

Toledo



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[www.apicsToledo.org](http://www.apicsToledo.org)



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## *President's Message Summer 2010*

This is the first newsletter of the 2010 – 2011 Chapter Year and the newly elected board is working on all aspects of our program for the year including education, finance, membership, programs and publicity.

Before going any further I'd like to welcome four new members to our chapter, Mark Del Verne, Eric Fisher, Chris Gohr and Tyson Herrington, by their joining our chapter we were able to keep the end of year membership at the same level as at the start of the year, something that has helped us with our C-BAR performance but more of that later.

Monday June 14<sup>th</sup> saw a small group of members gather in Tony Packo's in East Toledo for the Chapter Annual Meeting, the meeting began with the responsible chapter officers presenting their reports for the year, this was followed by a vote on the proposed changes to the Chapter By-laws and these were unanimously approved, we then moved to the election of the 2010 – 2011 Board of Directors.

With no other nominees I was re-elected Chapter President, Don Gardner was elected VP Administration, John Blevins elected VP Finance and Sheryl Holbrook elected VP Programs, our immediate Past President, Brent Schlegel, continues as Chairman of the Board.

Many of you will have realized there are still unfilled positions on the board (Executive Vic president, and Vice Presidents of Education, Membership, publicity and Student Liaison) and while the board will do its best to cover those roles we would welcome additional board members.

We are also keen to have assistance from anyone who feels they could offer us advice on how to better market the chapter, both internally to our members, as we'd like to see more member participation in our events, and externally to attract new members and attendees at our classes.

At the end of the year each chapter has the opportunity to submit an assessment of its performance for CMS (Chapter Minimum Standards) and C-BAR (Chapter Benchmarking and Reporting). CMS requires the chapter to confirm it meets 13 separate performance criteria; any chapter which fails to meet all 13 criteria for 3 consecutive years is subject to being disbanded, if a chapter meets CMS it can decide to proceed to the next step, a submission for C-BAR. This takes the form of a self scored review of the chapter's performance across 9 separate areas, with points awarded based on the chapter's achievements against set performance levels. The chapter then sends its submission with supporting documentation to a member of the District Management Staff for independent review and determination of the final award level.

Toledo has fulfilled all 13 requirements for CMS and based on our scoring against the C-BAR scorecard we have also exceeded the minimum number of points for the Gold Award, hopefully our District Reviewer will be in agreement and if so it will be the fourth consecutive year we have reached that standard.

*Bruce Brechin, CPIM, CSCP*

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**Answers to June Newsletter CPIM Quiz**

***Congratulations to Brian Koenig, the only respondent with 5 correct answers***

**BSCM**

An item has a lead time of six weeks and an average demand of 150 units per week. The safety stock for the item is 300 units and the order quantity is 2,000 units. The order point for the item is:

**C. 1,200 units**

**MPR**

In resource planning, the bill of resources is based on which of the following?

**C. one unit of the typical product**

**DSP**

End-of-line inspection often fails to improve quality for which of the following reasons?

**B. It lacks source accountability.**

**ECO**

To which of the following types of delivery can kanban methods be applied?

- I. Within a plant
- II. From plant to plant
- III. From suppliers to plants

**D. I, II, and III**

**SMR**

Which of the following actions will most likely ensure end-user support for a new computerized information management system?

**C. involving system users and stakeholders in reviews and approvals throughout the design and implementation process**

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*After 2 years it's time for the quizmaster to take a little R&R and we are discontinuing this feature until further notice*

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## *VP Programming Message Summer 2010*

We are now in the middle of our preparations for the 2010 – 2011 year and I am developing the meetings and tour schedule, still many things to confirm but we will have joint meetings with BGSU, UT, NAPM and ASQ and I expect our meeting topics to include Career Pathing and In-Sourcing and am hoping to have tours of Cummins Filtration (rescheduled from last year) and UPS.

Friday August 13<sup>th</sup> is our first event of the new year, the Mud Hens Outing and all tickets have been sent out.

*Sheryl Holbrook, CPIM, C.P.M.*

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## *Finance Summer 2010*

In June I was elected VP Finance and now have the responsibility for managing the chapter's finances and ensuring we remain solvent and able to meet all our financial obligations.

At the Annual Meeting Bruce reported that for 2010 – 2011 he expected the chapter expenditure would exceed income by approximately \$5000, he explained that income from classes had been below plan and the chapter had made donations of \$2500 each to the APICS Scholarship Endowment Funds at BGSU and UT, these donations were higher than originally budgeted but the board had decided it was important to support the endowments and this would still leave a the chapter in a satisfactory financial position.

We ended up with a deficit of just over \$4100 for the year and as of July 1<sup>st</sup> had assets of just over \$19260 with liabilities of \$1000 and I hope you will agree the board was justified in their decision.

Last year our total income was just over \$51000, with \$42000 coming from our education classes, the cost of running the classes was approximately \$26000 and we made donations of \$16500 thus our ability to support scholarships and the student chapters is heavily dependent on the success of our classes.

We are now in the process of formalizing the budget for 2010 – 2011 and based on the assumptions we have made around our education classes it appears, despite reducing the projected level of our donations, we will probably run at a deficit for a second year. The Board recognizes that it is not desirable to run at a deficit and you can be assured we will be doing everything possible to control our expenditure and hopefully generate additional revenue.

I do plan to provide updates through the year on how we are doing.

*John Blevins, CPIM*

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## *Education Report Summer 2010*

“School’s out” and “Summertime and the living is easy” to quote from a couple of songs, all this means is that our education program has ended but we are now looking ahead to 2010 – 2011.

We are planning to finish the current CPIM series in Toledo, there are 2 modules remaining, Execution & Control of Operations and Strategic Management of Resources; we’ll let you know when we get the details arranged.

**In late July Monster.com had 216 jobs available for people with CPIM, CareerBuilder.com had 153.**

One big question for this year is whether we will be able to offer the Certified Supply Chain Specialist class, the board would like to do this but we need both an instructor and a minimum number of participants, we may survey the chapter and find out who is interested in this certification. It has been fully revised and is regularly reviewed to ensure the content remains current.

**In late July Monster.com had 46 jobs available for people with CSCP, CareerBuilder.com had 24.**

In June I wrote that APICS had just announced the APICS CPIM Re-certification Exam, this offering is for those who achieved certification prior to the year 2000 and have not have followed the maintenance process.

APICS will review all applications and candidates will be notified within two weeks if they qualify for the exam. Candidates whose applications are approved will receive a notice of authorization to test. Candidates whose applications are not approved will receive a notice that they are not eligible to test. Go to the following link for more information about this program:

<http://www.apics.org/certification/RecertificationExam.htm>

APICS has also announced a new, one-day course for professionals in functions that support the supply chain (for example, sales and marketing, accounting, information technology, and senior executives).

The class, **Customer-Focused Supply Chain Management**, will provide an insider’s view of supply chain management. It offers fundamental knowledge of the functions of SCM and is designed to quickly and effectively educate team members who interact with or support supply chain activities, helping to increase efficiency and generate ideas for improvements.

We will send out a survey to see if there is sufficient interest for the chapter to offer this class, if you are in Supply Chain and find that groups with whom you interact don’t really understand Supply Chain this is the class you should be recommending them to take, we don’t expect potential participants to be APICS members or to become APICS members after taking the class we just expect them to achieve an understanding of Supply Chain Management.

*Bruce Brechin CPIM, CSCP*

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*Webmaster*

Few updates due to strenuous work schedule and work travel.

*David Dinwoodie*

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## **APICS Student Chapters** **Bowling Green State University**

### BGSU Summer Update

While our officers and members are scattered for the summer in co-ops, internships, classes and some rest, fall planning continues to move along at a relaxed summer pace . . .

First up on our fall agenda is increasing membership to replace everyone that graduated. So far this fall we know we will be part of CampusFest on Thursday, September 2 from 11 am-3 pm. This is a campus wide event sponsored by the Office of Campus Activities (OCA) as a way to introduce students, new and returning, to all the organizations available for them to join—and get involved! We usually have some sort of promotional item to give away to entice students to say hello and find out more about APICS and supply chain management. Last year we handed out Frisbees with our kick-off meeting information taped inside!

Our kick-off meeting is tentatively scheduled for Thursday, September 9<sup>th</sup>, so we can give a more formal overview to those we recruit at CampusFest and from classroom visits the first few weeks of the semester.

Our other focus to start the fall is to help get members ready for the fall job expo. We will be working with our Career Center to encourage attendance at events to help prepare for their resumes and interviewing skills on Tues. Sept 14, Wed Sept 15, Thurs Sept 16, and Tues Sept 21. We will host with the Career Center and our other management organizations (ISM/SHRM) a PDM/panel discussion on Thurs Sept 23 from 7-8 pm to hear more job search advice from professionals.

The Career Fair itself will be Thursday, September 30 with interviews on Friday, October 1. They are coordinating this year's event with the Homecoming football game on Saturday October 2, with the hope that a number of alumni return to hire future graduates! As usual, BGSU APICS will host the Toledo APICS chapter the evening before the Job Expo. Please mark your calendar to for our SCMI/APICS joint dinner meeting on Wednesday, September 29, details to follow.

And finally, congratulations to Grant Wasserman, Morgan Schneider, and Jason Brown who have all received notification of acceptance into the APICS Scholar Program for the APICS International Conference and Expo this October. All three are excited by the opportunity and checking their schedules to see if they can go! With the change of venue from Nashville when we left campus for the summer to Las Vegas, we'll have to see how many other students want to go too!

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**A guy was helping his blonde girlfriend out with a computer problem she had.**

**As she logged in he saw her enter her password as follows:**

**"MickeyMinniePlutoHueyLouieDeweyDonaldGoofySacramento"**

**"Why are you using such a long password?" he asked.**

**"You told me to!" she replied.**

**"What! I did?" he asked. "Yes," she replied. "You said my password should be at least 8 characters long and include a capital."**

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## *Mid Atlantic District – Summer 2010*

The most recent meeting of the Mid Atlantic District was held June 18<sup>th</sup> and 19<sup>th</sup> at the Holiday Inn Hotel, Dulles Airport, Washington DC, Bruce Brechin and Sheryl Holbrook attended on behalf of the chapter.

Friday evening started with a session on career pathing and Sheryl was so impressed with this she is planning to feature the topic in this year's program.

On Saturday we covered a number of areas including an APICS Update, this covered finance (position improved over same time last year), membership (stable but not yet out of danger), changes to programs and actions to improve APICS. We also reviewed the Chapter Minimum Standards and Chapter Benchmarking and Reporting programs, I'm pleased to tell you I submitted our CMS and C-BAR reports before the end of July deadline and, assuming the reviewer agrees with my scoring, I expect we will achieve the Gold Award for the fourth year running.

As the current District Director and District Manager are coming to the ends of their terms of office we had short presentations from Rick Donahoue (candidate for DD) and Bill Clark (candidate for DM) on their candidacies and what they would bring to the respective roles. Art Shaffer was also a candidate for DD but unfortunately was unable to attend the meeting.

Voting for these positions took place over the week ending July 2<sup>nd</sup> and Rick and Bill were duly elected.

Each year chapters select a Company of the Year and the Mid Atlantic District decided to have a district Company of the Year, 5 companies were nominated and I am pleased to tell you that Terumo Cardiovascular Systems was chosen as MAD Company of the Year and I was very pleased to accept a plaque on their behalf, this will be presented to TCVS at the Chapter Recognition Dinner.

## *Bruce Brechin CPIM, CSCP*



Photo by Paula Taynor

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## *Membership Matters – Summer 2010*

I'm very glad to report that our membership stayed level for the last year, we had 129 Toledo members at the end of June 2009 and 129 as the end of June 2010, however before we get too excited by that I have to report that 45 of our members in June 2009 did not renew their membership last year and thus our member retention rate was only 65%, clearly much needs done to reverse this but I don't know what. Many chapters experience similar issues and APICS is trying through an Exit Interview process to understand why people opt not to renew their membership, at a chapter level we have also tried to find out, it appears the most significant factor today is a decision by companies to stop reimbursing membership fees, while understandable given the economy I believe that if APICS members use the resources of APICS the return will far outweigh the costs of membership.

On the positive side over the last 12 months 45 people decided that APICS does offer a value of at least \$200 and it is up to the Chapter Board to see that we deliver more than that value back to them every year and keep them as members. The board wants to know the reasons people decide to join APICS, we always send new members an introductory e-mail asking them to tell us why they joined and how they expect to benefit from their membership.

I would also be very interested in hearing from those who decide not to continue their membership and the reasons for their decision, not because I plan try to persuade them to change their minds, I think it's too late by that stage, but because there may be some recurring reasons and this gives me a chance to change things. If you make the decision not to rejoin please send me an e-mail telling my why.

***Bruce Brechin CPIM, CSCP***

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### *Trivia*

**For a lot of people, Labor Day means two things: a day off and the end of summer. But why is it called Labor Day? Labor Day is a day set aside to pay tribute to working men and women. It has been celebrated as a national holiday in the United States and Canada since 1894.**

**Labor unions themselves celebrated the first labor days in the United States. Historians credit Peter McGuire, a leader of the carpenters union, with the original idea of a day for workers to show their solidarity. The first Labor Day parade occurred Sept. 5, 1882 in New York City. The workers' unions chose the first Monday in September because it was halfway between Independence Day and Thanksgiving. The idea spread across the country, and some states designated Labor Day as a holiday before the federal holiday was created.**

**President Grover Cleveland signed a law designating the first Monday in September as Labor Day nationwide. This is interesting because Cleveland was not a labor union supporter. In fact, he was trying to repair some political damage that he suffered earlier that year when he sent federal troops to put down a strike by the American Railway Union at the Pullman Co. in Chicago. That action resulted in the deaths of 34 workers.**

**In European countries, China and other parts of the world, May Day, the first day in May, is a holiday to celebrate workers and labor unions. Before it became an international workers holiday, May Day was a celebration of spring and the promise of summer.**

**Membership in labor unions in the United States reached an all-time high in the 1950s when about 40 percent of the work force belonged to unions. Today, union membership is about 14 percent of the working population. Labor Day now carries less significance as a celebration of working people and more as the end of summer.**