

Toledo



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www.apicsToledo.org



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President's Message February 2013

New Members

This month I am delighted to welcome a considerable number of new members to APICS and the Toledo chapter and also welcome some existing APICS members who are new to the Toledo chapter.

Jeremy Addair	Amanda Cousino	Jared Diekman	Martin Extiet
Mary Greenoe	Amy Henderson	Jami Lewis	Lindsay Louis
Merideth Minoske	Jacob Moser	Samuele Munafo	Jeffrey Sibbersen
Cameron Streb	LouAnn Wheeler	Kevin Worrasangasilpa	Thomas Wallace

We do look forward to meeting you all at future chapter meetings.

The University of Toledo Student chapter has added one new member, Jingwen Zhang.

Education Classes

I am delighted to say that 4 of the new Toledo chapter members, Jared, Meredith, Amy and Jacob have all enrolled in our latest CPIM class, **Detailed Scheduling and Planning**, which started on January 23rd. Our DSP class looks to be very successful with a total of 12 participants and hopefully all will not just complete the class but will sit and pass the exam.

Certification classes help participants extend their knowledge of the subject but the real advantage is to complete the certification exam, while the chapter does award Certificates of Completion to all who successfully complete a class it is only when participants pass the exam that they can demonstrate their knowledge has been tested.

Student Scholarship Endowment Funds

Last month I told you the chapter had awarded 2 student scholarships, this month we will be making 2 donations each of \$1000 in aid of student scholarships.

The first donation goes to the Penlesky / APICS Toledo Scholarship Endowment at Bowling Green State University College of Business Administration, and the second goes to the Elicano / APICS Toledo Scholarship Endowment at the University of Toledo College of Business and Innovation.

These endowments were set up a number of years ago and the chapter has made donations in previous years to increase the size of the funds and help generate additional income for the associated scholarships. As I think everyone knows the cost of educations seems to be increasing year on year and

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scholarships are one of the options available to the student community to help them with the cost of their education and the chapter board is committed to continuing to support these endowments as funds permit.

Yet More Donations

In 2009 the Mid Atlantic District held its first Case Competition for student teams, this year the competition is being held on Friday 8th and Saturday 9th February during the MAD meeting in Harrisburg PA. The BGSU and UT student chapters are each sending a team to the competition and the chapter has donated \$500 to each of the student chapter to help cover some of their expenses.

In addition the chapter is donating \$500 to the Competition Prize Funds, prizes for the winning teams (undergraduate and graduate) total \$5000 and in addition this year the winning student chapter team will be entered into the Case Competition at the 2013 APICS International Conference in Orlando and the district will make a donation of \$5000 to cover the team's travel expenses.

Finally

As mentioned above the next MAD meeting is being held in Harrisburg on February 8th and 9th and following a survey of chapter officers we will be trying to make some of the business proceedings on Saturday available on-line so that chapter officers and chapter members who are unable to attend the meeting will be able to get information live.

This will be the first time we have attempted to have a live on-line offering, at our last meeting we did have one speaker make her presentation from home with live interaction with the meeting attendees so the district is trying to be more advanced in how we can get more officers and members involved.

I expect to have more details early in the week beginning Monday February 4th and will send out an e-mail when information is available.

Bruce Brechin, CPIM, CSCP

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February 2013 Programming News

Coming in March—Two Great Events—Same Day

“Beer and Ice Cream”

Tuesday, March 19, 2013

Holiday Inn Express, Perrysburg, Ohio

1/2-Day Workshop, 1:00-5:00pm

“The Beer Game: A Production/Distribution Simulation”

Facilitated by Michael D. Ford, CFPIM, CSCP, CQA, CRE, CQE

The Beer Game was developed by Jay Forrester at MIT's Sloan Business School in the early 1960's. It is a simple yet realistic simulator of the supply chain and is used as a teaching tool for systems dynamics. It has been played all over the world by thousands of people ranging from high school students to chief executive officers and government officials. Each participant plays a role in the production and distribution of a product, in this case "beer". The objective is to manage inventory to simultaneously achieve optimal customer service while minimizing inventory. Participants will:

- gain an appreciation of the supplier/customer relationship
- learn the importance of supply chain visibility
- appreciate the impact of lead times
- learn how their decisions have an impact on the supply chain as a whole

This is a hands-on inter-active Workshop. Participants will be actively engaged in the simulation, and it is a learning experience they will remember years or decades later. The Workshop will highlight such supply chain best practices as: replacing forecasts with actual demand; smoothing variability utilizing max/min ordering; and disintermediation of non-value added supply chain nodes. This is a “must-see” for all operations and supply chain professionals, from entry-level employees to managers and executives.

The workshop is only \$99, \$89 for APICS members, and \$49 for students. Corporate teams of 3 or more, \$89.

A Professional Development Meeting follows the Workshop (see details below).

Attend the workshop, and the PDM is free!

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Joint PDM with NAPM-Toledo, 5:30pm
“Ice Cream Sundae Production: From Job Shop to Lean Flow”

Following the workshop, APICS Toledo will host our annual joint professional development meeting with the NAPM-Toledo chapter of ISM. Networking begins at 5:30pm, and dinner is at 6:00. The after-dinner program is another dynamic simulation: “Ice Cream Sundae Production: From Job Shop to Lean Flow”, and Mike Ford is the facilitator for this one, as well.

The program consists of two exercises: first, a simulation of a traditional job shop layout; and then, creation of a flow line to demonstrate the improved lean environment. Attendees will gain knowledge of the following concepts: the advantages of empowerment and engagement; Lean improvements in productivity, space requirements, lead time and quality; and some secrets you never knew about Lean (which contradict the so-called “experts”)! This program is sure to be an instructive and tasty experience!!

Attend the afternoon workshop, and the PDM is free!

To attend the PDM only, \$20 for APICS members, \$25 for non-members, \$15 for students.

RESERVE YOUR SPOT NOW. To make a reservation or for more information, contact programs@apicstoledo.org.

Other Programming News
Last Month’s Meeting

Our Professional Development Meeting in January was a dinner and program at Pizza Papalis in downtown Toledo. It was our annual “Bring-Your-Boss” Night, and Don Gardner’s boss, Karin Cozzi, from DTE Energy, joined us for the evening.

The program was “Ten Strategies for Maximizing Your Work”, presented by Tom Dixon, CPIM. Tom Dixon currently leads the demand planning function for North America at Owens-Illinois. Tom believes that work should be fulfilling, energizing, and a source of joy in your life, and he founded “Monday is Good” www.mondayisgood.com to leverage his “in the trenches” experience with career transition and help others look forward to Monday.

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Tom’s presentation was full of highly practical and applicable tips for those who want to improve their performance on the job, and also for those who are currently in a career transition. He talked about networking, goal-setting, processing feedback, and much more. Both the topic and the speaker were well-received by the audience, and we’ve asked Tom to come back, for one of our programs in the fall.

Use this link to view his “Ten Strategies” presentation slides
http://www.mondayisgood.com/APICS_Maximize.pdf.

Karin Cozzi was the winner of our 50/50 drawing, and generously donated her winnings back to the APICS Toledo Scholarship Fund. Thanks, Karin! Jim Collins won a wonderful reference book “Operations Management”, which was donated by Dr Jim Pope, and Chelsea Folk from the BGSU SCMA student chapter won a free PDM. Congratulations to all!

The survey results for the January Professional Development Meeting are:

	Not Satisfied				Highly Satisfied				Overall Rating		
	1		2		3		4			5	
	No	%	No	%	No	%	No	%	No	%	4 + 5
Facility	0	0%	0	0%	0	0%	7	64%	4	36%	100%
Dinner	0	0%	0	0%	1	9%	5	45%	5	45%	91%
Topic	0	0%	0	0%	1	9%	3	27%	7	64%	91%
Location	0	0%	0	0%	1	9%	7	64%	3	27%	91%
Speaker	0	0%	0	0%	1	9%	3	27%	7	64%	91%
Meeting	0	0%	0	0%	2	18%	4	36%	5	45%	82%

Other Upcoming Events – mark your calendars!!

Thursday, February 21 **PDM – Joint Meeting, hosted by ASQ**
El Camino Real, 2072 Woodville Rd, Oregon, OH
6:00pm registration, 6:30pm
“What Is So Unique About The Healthcare Supply Chain?”

Tuesday, April 16 **PDM – Joint Meeting with UTAPICS**
“Are You Lean?”
John Veatch, Lean Concepts, Inc

APICS Toledo Programs Committee

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Education Report – February 2013

CSCP Certification Review Classes are here!!

What is CSCP? CSCP is the APICS Certified Supply Chain Professional certification. CSCP takes a broad view of the SCM field, extending beyond internal operations to encompass all the links throughout a value network—from the supplier, through the company, to the end consumer—and how to effectively integrate, manage, and innovate these processes to optimize trading partner performance.

Who Should Attend? Operations, IT, or Supply Chain specialists holding a bachelor degree, an APICS or ISM certification, or five years of business experience qualify to sit for the CSCP certification Exam. CSCP's designation is ideal for ERP systems analysts, large retailers, distributors, manufacturers, or those engaged in logistics, international trade or financing, ERP or BPR projects. To learn more about CSCP certification, use this link <http://www.apics.org/careers-education-professional-development/certification/cscp>.

Certification classes offer a review of the CSCP body of knowledge to help the candidate prepare for the exam. Substantial reading assignments must be completed before every session, including the first. A full suite of Web tools with an online dictionary, e-flashcards, and pre- and post-tests are included with each Participant Learning System.

APICS Toledo's CSCP certification review classes will be held on five consecutive Saturdays, March 23 through April 20, at the Holiday Inn Express in Perrysburg, Ohio. Classes will be from 9:00am-4:00pm, and lunch will be provided. The instructors for this course are Fred Cubberly, CSCP, CFPIM, CIRM, C.P.M., and Jack Kerr, CSCP, CPIM, C.P.M., Six Sigma Green Belt. Fred and Jack have been team-teaching the CSCP course for years in the Dayton area, and we are excited to have them as the instructors for this course.

The cost is \$1,500, which includes the five instructor-led classes, all the reading material (five books covering three separate modules), and access to the online study tools for a full year. We are offering a 10% discount for early registration. Register before February 22, 2013, and your cost is only \$1,350. To register or for more information, contact education@apicstoledo.org.

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CPIM Certification Review Classes

Here is the tentative schedule for upcoming CPIM Certification classes:

April/2013	CPIM Execution and Control of Operations (8 weeks)
June/2013	CPIM Strategic Management of Resources (8 weeks)
September/2013	CPIM Basics of Supply Chain Management (10 weeks)
January/2014	CPIM Master Planning of Resources (8 weeks)
April/2014	CPIM Detailed Scheduling and Planning (9 weeks)

Sheryl Holbrook, CPIM, CSCP

Membership Report – February 2013

Membership Milestones for the Month of February

Professional APICS membership for this month:

5 Years with APICS

Tom Urbanowski 02/29/2008

1 Year with APICS

Cory Tuttle	02/02/2012	Jami Lewis	02/21/2012
Cameron Streb	02/06/2012	Patrick Armbruster	02/22/2012
Daniel Laughlin	02/09/2012	Isaline Frelit	02/22/2012
Chao Di	02/10/2012	Doug Tracy	02/29/2012
Jeff Matheny	02/13/2012		

Student Associates members for this month:

1 Year with APICS

Rachel Blasko	02/02/2012	Benjamin Liming	02/21/2012
Jeff Carr	02/02/2012	Seth Meyer	02/21/2012
Latia Higgins	02/06/2012	Michael Osborne	02/21/2012
Jianyu Wang	02/06/2012	Ethan Yonker	02/21/2012
Zheng Li	02/10/2012	Leigh Emans	02/22/2012
Ryan Albers	02/21/2012	Christopher Kohr	02/22/2012

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New Professional Members joined the Toledo Chapter in January:

Samuele Munafo, Amanda Cousino, Lindsey Louis, Kevin Worrasangasilpa, Mary Greenoe, Jared Diekman, Amy Henderson, Merdith Minoske

New Student Associates joined the Toledo Chapter in November:

Jingwen Zhang

CONGRADULATIONS on your Milestones to all current APICS Members and **WELCOME** new APICS Toledo Chapter members, we look forward to seeing all of you at one of our future chapter events.

Total Membership 271

BGSU student chapter members 48
UT student chapter members 51
Toledo chapter Professional / Enterprise 165
Toledo chapter Retiree members 1
Toledo chapter Academic members 6

~ *Lisa McLaughlin*

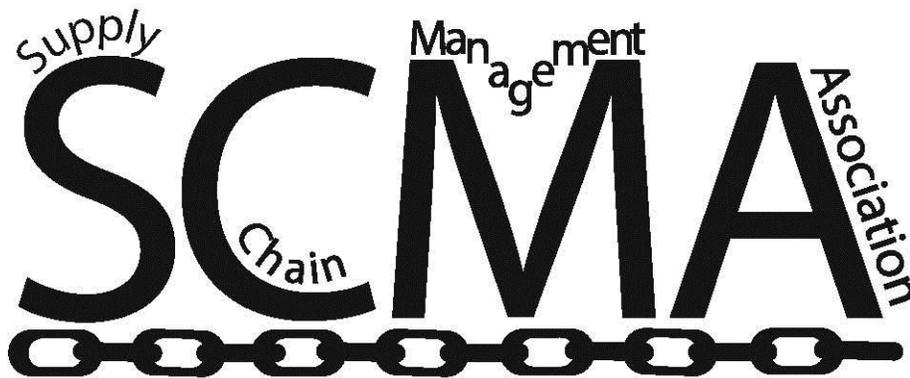
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Student Chapter Reports



Kick-off event/ Officer elections

During this event, we were able to bring many students majoring in supply chain together to socialize after winter break. We also held our officer elections during this time to get the semester started early and allow each officer to interact with other officers. This event was successful as we filled every position for the spring.

Ask the Recruiters-Career Fair Preparation Employer Panel

On Tuesday, January 29 we provided BGSU students with an opportunity to learn what employers are looking for in an interview and what you should not do in an interview. The event kicked off with one of our fellow supply chain students volunteering to get interviewed in front of all the participants of the event. She was interviewed by the Pacer recruiter and was critiqued by the recruiter and students observing the interview. Then the spokesperson for Habitat for Humanity spoke to go into depth of what she looks for in candidates. She also answered many questions by the students of BGSU. Overall, this event was successful as many students participated in questions and got a real life experience of a successful interview.

Supply Chain Management Institute Dinner

On February 5, we will be hosting a dinner for all business majors to attend and specific employers that will also be attending the career fair the next day. At this dinner, many employers will talk about who they are, how to successfully interact with them and other companies, and what they are looking for in candidates. We also encourage the employers to sit with the students, as interaction is our main goal of this event. The students are asked to dress business casual and will be provided a full dinner. We are looking forward to this event as it encourages students to network and learn more about some companies before the career fair.

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APICS Updates – February 2013

On this page we list items recently announced by APICS or other APICS information

APICS 2013 International Conference

Orlando, Florida, September 29th – October 1st

<http://www.apics.org/events-landing-page/2012/10/14/2013-apics-international-conference-expo>

APICS Channel Partner Agreement

In 2011 APICS decided it would be necessary to formalize its relationship with the North American chapters and in 2012 after much discussion APICS issued the North American Channel Partner Agreement. This document sets out the responsibilities for APICS and for the chapters and each year chapters will have to make a formal declaration to APICS that they are in compliance with the 16 requirements of the CPA.

These requirements replace the Chapter Minimum Standards.

Chapters had to sign and return the CPA by 31st December and 91% of chapters did so, approximately 20 chapters did not submit a signed agreement by the due date, 6 of these chapters committed to submit and the other chapters are all in the process of being disbanded and had not been expected to submit.

Advance Your Career With Help From APICS

Check the link below to see what APICS offers in the way of the Career Center, Competency Models, Career Packs and Career Development Aids

<http://www.apics.org/careers-education-professional-development/careers>