

Toledo



P O Box 2823, Tol



Toledo, Ohio 43606

Editor: Paula Taynor

www.apicsToledo.org

Volume Number XLVIII

Board@apicsToledo.org

Issue 14 – September 2009

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President's Message September 2009

Let me start by welcoming our most recent new member, Robert Groves, it is very heartening to be gaining new members despite the economic climate and I hope all our members do use their membership to their advantage, whether it be at the chapter level by attending our classes, PDMS and tours or at the association level with the International Conference, APICS magazine or by using the plethora of information available at the APICS website.

The name Otto Steele may be familiar to a number of you, either because you have had Otto as an instructor for one of the CPIM modules in Toledo or you remember when he was our VP Membership, a post he held for a couple of years, stepping down in June 2006. Well Otto is rejoining the board as VP Education, Matt Franchetti has decided that with a new baby and other demands on his time he would not be able to give as much time to our education program as it needs. We are fortunate that Otto is stepping in, he has reviewed our 2009 – 2010 education plan and is committed to delivering the



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program, Matt is going to offer assistance in some specific areas thus his experience in the field of education is not lost to us.

As you will read elsewhere we have the outlines of our PDM program put together and I know this is further along than we have been in prior years so thanks to Sheryl and also to Brent for providing some guidance.

Congratulations to our student chapter at BGSU, they have been awarded the Gold Award for the Student Chapter Management Program, I would like to congratulate Karen Eboch (faculty student chapter adviser) and the members of the Student Board for all their hard work last year. This is the fourth consecutive year BGSU have been awarded gold and if they achieve the same standard for the 2009 – 2010 year this will be recognized by the Platinum Award.

Another person who deserves congratulations is Ed Brown for gaining the CSCP certification in June this year; Ed is the tenth member of our chapter to achieve this recognition.

Finally I was told the Summer Newsletter photo of Mike Wheatley, Brent Schlegel and myself drew some humorous comments in at least one local company, after thinking about this I was pleased to respond that the three of us had helped take a small business with a turnover of less than \$10000 a few years ago to over \$60000 in the last year, an achievement of which we and our fellow board members can be very proud so if you want to get some good business experience it seems APICS Toledo is the place to be.

Bruce Brechin, CPIM, CSCP

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Executive Vice President's Message

This position is open. Please contact Bruce or Brent if you are interested

[Position description](#)

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Answers to Summer Newsletter CPIM Quiz

Unfortunately we had no all correct answers to the Summer Quiz, better luck this time.

BSCM - Which of the following combinations is best suited for developing customer promise dates in the make-to-order environment?

B. forward scheduling and finite loading

MPR - When the number of a company's distribution centers serving a geographical area increases but the level of customer service remains the same, the result is generally

A. an increase in transportation costs

DSP Which of the following capacity management techniques would be most effective for reducing delivery lead time in a make-to-order production operation using Just-in-Time (JIT) methods?

B. releasing and controlling orders using kanban

ECO If it is assumed that material, labor, and overhead costs remain constant and that purchased and raw materials are available, what is the effect on inventory dollars of a reduction in the planned and actual shop lead times on manufactured parts?

A. Inventory dollars decrease.

SMR Increased producibility is best achieved by doing which of the following?

C. simplifying design

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LAME JOKE OF THE WEEK

The pastor of the local Baptist church had a parrot who was always using bad language. One day a group of visiting ministers came to his home for lunch and the parrot let loose with some exceptionally profane stuff.

The pastor was really embarrassed and, after he ushered out the last of the ministers, he grabbed the parrot, and said, "Look, you have embarrassed me for the last time. You can think about it and chill for awhile." Then he stuck the bird in the freezer.

A little while later he let the parrot out of the freezer. The parrot was very contrite and said, "I promise, I will never say those things again, but tell me -- what did the chicken do?"

Courtesy of Mike Wheatly



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VP Programming Message September 2009

September Plant Tour

Our first event on the 2009-2010 schedule is a plant tour, and it's going to be a great one! We will be touring Yarder Manufacturing, and looking at the fascinating array of products they manufacture at their facility on Phillips Avenue. The tour is on Wednesday, September 16, and starts promptly at 5:30 p.m.

Yarder was one of the featured contributors when ABC's Extreme Makeover Home Edition gave away a home here in Toledo to the Frisch family. Some of the Frisch children were adopted sons from Haiti, and Yarder designed and fabricated a 7-foot by 32-inch steel light box that captured the richness of the family's Haitian-American ethnicity. We'll see a replica of the light box on our tour...it's awesome!

Recently, Yarder Manufacturing and their newest invention, YM Custom Grates, were featured in Trumpf Express, a trade magazine for sheet metal processors. Their stainless steel grill grates are becoming a "must have" at tailgate parties and backyard barbeques across the country. Each grate is outfitted with the customer's favorite collegiate sports team and is hand-made at Yarder to fit the unique dimensions of a particular grill, fire pit, oven, or fireplace. On our tour, we'll see how the grill grates are made. You can see some of Yarder's grill grates at www.ymigrate.com.

Of course, besides light boxes and grill grates, Yarder Manufacturing fabricates hundreds of different parts for dozens of companies throughout the United States. Check out their Website at www.yardermfg.com. There you can also view the Trumpf Express article by clicking on the link "we're on the cover". The article starts on page 8.

Plan on joining us for the tour of Yarder Manufacturing on September 16. Watch for the upcoming flyer with all the details. Please note that **attendance is limited, so make your reservations early.**

Our 2009/2010 Schedule of Events is included elsewhere in this newsletter, and is also listed on the APICS Toledo Website. We have a wide range of topics planned for the upcoming year, and will update the Schedule periodically as details are firmed up. So check the Schedule frequently, and plan to attend this year's events!!

Sheryl Holbrook, CPIM, C.P.M.

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	The Yarder Manufacturing Company If it's metal, we can make it!		Call (888) 475-5478 Fax (419) 478-6886
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**APICS Toledo
 2009/2010 Schedule of Events**

Date	Event	Location	Topic
Wednesday Sept 16, 2009 5:30 pm	Plant Tour	Yarder Mfg 722 Phillips Ave Toledo, OH 43612	Plant Tour (Manufacturing)
October/2009	Joint PDM with BGSU Student Chapter	BGSU Campus Bowling Green, OH	TBA
November/2009	PDM	TBA	Designing Business Systems
December/2009	Plant Tour	TBA	TBA
January/2010	PDM	TBA	Transportation/ Logistics
February/2010	Joint PDM With ASQ Toledo Chapter	TBA	Asset Tracking with RFID
March/2010	Joint PDM With ISM Toledo Chapter	TBA	e-Collaboration
April/2010	Joint PDM With U of T Student Chapter	U of T Campus Toledo, OH	Behavioral Styles
May/2010	Plant Tour	TBA	TBA
June/2010	Annual Meeting	TBA	

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VP of Membership
Membership Matters – September 2009

As I wrote in the last newsletter I had compared a December 2007 chapter membership report to the July 2009 membership and I provided a table showing some of the changes in numbers.

My final analysis produced a list of 65 individuals who were no longer on the Toledo membership listing, there were 64 e-mail addresses and I created a short (2 question) survey to find out why they were no longer members and if they would be interested in rejoining.



When I sent out the survey e-mails I received 16 notifications of non-delivery so that left 48 potentially valid addresses. There have been 7 responses in the 2 weeks since I sent the e-mail, these all came in the first 2 days and as it was an on-line survey using SurveyMonkey.com it is unlikely there will be more.

4 of the responders indicated they might reconsider rejoining APICS and I hope they do.

The answers as to why people had left are shown below; they were able to give multiple answers.

Subscription too high	2	(16%)
Employer no longer reimburses	1	(8%)
Left the area	2	(16%)
Not in employment	0	
Membership did not help career	0	
Changed personal priorities	1	(8%)
Joined another chapter	1	(8%)
Chapter events not of value	1	(8%)
Got certification and left	0	
Time constraints	2	(16%)
Changed career path	1	(8%)
Other (unsure of APICS relevancy)	1	(8%)

Clearly the increase in dues in 2008 and the current economic recession have impacted membership and one former member was not satisfied with our program, which scaled up means 7 members left for that reason.

We will continue to survey those who are subscribed to the chapter List Serve from time to time about different topics and would ask everyone (members and non-members alike) who receives a survey to respond as the higher the participation level the more accurate the results.

In early August I downloaded another membership report and identified members whose subscriptions had lapsed since July 1st and had not been renewed, there were 12 in that category with another 4 whose membership will expire by the end of August and 2 whose membership expires in September. I have started to contact the members or companies and while some members are renewing others have decided not to for economic reasons and I will not be surprised to see this repeated in the coming months. I have set myself the task of contacting members 3 months before their membership is due for renewal and to contact them again one month before the renewal date.

If you don't want telephone calls from me renew your membership when you receive the first reminder from APICS (or change your phone number) but seriously this gives me the chance to talk to members whether they attend our meetings or not and hopefully keep them as APICS Toledo members.

Bruce Brechin CPIM, CSCP

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V.P. Publicity Message September 2009

No Submission in time for this issue.

Chairman's View September 2009

In last month's newsletter, I stated that the US was experiencing the worst recession since The Great Depression. A loyal reader and colleague of mine, Tom Bishop, pointed out that there are several sources that dispute this claim. He provided me with an article from Bloomberg.com that cites several facts and figures such as a decrease in GDP and an increase in unemployment to prove that we are in the worst recession since 1982 and not The Great Depression as I previously stated. After reading this article, I stand corrected. I want to thank Mr. Bishop for pointing out my error. As a board member, I am responsible for providing nothing but accurate information. Sometimes we struggle with not having an ombudsman for this newsletter but with our loyal readers who needs one!

I want to take this opportunity to mention again that anyone who is currently unemployed can extend his or her APICS membership for six months at no charge. There is a form and instructions available at www.apics.org on how to take advantage of this benefit. Your membership must be within 30 days of expiration to be eligible for this offer. Please contact me or Bruce if you have any questions.

I also want to mention that any chapter member who is unemployed can attend any of our PDMs or plant tours at no charge. We offer our CPIM module review classes at reduced rates for unemployed members as well. More information will be provided in the PDM and class announcements. Feel free to contact me or Bruce with any questions you may have.

I returned to my ancestral homeland of the Czech Republic for a week in the beginning of August. I had the opportunity to tour the Skoda car plant in Mlada Boleslave which is located about 40 km northeast of Prague. (Skoda is a Czech car company that was founded over 100 years ago and is now owned by Volkswagen. Skoda cars are currently not sold in North America.) The plant turned out to be more of a compound made up of several buildings spread out over a few hundred hectares and employs close to 30,000 people. The plant was very modern and I saw many lean manufacturing techniques such as kanban systems and poke-yoke in place. What struck me the most was that 90% of the components used in the manufacturing of a Skoda automobile were made within the compound. Component suppliers ranging from foundries to seat manufacturers were located within the complex. The plant had a JIT arrangement with its suppliers that is very similar to the Jeep Supplier Park here in Toledo. I even saw a building that housed the operations of American auto supplier.

In the US, we transport components from manufacturing locations located hundreds or even thousands of miles away from where the car is actually assembled. The high fuel prices that we have experienced over the past few years taught many companies that the business model can quickly change. With a barrel of oil trading for about half to two-thirds of what it was trading for a year ago at this time, I wonder if American businesses have forgotten the lessons learned a short time ago. Some analysts are predicting that oil will quickly rise to the prices seen in 2008 as soon as the economy rebounds. Only time will tell...

Brent Schlegel, CPIM, CSCP

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Education Report September 2009

This fall, Toledo APICS is planning to offer a variety of educational opportunities this upcoming fall. Based on the demand, all classes will require a minimum of six participants, that we receive from the Toledo area, we plan to offer:

Basics of Supply Chain Management Certification Review course (Module 1 for the CPIM certification) - tentative start date in October 2009

- This course will meet for 10 consecutive weeks
- Target audience - those supply chain professionals who would like to enhance their skill set with the first course of this internationally recognized certification
- Refresher course for the CPIM - Basics of Supply Chain Management - tentative start date in October 2009
 - This would be a one full day or two half day session(s) to refresher those who may have previously taken the certification review course and would like a refresh for the examination
 - Target audience - those supply chain professionals who would like obtain a refresh on the "Basics", those already certified who would like to gain maintenance points towards re-certification
- Certified Supply Chain Professional - tentative start date in October 2009
 - This class will offer the first opportunity for the Toledo area to take a class to study for one of APICS latest certifications and will run through February 2010.

Otto Steele, CPIM, CPM

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VP Student Liaison

This position is open. Please contact Bruce or Brent if you are interested

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APICS Student Chapters



No Submission in time for this issue.

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University of Toledo

No Submission in time for this issue.

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VP of Finance Report

No Submission in time for this issue

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Start by doing what is *necessary*, then what is *possible*, and suddenly you are doing the *impossible*. – *St Francis of Assisi*



Test Your CPIM Knowledge – September 2009

Chapter polo shirts for the first 3 (non-instructor) members submitting correct answers to
president@apicsToledo.org

Which of the following best describes scheduling of operations before a bottleneck work center?

- A. Operations should be scheduled as early as possible.
- B. Work centers feeding the bottleneck should be scheduled to full capacity.
- C. Operations should be scheduled to the rate of the bottleneck.
- D. Setup time should be reduced for operations before the bottleneck.

Which of the following types of demands should be input to the master schedule?

- I. End-item orders**
 - II. Service parts**
 - III. Forecast for end items**
- A. III only
 - B. I and II only
 - C. I and III only
 - D. I, II, and III

With respect to new products, the master schedule

- A. should not include new products
- B. must include new products
- C. should include new products only after release
- D. should exclude new products prior to release

The use of failsafe work methods implies that a company has

- A. sophisticated, in-line inspection equipment
- B. statistical process control
- C. highly trained workers
- D. immediate detection of errors

All of the following are process analysis tools EXCEPT

- A. flow charts
- B. process control charts
- C. critical path method
- D. scatter diagrams and correlations



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Midwest Atlantic District

Delaware, Maryland, New Jersey, Ohio, Pennsylvania, Virginia, West Virginia

No Submission in time for this issue.

Webmaster for September 2009

New Items

- **Looking for job postings to post on the website**
Please email board@apicstoledo.org
- **Looking for website assistance**
for college credit / by contract / by project: email webmaster for more info
- PDMs and tours for fall are starting up – keep watching the calendar for more info
- Added front page news items
- Newsletters added <http://www.apicstoledo.org/news>

Updates

- More visitors are coming to the website via ads and links from other websites! Like APICS.org, and local Toledo websites
- Updated membership
- Backed up website
Complete update log here: <http://www.apicstoledo.org/updates.txt>

Website Statistics for period 07/27/2009-08/26/2009

Visitors Overview

196 visits <i>up 36%</i>	534 page views <i>up 76%</i>	112 unique visitors <i>up 22%</i>
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Top Content

Page	Hits
Home	231
Job Postings	61
CPIM	48
Board	40

Top Landing Pages

Page	Hits
Home	157
CPIM	24
CSCP	6
Job Postings	4

David Dinwoodie, Toledo APICS Webmaster