



President's Message March 2013

If you are thinking about studying for CSCP (Certified Supply Chain Professional) and haven't yet signed up for the chapter classes you just missed a \$150 discount, because unfortunately our early registration discount closed on February 28th.

Don't procrastinate any longer, register today, studies show a CSCP certification can help your career.

New Members

This month I am delighted to welcome a considerable number of new members to APICS and the Toledo chapter, some of whom are former student chapter members who have now graduated and are automatically transferred to the parent chapter.

Ali Alshakhs	Patrick Armbruster	Tammy Hohler	Danielle Hurst
Yana Kiritseva	Kyle Krolikowski	Brian Meyer	William Mullen
Keith Rupp	Cindy Strait	Alan Tate	Andrew Thieman
John Urbina	Bradley Wolesslagel	Lindsay Vollmar	Adam Young

Lindsay is a past president of the University of Toledo student chapter and I am very pleased to say she has offered to assist the board with some of the things we have to do for chapter management.

The student chapter at Bowling Green has added 3 new members:

Chelsea Folk	Kyler Hearstedt	Emily Rothwell
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Chelsea was one of the BGSU team competing at the Mid Atlantic District Case Competition in Harrisburg on February 8th and 9th.

Emily is the APICS Student Director for the BG Supply Chain Management Association and represent the student chapter on the Toledo board of directors.

The University of Toledo student chapter has added six new members this month:

Cary Burnette	Bradley Campola	Nicholas Missirlis
Heather Murnen	Athreya Rajan	Armond Sinclair

Cary is a former member of the Toledo chapter and now a non-traditional student at UT. Cary and Heather were members of the UT student team at the MAD case competition,

Student Case Competition

As mentioned above both BG and UT were represented at the MAD student case competition , the other BG team members were Beth Allbers, Ariella Centlivre, and Tom Kestner.

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Vince Penny was the third member of the UT team, unfortunately their fourth team member had to pull out as he was ill.

A total of 12 student teams, 10 undergraduate and 2 graduates, were given a business case on Friday evening, each team was required to submit a set of written answers on the Saturday morning and make an oral presentation on the Saturday afternoon and this meant all the teams worked overnight with only a few hours' sleep.

One team of judges (including our VP of Education, Sheryl Holbrook) reviewed the written papers and a second team judged the presentations, the scores were then totaled to determine the winning team. Unfortunately neither of our student chapter teams was placed and at the end of the day a team from the University of Delaware took the grand prize, a \$5000 award towards the cost of attending the 2013 APICS International Conference in Orlando and representing MAD in the "Best of the Best" Case Competition.

The chapter provided a \$500.00 sponsorship for each of our teams and donated \$500.00 to the Mid Atlantic District prize fund and approximately \$15000.00 was given out in prizes and stipends this year. It is only through donations from chapters, individuals and companies that the district is able to generate prize money and reward the students for their hard work.

Mid Atlantic District Meeting

Our meeting in Harrisburg was a success with approximately 60 students participating in the case competition and 60 professional members attending some or all of the meeting including the oral presentations from the student teams on Saturday afternoon.

Last month I said we hoped to have some of the meeting available on-line so that anyone interested in the meeting would be able to see and hear what was happening. Unfortunately we identified some issues prior to the meeting but were not able to get them resolved, however this was still good learning for us and we do hope to have some of our next meeting (May 17th and 18th in the Washington DC area) on-line.

Bruce Brechin, CPIM, CSCP

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March 2013 Programming News

*Coming in March—Two Great Events—Same Day
“Beer and Ice Cream”*

Tuesday, March 19, 2013

Holiday Inn Express, Perrysburg, Ohio

1/2-Day Workshop, 1:00-5:00pm

“The Beer Game: A Production/Distribution Simulation”

Facilitated by Michael D. Ford, CFPIM, CSCP, CQA, CRE, CQE

The Beer Game was developed by Jay Forrester at MIT's Sloan Business School in the early 1960's. It is a simple yet realistic simulator of the supply chain and is used as a teaching tool for systems dynamics. It has been played all over the world by thousands of people ranging from high school students to chief executive officers and government officials. Each participant plays a role in the production and distribution of a product, in this case "beer". The objective is to manage inventory to simultaneously achieve optimal customer service while minimizing inventory. Participants will:

- gain an appreciation of the supplier/customer relationship
- learn the importance of supply chain visibility
- appreciate the impact of lead times
- learn how their decisions have an impact on the supply chain as a whole

This is a hands-on inter-active Workshop. Participants will be actively engaged in the simulation, and it is a learning experience they will remember years or decades later. The Workshop will highlight such supply chain best practices as: replacing forecasts with actual demand; smoothing variability utilizing max/min ordering; and disintermediation of non-value added supply chain nodes. This is a “must-see” for all operations and supply chain professionals, from entry-level employees to managers and executives.

The workshop is only \$99, \$89 for APICS members, and \$49 for students. Corporate teams of 3 or more, \$89.

A Professional Development Meeting follows the Workshop (see details below).

Attend the workshop, and the PDM is free!

Joint PDM with NAPM-Toledo, 5:30pm

“Ice Cream Sundae Production: From Job Shop to Lean Flow”

Following the workshop, APICS Toledo will host our annual joint professional development meeting with the NAPM-Toledo chapter of ISM. Networking begins at 5:30pm, and dinner is at 6:00. Dinner will be Grilled Chicken Dijon, salad, redskin potatoes, and green beans Almondine. The after-dinner program is another dynamic simulation: “Ice Cream Sundae Production: From Job Shop to Lean Flow”, and Mike Ford is the facilitator for this one, as well.

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The program consists of two exercises: first, a simulation of a traditional job shop layout; and then, creation of a flow line to demonstrate the improved lean environment. Attendees will gain knowledge of the following concepts: the advantages of empowerment and engagement; Lean improvements in productivity, space requirements, lead time and quality; and some secrets you never knew about Lean (which contradict the so-called “experts”)! This program is sure to be an instructive and tasty experience!!

Attend the afternoon workshop, and the PDM is free!

To attend the PDM only, \$20 for APICS members, \$25 for non-members, \$15 for students.

RESERVE YOUR SPOT NOW. To make a reservation or for more information, contact programs@apicstoledo.org.

Other Programming News Last Month's Meeting

Thanks to our friends at ASQ for hosting our February joint meeting! We met on February 21 at El Camino Real on Woodville Road in Oregon, and enjoyed a taco and fajita buffet. The after-dinner program was “What Is So Unique About The Healthcare Supply Chain?”, presented by Deborah Petretich Templeton, R.Ph., MHA.

Deb Templeton is the Vice President for Supply Chain Services at Geisinger Health System in Danville, PA. She is responsible for all Corporate Purchasing, Logistics, Patient Transport, Linen and Supply Chain Operations and Strategic Planning for all Geisinger facilities. She and her team were awarded the Healthcare Purchasing News Materials Management Department of the Year Award in 2008, a Premier Innovations award for the work in the area of Healthcare Supply Chain Data Standards in 2008 and in 2011 received the AHRMM award for Innovation. The Geisinger Supply Chain was also named one of the Top 25 Healthcare Supply Chains by Gartner in 2010 and 2011. She is on the Editorial Advisory Board of Healthcare Purchasing News and serves on many local community Boards as well. She has over 26 years of healthcare management experience including pharmacy, project management and supply chain operations.

Deb's program discussed the similarities and differences between a healthcare supply chain and the supply chains in other industries. It was interesting to hear how many of the concepts and best practices at the forefront of supply chain management (supply chain visibility; CPFR; push vs. pull, etc.) are being used to address the challenges in a healthcare supply chain. Thanks to Deb for an interesting and enlightening program.

The winner of ASQ's 50/50 drawing was yours truly, Sheryl Holbrook, from APICS Toledo. Thanks for the \$45, ASQ!!

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CPIM Certification Review Classes

We are finishing up the classes for CPIM Detailed Scheduling and Planning, and plan to begin classes for CPIM Execution and Control of Operations on April 10.

Here is the tentative schedule for other upcoming CPIM Certification classes:

April/2013	CPIM Execution and Control of Operations (8 weeks)
June/2013	CPIM Strategic Management of Resources (8 weeks)
September/2013	CPIM Basics of Supply Chain Management (10 weeks)
January/2014	CPIM Master Planning of Resources (8 weeks)
April/2014	CPIM Detailed Scheduling and Planning (9 weeks)

Sheryl Holbrook, CPIM, CSCP

Membership Report – March 2013

Membership Milestones for the Month of March

Professional APICS membership for this month:

1 Year with APICS

Gary Chandler	03/06/2012	Clayton Stewart	03/23/2012
Matthew Barber	03/19/2012	Bradley Woelzel	03/23/2012
Kimberly Howard	03/22/2012	Esaam Quazi	03/28/2012

Student Associates members for this month:

1 Year with APICS

Erik Helland	03/23/2012	Josh Guillis	03/28/2012
James Sherwood	03/23/2012	Ryan Wickert	03/28/2012
Alec Sweress	03/23/2012	Jesse Baker	03/30/2012

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New Professional Members joined the Toledo Chapter in February:

Tammy Hohler, Yana Kiritseva, William Mullen,

New Student Associates joined the Toledo Chapter in February:

Nicholas Allard	Cuilin Ge	Nicholas Missirlis	Armond Sinclair
Mustafa Alzainaldeen	Kyler Heartstedt	Heather Murnen	
Bradley Compoola	Badal Kewlani	Douglas Polk	
Chelsea Folk	Korri Liscomb	Athreya Rajan	
Patrick Gallagher	Zachary Mayberry	Emily Rothwell	

CONGRADULATIONS on your Milestones to all current APICS Members and **WELCOME** new APICS Toledo Chapter members, we look forward to seeing all of you at one of our future chapter events.

Total Membership 297

BGSU student chapter members 55
UT student chapter members 55
Toledo chapter Professional / Enterprise 181
Toledo chapter Retiree members 1
Toledo chapter Academic members 5

~ *Lisa McLaughlin*

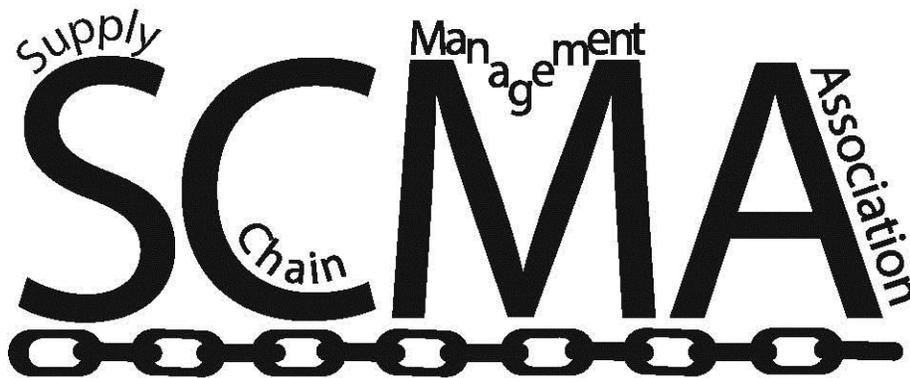
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Student Chapter Reports



In this month's newsletter, the BGSU chapter would first like to recognize the generous contributions of APICS Toledo. These donations include the following: the \$500 scholarship funds to BGSU for the Department of Management to award for the year 2013-2014; the \$1000 to the Penlesky/ APICS Toledo endowment fund at BGSU, an annual scholarship; and finally the \$500 sponsorship for the team that traveled to Harrisburg to participate in a case competition. All of these donations will or have benefited the BGSU chapter and we want to include a thank you for those offerings.

We also want to acknowledge the following participants in the Harrisburg, PA case competition: Beth Albers, Tom Kestner, Ariella Centlivre, and Chelsea Folk. These students traveled to PA to compete with other students throughout the United States with a particular case. This took place February 8th-9th, where the students were given a deadline to analysis the case and provide a solution.

In the beginning of February, a SCMI dinner took place in the Olscamp ballroom, a location accessible to all students attending Bowling Green. At this dinner, a delicious buffet of assortment was offered to the students, teachers, and employers, while three employers spoke about their international experiences.

The following day the Career Fair took place in which many employers throughout Ohio and other parts of the country came to Bowling Green to express their interest in our students. Also students were able to get a better understanding of companies they were interested in and perhaps set up next-day interviews or interviews to come. This event was a great networking tool and gave students a chance to show off their attributes to earn an internship or career.

A recent event was a tour of the CSX facility located in North Baltimore. This tour took place on February 25th and encompassed many of the teachers in the business department as well as students sharing a bus to tour CSX. Upon arrival, two employees of CSX joined our bus as we drove around the plant. They provided information about the processes, employees, and basically the overall business of CSX. They also answered numerous questions to allow the attendees a better understanding of the company.

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UTAPICS members Vincent Penny, Heather Murnen, and Cary Burnett participated in an APICS sponsored Case **Competition in Harrisburg Pennsylvania and had a great time networking with experts in the field.** **Our February** UTAPICS meeting has been postponed until mid-March due to some schedule conflicts. Our Vice President of Marketing and Public Relations, Sasha VonSacken attended and enjoyed the most recent PDM on February 21st.

What's New on the Chapter Website – March 2013

In this section we list items recently added to the chapter website, if you haven't visited the website recently here are the new items we have added, follow the links to read about them;

APICS Toledo Simulation Workshop

<http://apicstoledo.org/2013/01/upcoming-events-march-2013/>

Toledo CSCP Classes

<http://apicstoledo.org/2013/02/cscp-classes-march-april-2013/>

Student Case Competition Results

<http://apicstoledo.org/2013/02/results-2013-mid-atlantic-district-student-case-competition/>

Opportunities for Employment – Roki-America

<http://apicstoledo.org/2013/02/roki-america-capacity-planner-production-schedulers/>

APICS Cincinnati Quick Response (QRM) Workshop

<http://apicstoledo.org/2013/02/quick-response-manufacturing-workshop-apics-cincinnati-april-10th-11th/>

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APICS Updates – March 2013

On this page we list items recently announced by APICS or other APICS information

APICS 2013 International Conference

Orlando, Florida, September 29th – October 1st

<http://www.apics.org/events-landing-page/2012/10/14/2013-apics-international-conference-expo>

APICS Channel Partner Agreement

In 2011 APICS decided it would be necessary to formalize its relationship with the North American chapters and in 2012 after much discussion APICS issued the North American Channel Partner Agreement. This document sets out the responsibilities for APICS and for the chapters and each year chapters will have to make a formal declaration to APICS that they are in compliance with the 16 requirements of the CPA.

These requirements replace the Chapter Minimum Standards.

Chapters had to sign and return the CPA by 31st December and 91% of chapters did so, approximately 20 chapters did not submit a signed agreement by the due date, 6 of these chapters committed to submit and the other chapters are all in the process of being disbanded and had not been expected to submit.

Advance Your Career With Help From APICS

Check the link below to see what APICS offers in the way of the Career Center, Competency Models, Career Packs and Career Development Aids

<http://www.apics.org/careers-education-professional-development/careers>