortunate our chapter is for all the APICS support!!

BGSU is also represented in the APICS Magazine September/October publication. Darcy Manjobosco Filho, an August MBA graduate, is featured in the "Membership Matters" article. Be sure to check it out!

[http://media.apics.org/apicsmagazine/2010/APICS Magazine SepOct 2010 Membership Matters.pdf](http://media.apics.org/apicsmagazine/2010/APICS_Magazine_SepOct_2010_Membership_Matters.pdf)

With all of these events going on in September, within the next three weeks we have a few bonding events planned such as a town hall meeting on October 14<sup>th</sup> and a game night on October 27<sup>th</sup>. I expect great things to come from our student population this semester as the events themselves and the people running those events are great.

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## University of Toledo

In September 2010 UTAPICS held our first meeting featuring Dan Fortunato from Ford Motor Company. He talked about the different combinations of leadership in the supply chain and how they worked together to accomplish the supply needs.

We also had an information table at the September and August Student Organization Fair on campus and a number of students have decided to join our chapter.

We are planning our October meeting, Otto Steele from Owens Corning will be a speaker and we are hoping Scott Filson of Philips Medical will also be participating.

Halloween was originally a Celtic holiday celebrated on October 31.

Halloween was brought to North America by immigrants from Europe who would celebrate the harvest around a bonfire, share ghost [stories](#), sing, dance and tell fortunes.

Orange and black are Halloween colors because [orange](#) is associated with the Fall harvest and black is associated with darkness and death.

There are no words in the dictionary that rhyme with orange, the color of pumpkin.

According to folklore, the jack-o-lantern got his name from a man named Jack.

Turnips and beets served as the original jack-o-lanterns.

Jack o lanterns originated in Ireland where people placed candles in hollowed-out turnips to keep away spirits and ghosts on the Samhain holiday.

Mexico celebrates 'The Day of the Dead' instead of Halloween.

Pumpkins also come in white, blue and green. Great for unique monster carvings!

Pumpkins originated in Central America. When Europeans arrived in the New World, they found pumpkins plentiful and used in [cooking](#) by Native Americans. They took seeds back to Europe where they quickly became popular.

Growing big pumpkins is a big time hobby. Top prize money for the biggest [giant](#) pumpkin is as much as \$25,000 dollars at fall festivals.

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## **2010 Northwest Ohio Manufacturing Forum & EXPO scheduled in Bowling Green**

### **EXPO Exhibitors to feature industrial suppliers**

The 2010 Northwest Ohio Manufacturing Forum & EXPO is scheduled for Friday November 12, 2010. The event will take place on the campus of Bowling Green State University (BGSU) in the Perry Field House. Registration for the Forum will begin at 11:30 a.m. and the program session will run from noon until 2:00 p.m. The EXPO will start while the Forum is in session, running from 1:00 p.m. until 5:00 p.m.

The Forum & EXPO is co-hosted by the Ohio Manufacturers' Association (OMA) and the Northwest Ohio Regional Economic Development Association (NORED). The event is being organized by the Supplier Recruitment Program (SRP) committee. It is part of an economic development effort to advance manufacturing in the region and to increase opportunities for networking for area manufacturers.

Sponsors of the 2010 Northwest Ohio Manufacturing Forum & EXPO include Rocket Ventures, the Toledo-Lucas County Port Authority, CSX, Ohio Skills Bank, the BGSU College of Business, The University of Toledo (UT), MAGNET, and the Wood County Economic Development Commission.

The Forum portion of the event will begin with a program session of speakers. The program is titled *Financing and New Business Opportunities For Area Manufacturers*. A series of speakers is being put together to present information on financing alternatives for area industrial companies. SRP committee members received program suggestions from a large number of people. The program session on *Financing and New Business Opportunities* was selected as a result of the input received.

The Forum will be followed by an industrial tradeshow, or EXPO. Attendees at the EXPO will include manufacturers and others who attend the Forum program session. Area manufacturers and others who wish to only attend the EXPO may do so. Admission to the EXPO portion of the event is free for manufacturers who register in advance. There is an admission fee to the EXPO for non-manufacturers.

Exhibitors at the EXPO will be area companies providing products and services to manufacturing and industrial companies in the region.

Plant and facility tours of a number of manufacturing operations in the Bowling Green area are being set up. Attendees who wish to come to Bowling Green before the Forum & EXPO will be able to select and register for a plant tour from any of a number of different facilities. These plant tours may provide important assistance to manufacturers looking for solutions to a problem in their own operations.

These plant tours may also enable manufacturers around the region to find new area Suppliers to replace a Supplier from outside the region. The plant tour will allow a manufacturer to inspect the operations in advance.

The SRP committee is working to set up these plant tours. One of the initiatives that it has put in place is called Buy Lake Erie West. It is a program aimed at assisting area industrial companies to replace Suppliers outside the region with companies located in the area. The SRP committee has set up a large searchable database of industrial products and services with operations located in the region in order to assist industrial purchasing professionals. There are over 66,000 categories of products and services on the database, which is being supported by ThomasNet. There are several thousand Suppliers with operations in northwest Ohio and southeast Michigan included. If there is no local Supplier for a product that is searched, a list of Suppliers around the country are then provided. The Buy Lake Erie West searchable database can be found at [www.toledobiz.com/buy\\_lake\\_erie\\_west.html](http://www.toledobiz.com/buy_lake_erie_west.html).

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Some of the Bowling Green area manufacturers offering a tour of their facilities will be inviting prospective manufacturing customers to see their operations and then at the conclusion of the tour attend the 2010 Northwest Ohio Manufacturing Forum & EXPO on the campus of BGSU.

There is no cost for attendance of the EXPO by professionals at area manufacturing companies if registration is done in advance of the show. Registration can be completed online at [www.toledobiz.com/MfgForumReg.html](http://www.toledobiz.com/MfgForumReg.html).