



President's Message September 2013

New Members

This month we welcome 1 former student member, Chuwen Zhong, who has transferred from the University of Toledo Student Chapter after graduation.

2012 – 2013 Channel Partner Agreement (CPA) and Chapter Benchmarking and Reporting (C-BAR)

Hopefully you either saw the notice on the chapter website or received the LinkedIn announcement that the Mid Atlantic District reviewer had confirmed the chapter met the CPA requirements and our C-BAR submission earned the Gold Award.

This is our 7th consecutive year as a Gold Award Chapter and our 3rd consecutive year as a Platinum Chapter.

We don't intend to rest on our laurels and Lindsay Vollmar, VP Administration, is already developing the 2013 – 2014 award submission and will be working with the other board members to maintain our gold performance and improve our score.

Education and Programs

Last month I mentioned that Sheryl Holbrook (VP Education) and Brian Pointer (VP Programs) were both hard at work developing plans for their respective areas.

Based on the success of our first Certified Supply Chain Professional (CSCP) class Sheryl is planning a second class either in Fall or early next year, the timing will be tied in to the Exam Testing Windows so that class participants will be able to take the test shortly after completing the class.

Basics of Supply Chain Management, the first module in a new series of CPIM classes, starts in September and we are offering participants the opportunity to purchase an exam test voucher for \$100, this is significantly below the normal member test price of \$145.

Brian is working on a program which will address a number of different areas including Logistics and Lean, if there are topics you think we should cover or you have heard a presenter you think would appeal to the chapter members please let Brian know.

Bruce Brechin, CPIM, CSCP

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Education Report – September 2013

APICS CPIM Certification Review Classes

This Fall, APICS Toledo chapter is finishing up one round of CPIM Certification Review Classes and beginning another round. For those who are ready to begin the certification process, classes for Module 1, **Basics of Supply Chain Management (BSCM)**, begins Tuesday, September 24, at The University of Toledo. The registration deadline is Monday, September 9, and there are still seats available.

And don't forget, BSCM is NOT just for those who are interested in CPIM certification; Basics of Supply Chain Management provides an excellent introduction and overview for anyone in your organization who is new to operations and supply chain management or who interacts with those areas, such as engineering, quality control, sales, and finance.

This is the tentative schedule for Modules 2 through 5. Start now, and you can be CPIM-certified by Spring/2015!! For more information, contact education@apicstoledo.org.

January/2014	CPIM Master Planning of Resources (8 weeks)
April/2014	CPIM Detailed Scheduling and Planning (9 weeks)
September/2014	CPIM Execution and Control of Operations (8 weeks)
January/2015	CPIM Strategic Management of Resources (8 weeks)

Are you ready for that FINAL step to earn your CPIM Certification? Classes for Module 5, **Strategic Management of Resources (SMR)**, begin Wednesday, October 2 (location TBD). SMR is the final, capstone module prior to certification, and it assumes a knowledge of Modules 1 through 4. It is recommended that you take SMR only after having completed the other four modules.

Registration for this SMR class opens September 9. For more information, contact education@apicstoledo.org.

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APICS CSCP Certification Review Classes

Plans are going forward for APICS Toledo's CSCP Certification Review classes. Classes will begin in early January, 2014, and will help CSCP candidates to prepare for the certification exam. APICS has announced three CSCP exam test windows for 2014, and the first window is March 22, 2014 – May 10, 2014. Plan on taking these CSCP Certification Review classes to help prepare you for your exam. More details will be out soon.

APICS Principles of Operations Management

Let APICS Toledo Chapter bring The Principles of Operations Management to your workplace! The APICS Principles series will keep you ahead of your competition by educating employees who are new to operations management, filling in educational gaps in your workforce, or cross-training non-operations employees in operations management concepts and applications.

The courses include: Principles of Inventory Management; Principles of Operations Planning; Principles of Manufacturing Management; Principles of Distribution and Logistics; and Principles of Managing Operations. The courses are fully customizable to suit your organization's individual educational and training needs. For more information about bringing this outstanding educational offering to your workplace, contact education@apicstoledo.org.

For more information about the **APICS Principles of Operations Management**, visit the APICS website, with this link <http://www.apics.org/careers-education-professional-development/courses/foundational-courses/principles-of-operations-management>.

"Principles of Distribution and Logistics" – APICS Toledo Chapter, in partnership with Owens Community College Findlay Campus, is pleased to announce "Principles of Distribution and Logistics", one of five courses in the APICS Principles of Operations Management series. Classes begin Thursday, October 3, for 10 weeks (through December 12). The cost of the 10-week course is \$699. For more information, contact Rhonda Hogrefe at 567-429-3046 or rhonda@owens.edu.

Sheryl Holbrook, CPIM, CSCP
VP, Education

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Membership Report – September 2013

Membership Milestones for the Month of *September*

Professional APICS membership for this month:

20 Years with APICS

Derek Neufeld 09/27/1993

1 Year with APICS

Abeir Elbaba	9/6/2012	Shaunta McCurdy	9/6/2012
Alexa Jarrett	9/6/2012	Jadrien Witt	9/6/2012
Christina Koepke	9/6/2012	Walter Longoria	9/11/2012
Michael Mahoney	9/6/2012	Riheng Cao	9/14/2012

New Student Associates joined the Toledo Chapter in August:

Ben Mossing 8/13/2013

CONGRATULATIONS on your Milestones to all current APICS Members and **WELCOME** any new APICS Toledo Chapter members, we look forward to seeing all of you at one of our future chapter events.

Total Membership 228

BGSU student chapter members 29
 UT student chapter members 36
 Toledo chapter Professional / Enterprise 157
 Toledo chapter Retiree members 1
 Toledo chapter Academic members 5

Lisa McLaughlin
VP, Membership

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September Programming News

September marks the kickoff of the 2013-2014 programs schedule. We will be holding a joint dinner on September 30th with the BGSU SCMI group. The evening will begin at 5:30pm with a networking and poster session. Dinner will be followed by best practices presentations. Watch your inbox for more information and registration details.

We are putting together some exciting topics and speakers so far for future events as well as working with a few companies on plant tours. I am still looking for speakers and potential plant tours for later in the calendar year, however. If you are interested in hosting a tour or if you would like to present at a PDM, please contact me at programs@apicstoledo.org

By the way our preliminary program for the year is now on the chapter website and we will be updating this as we go through the year.

<http://apicstoledo.org/wp-content/uploads/2013/09/2013-2014-Toledo-APICS-PDM-Schedule-Rev-1.0.pdf>

Brian Pointer, CPIM
VP, Programs



The summer is a chance for students to get experience in supply chain internships and recharge for classes. Our members have been spread across the U.S. in a wide assortment of manufacturing and service organizations applying their APICS body of knowledge to numerous projects. As the end of August rolls around, they will flock back to campus to share experiences and plan for another exciting semester of activities.

If you'd like to hear about the internships and experiences of our students, we invite you to join us on Monday, September 30 for the joint APICS Toledo/ BGSU Supply Chain Management Institute meeting at the BGSU Student Union. From 5:30-6 pm students will be talking about their internships with a poster session during the networking before the dinner and best practices presentations. Please mark your calendar!

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BGSU SCMA would also like to acknowledge our nominees for the annual APICS volunteer of the year awards. All three expend a great deal of effort promoting APICS and the supply chain profession:

- Beth Albers: Student Voluntary Service
- Dr. Janet Hartley: Student Chapter Mentor
- Bruce Brechin: Voluntary Service

While the nominations were sent in June, the APICS International winners aren't announced until the APICS conference in Orlando September 29-October 1. But in our eyes, you're all winners—thanks for all your support!!

APICS Updates – September 2013

Here we list items recently announced by APICS or provide links to useful APICS information.

APICS International Conference – Orlando September 29th - October 1st

Conference is now only 3 weeks away

If you are planning to attend but haven't yet made your registration time is running out

For information and registration for this year's conference please use the link below

<http://www.apics.org/sites/conference/annual/home>

Mid Atlantic District

The next district meeting will be held on October 25th and 26th at the Embassy Suites Hotel, Columbus Airport.

District meetings are an opportunity for district staff, chapter officers and chapter members to meet, hear speakers who address a range of topics.

The October meeting is important in that it also includes the Carl Stein Student Auction on the Friday evening to raise funds to support the prize money for the MAD Student Case Competition to be held in February 2014.

Carl Stein was one of the earliest members of APICS and was a founder member of the Cincinnati chapter, he died in July 2012 and to recognize his contributions to the APICS student community the MAD staff has agreed to rename our student auction in Carl's memory.

If you would like to know more about this meeting or attend it check the MAD website for the program and for registration information which should be posted early September.

<http://www.apicsmidatlantic.org/>

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Other Information

Forecasting Seminar offered by Arkieva in Toledo

Arkieva, a supply chain software solutions company, is offering a one day forecasting seminar in Toledo on Tuesday, September 17th

See the detailed invitation on the following pages – **Attend and get 6 APICS Recertification points**

Details including a link to the registration can be found on the Toledo chapter website
<http://apicstoledo.org/wp-content/uploads/2013/07/NEW-Seminar-Invitation-TOLEDO.pdf>

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Invitation:

Seminar on September 17th, 2013:
"Best Practices in Forecasting"



Seminar on "Best Practices in Forecasting"

Many companies these days are perfectly aware of the importance and added value of an integrated demand management process.

However, many companies are still facing a lot of challenges.

Do you recognize some of the following issues?

- ✦ *What does an effective and mature demand planning process require?*
- ✦ *How do you optimize the limited time you have as a demand planner?*
- ✦ *What is the most appropriate level of aggregation to forecast?*
- ✦ *How to measure and interpret forecast accuracy?*

Do you also hear some of the following statements on a regular basis?

- ✦ *Forecasts are always wrong, why should we care?*
- ✦ *Sales people should forecast every SKU at every location every month.*
- ✦ *There is no added value for my sales department, why should I cooperate?*
- ✦ *Forecast whatever you want, budget must be reached anyway.*

If you are looking for an answer on at least one of these questions, or if you are eager to exchange experiences with other demand management professionals, it will certainly be worthwhile to spend some of your valuable time on one of our seminars on 'Best Practices in Forecasting'.

*"Arkieva put on a great seminar on Forecasting."
-K. Beaudean, AstraZeneca*

*"Thanks for a fantastic session yesterday!"
-L. Blackett, AstraZeneca*

EARN 6 APICS Re-Certification Points!

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Agenda on September 17th, 2013:

- 9:00 am 'Best Practices in Forecasting' - Morning Session
- 12:30 pm Lunch Break (Lunch will be provided)
- 1:30 pm 'Best Practices in Forecasting' - Afternoon Session
- 3:00 pm Closing Networking & Discussion Among Forecasting Professionals

Speaker: Sujit Singh, CFPIM, CSCP



Details:

Participant Fee: **\$50.00**

[Click Here to Register](#)

<http://www.arkieva.com/toledo-seminar.asp>

Location: **Best Western Premiere Grand Plaza**

444 N. Summit Street

Toledo, OH 43604

Questions? Want more information? Send us an email! info@arkieva.com