



## *President's Message November 2013*

### New Members

This month we welcome 2 new professional members, **Deborah Anders** and **Jaime Gonzalez Salum**.

On the student side the chapter at Bowling Green had a very successful recruiting campaign shortly after the beginning of the Fall semester introducing 21 new members, a very impressive performance.

<b>Darla Benschoter</b>	<b>Brian Brousseau</b>	<b>Thomas Dillon</b>	<b>Rachael Dority</b>
<b>Richard Eber</b>	<b>Casey Fulton</b>	<b>Sara Gordon</b>	<b>Benjamin Hobbs</b>
<b>Zachary Hunnell</b>	<b>Kurtus Jutte</b>	<b>Jeff Keplinger</b>	<b>Kenneth Knapke</b>
<b>Scott Kosakowski</b>	<b>Jordan Leininger</b>	<b>Katie Maghacca</b>	<b>Kyle Park</b>
<b>Katie Post</b>	<b>Brady Vaught</b>	<b>Kayleigh Wurzel</b>	<b>Miranda Yarbrough</b>
	<b>Tyler Young</b>		

The University of Toledo chapter has also added 6 new members:

<b>Ryan Beck</b>	<b>Lawrence Black</b>	<b>Justin Blake</b>	<b>Evan Hartland</b>
	<b>Paul Trendel</b>	<b>Pon Chyuan Tsou</b>	

### Fundraising

Staying with students, our recent Mid Atlantic District meeting in Columbus featured the **Carl Stein Student Auction**, the purpose of which is to raise fund for the MAD Case Competition held every February.

The grand prize of \$5500 is used to subsidize the cost of the team attending the 2014 APICS International Conference (to be held in New Orleans) where the team will compete against student teams from the other eight North American APICS districts and student teams from other parts of the world.

The auction raised over \$3000 and 4 BGSU student members attended the meeting and helped with the auction, **Katlyn Beavers**, **Chelsea Folk**, **Cuilin Ge** and **Nicole Wachter**, they also had the opportunity to participate in the student program on the Saturday morning.

Thank you very much for giving up some of your weekend; you did an excellent job in helping raise funds.



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### **Opportunity to Help the Chapter**

On October 1<sup>st</sup> APICS announced its new logo; this provides an opportunity for members to help the chapter and themselves.

Unfortunately we have an inventory of chapter polo shirts embroidered with the old APICS logo, the now redundant tagline “The Association for Operations Management” and “Toledo Chapter”.

We are offering these for sale at \$7.50 per shirt including postage and packing.

The table below shows the sizes and colors in stock, if you are interested in purchasing one or more of the shirts please send me an e-mail [president@apicstoledo.org](mailto:president@apicstoledo.org) with size and color, these are men’s sizes.

	<b>Oatmeal</b>	<b>Yellow</b>	<b>Blue</b>	<b>White</b>
<b>Medium</b>	Avail	Avail	Avail	<b>N/A</b>
<b>Large</b>	Avail	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>XL</b>	Avail	Avail	Avail	Avail
<b>2XL</b>	Avail	Avail	Avail	Avail

### **Chapter Scholarships**

Each year the chapter offers a number of \$500 scholarships for full-time students.

There are 2 scholarship categories:

1. Students of Supply Chain or Operations Management attending a college or university in NW Ohio or SE Michigan
2. Immediate family of members of APICS Toledo, there is no restriction on the course being studied but preference will be given to students of Supply Chain or Operations Management

Full details and the application form are on the chapter website at

<http://apicstoledo.org/wp-content/uploads/2011/06/Scholarship-Instructions-and-Forms-20122.pdf>

Applications must be postmarked no later than November 30<sup>th</sup>, or if submitted electronically must be received before midnight on 30<sup>th</sup> November / 1<sup>st</sup> December.

*Bruce Brechin, CPIM, CSCP*



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## *Celebrate Global Entrepreneurship Week with BGSU*

The BGSU College of Business is hosting two free events on Thursday 21<sup>st</sup> November.

- **Supply Chain Logistics Lunch & Learn**

Learn more about shipping local food and agricultural-related products to the rest of the world.

- **Agribusiness: How Local Businesses Are Feeding the World**

Hear from local industry experts and entrepreneurs about the significant impact Northwest Ohio's agriculture has on the rest of the world.

Full details about both events can be found on the chapter website at <http://apicstoledo.org/2013/10/global-entrepreneurship-week/>

## *APICS Updates – November 2013*

Here we list items recently announced by APICS or provide links to useful APICS information.

### **APICS Rebranding – YouTube video**

October 1<sup>st</sup> and the new APICS brand was launched, see a short YouTube video featuring the new brand. <http://www.youtube.com/watch?v=esvDTRA8qVY&feature=c4-overview&list=UUHPUI01Vc8dvDECTjbyrZwA>

There are other APICS videos available covering a range of topics.

### **14<sup>th</sup> Edition of APICS Dictionary**

APICS has released the 14<sup>th</sup> edition of the APICS Dictionary and all members are entitled to a free copy. The dictionary is available in printed or electronic format and can be obtained by contacting APICS. Please note that those with an e-membership, Young Professional or Student Membership can only request the electronic format.



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## *November Programming News*

### *October PDM Report*

Thank you to everyone who took time from their schedule to attend the October PDM, MRP and Kanban, Together Again for the First Time. We had an impressive turnout of 15 professionals and 16 students for a total of 31 in attendance. The evaluations were mostly positive from the event. We measure success by counting the number of 4 and 5 ratings that we receive on the comment cards. We observed ratings of 89% for the facility, 88% for the dinner, 83% for the topic, 95% for location, 86% for speaker and 86% overall for the meeting. Thanks to all that provided feedback as it is the vehicle through which we know how we are doing as well as identifying opportunities for improvement.

### *November Tour*

This month we have an exciting opportunity for the chapter membership to get a behind the scenes tour of the food and beverage procurement process Fifth Third Field in downtown Toledo, home of the Mud Hens. This should be an educational experience for all who attend.

The tour is on Wednesday November 13<sup>th</sup> with check-in starting at 5:30pm and the meeting beginning promptly at 6:00pm.

Hope to see you there!

As always, if you are interested in hosting a tour or if you would like to present at a PDM, please contact me at [programs@apicstoledo.org](mailto:programs@apicstoledo.org).

*APICS Toledo VP of Programs*  
*Brian Pointer, CPIM*



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## *Education Report – November 2013*

### *APICS CPIM Certification Review Classes*

We have two CPIM certification review classes currently in session, Module #1, Basics of Supply Chain Management (BSCM), and Module #5, Strategic Management of Resources (SMR). Both classes will be wrapped up before Thanksgiving, which leaves time for participants to sit for their exams before the Christmas holiday. Good luck to all!!

Then, the next CPIM certification review class is for Module #2, Master Planning of Resources (MPR). Sessions begin Tuesday, January 14, and the class runs for eight weeks. We will send out a flyer and registration form as soon as details are finalized. You can find a schedule for Modules 3, 4, and 5 on our website, and here is the link.

<http://apicstoledo.org/education/education-calendar/>

### *APICS CSCP Certification Review Classes*

Plans are going forward for APICS Toledo's CSCP Certification Review classes. Classes will begin mid-January, 2014, and these classes are intended to help CSCP candidates prepare for the certification exam. APICS has announced three CSCP exam test windows for 2014, and the first window is March 22, 2014 – May 10, 2014. So, if it's time for you to pursue CSCP certification, plan to take these CSCP Certification Review classes to help prepare you for your exam. More details will be out soon. In the meantime, contact [education@apicstoledo.org](mailto:education@apicstoledo.org) for more information.

### *APICS Principles of Operations Management*

APICS Principles is a complete education and training program focused on providing employees with a solid foundational knowledge in the field of supply chain and operations management. The Principles program consists of five eleven-week courses: Principles of Inventory Management; Principles of Managing Operations; Principles of Manufacturing Management; Principles of Distribution and Logistics; and Principles of Operations Planning. The courses focus on the principles, methods, techniques, and language of operations management, and how different operations management strategies impact organizational outcomes and financial results.



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APICS Toledo is partnering with Owens Community College Findlay campus in offering Principles of Inventory Management to the Toledo Area. Topics include: inventory management fundamentals; ordering techniques; replenishment policies; purchasing management; just-in-time and lean methodologies; and inventory performance measurement. Classes begin Monday, January 20, and run for eleven weeks. For more information about this class, contact [education@apicstoledo.org](mailto:education@apicstoledo.org) or [rhonda\\_hogrefe@owens.edu](mailto:rhonda_hogrefe@owens.edu).

The five APICS Principles courses are also fully customizable, so we can create and bring to your workplace specific courses designed to address your organization’s educational needs. Custom courses can be based on job roles, for example, operational supply chain manager; buyer/purchasing control; master scheduling manager; distributions & logistics manager; and materials manager. Custom courses can also be based on knowledge gaps in your workforce: material requirements planning (MRP); managing sales and operations planning; master scheduling issues; inventory control issues; lean issues; warehouse and transportation issues; and issues in demand management. And, don’t forget, we can bring the full eleven-week courses to your workplace, as well. Contact [education@apicstoledo.org](mailto:education@apicstoledo.org) with your educational requirements, and we can design a custom program just for you!

*Sheryl Holbrook, CPIM, CSCP*  
*VP, Education*

## *Membership November 2013*

### Membership Milestones for the Month of **November**

#### Professional APICS membership for this month:

##### 15 Years with APICS

Karen Eboch 11/20/1998

##### 5 Years with APICS

Cindy Strait 11/12/2008

##### 1 Year with APICS

Patrick	Armbruster	11/9/2012	Austin	Graham	11/9/2012	Amy	Wank	11/9/2012
Katlyn	Beavers	11/9/2012	Lisa	Knapke	11/9/2012	Xiaodong	Geng	11/12/2012
Brianna	Cohen	11/9/2012	Bradley	Kukula	11/9/2012	Buyi	Li	11/12/2012
Lauren	Diehl	11/9/2012	Nickolas	LaMonica	11/9/2012	Yingying	Liu	11/12/2012



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Kevin Dowling 11/9/2012 Alexa Six 11/9/2012 Jessica Krukemyer 11/15/2012

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**New Professional Members joining the Toledo Chapter in October:**

Deborah Anders 10/2/2013 & Jaime Gonzalez Salum 10/10/2013

**New Student Associate Members joined the Toledo Chapter in October:**

Ryan Beck	10/9/2013	Benjamin Hobbs	10/10/2013	Kayleigh Wurzel	10/11/2013
Justin Blake	10/9/2013	Zachary Hunnell	10/10/2013	Tyler Young	10/11/2013
Evan Hartland	10/9/2013	Kurtus Jutte	10/10/2013	Sara Gordon	10/24/2013
Paul Trendel	10/9/2013	Jeff Keplinger	10/10/2013	Kenneth Knapke	10/24/2013
Darla Benschoter	10/10/2013	Scott Kosakowski	10/10/2013	Katie Maghacca	10/24/2013
Brian Brousseau	10/10/2013	Kyle Park	10/10/2013	Katie Post	10/24/2013
Rachael Dority	10/10/2013	Thomas Dillon	10/11/2013	Miranda Yarbrough	10/24/2013
Richard Eber	10/10/2013	Jordan Leininger	10/11/2013		
Casey Fulton	10/10/2013	Brady Vaught	10/11/2013		

**CONGRATULATIONS** on your Milestones to all current APICS Members and **WELCOME** any new APICS Toledo Chapter members, we look forward to seeing all of you at one of our future chapter events.

**Total Chapter Membership 247**

- BGSU student chapter members 54
- UT student chapter members 41
- Toledo chapter Professional / Enterprise 146
- Toledo chapter Retiree members 1
- Toledo chapter Academic members 5

*~ Lisa McLaughlin*

*“[If I have seen further, it is by standing on the shoulder of giants.](#)” ~Sir Isaac Newton*



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## *Bowling Green State University*

The start of this school year has been extremely busy for the Supply Chain Management Association. So far in the Bowling Green Business School the SCMA was the most visited organization by freshman during our recruitment events. Already we have put into motion fund raising events, community service and already had our first social event of beach volleyball. Our first full member meeting went extremely well and created a lot of interest as we brought in students to talk about their internships and the experiences they had. At the end we had a ton of questions asked and the entire group seemed very happy and positive about the direction that the SCMA is headed this year. The executive board has already started the process of making goals and we hope to finalize our entire calendar for this rest of the year. The board will be meeting early next week to finalize these plans. As a whole the Bowling Green chapter of SCMA is very excited and ready to do some great things this year as an organization.

If you'd like to hear about the internships and experiences of our students, we invite you to join us on Monday, September 30 for the joint APICS Toledo/ BGSU Supply Chain Management Institute meeting at the BGSU Student Union. From 5:30-6 pm students will be talking about their internships with a poster session during the networking before the dinner and best practices presentations. Please mark your calendar!

BGSU SCMA would also like to give one last wish of luck our nominees for the annual APICS volunteer of the year awards. All three are terrific servant leaders that spend a great deal of effort promoting APICS and the supply chain profession:

- Beth Albers: Student Voluntary Service
- Dr. Janet Hartley: Student Chapter Mentor
- Bruce Brechin: Voluntary Service

While the nominations were sent in June, the APICS International winners aren't officially announced until the APICS conference in Orlando, this coming weekend September 29-October 1. But win or lose you are all amazing people who have constantly supported the SCMA diligently —thanks for all your support.



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## *Mid Atlantic District Meeting – October 2013*

October 25<sup>th</sup> and 26<sup>th</sup> were the dates of the most recent Mid Atlantic District meeting and the Carl Stein Student Auction.

The meeting and auction were held at the Embassy Suites Hotel, Columbus Airport, about 2 ½ hours drive from Toledo.

As well as the 4 BGSU student members, **Katlyn Beavers**, **Chelsea Folk**, **Cuilin Ge** and **Nicole Wachter**, mentioned earlier in the newsletter, three of the Toledo board members, **Bruce Brechin**, **Sheryl Holbrook** and **Lindsay Vollmar**, were in attendance along with **Karen Eboch**, the BGSU chapter Academic Advisor.

Our Friday evening program was simple, dinner and networking followed by the auction, this had three elements, a silent auction, a Chinese auction and a live auction. There were APICS student members from BGSU, OSU and Duquesne universities in attendance and all were pressed into service after dinner selling tickets for the Chinese Auction. They did a great job and once everything was added up over \$3000 was raised to go to the prize funds for the February 2014 Case Competition.

On Saturday our speakers included **Jason Wheeler**, APICS Chair-Elect for 2014 – 2015 who gave everyone a summary of APICS current position, the recent APICS rebranding and various other topics. Jason has been a member of APICS for a little over 10 years and held a number of chapter positions and district positions before his nomination as Chair-Elect. *“very helpful information”, “enjoyed Jason’s presentation”*

**Brad Weaver**, President of North Central Ohio chapter gave a presentation on Successful Planning and Marketing of APICS Classes. *“some great ideas”, “very helpful”, key takeaways”*

**Bruce Brechin**, President of Toledo Chapter and MAD Director of Administration, reviewed the Net Promoter Score, a way to measure customer loyalty, and explained how the NPS related to the C-BAR process and how chapters could use this as part of the Plan, Do, Check, Act cycle. *“I would recommend this presentation”, “I understand it now”*

In the afternoon **Leann Goettel**, the APICS Field Associate for the Mid Atlantic District and the Canadian District gave attendees an overview of “What’s new at APICS”, she covered recent changes to the APICS website and the information available for chapter officers. *“this was very helpful”, “informative and good details”*



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**Gary Pezzuti** gave an insight of his views on what is required of chapter board members, this was a repeat of a presentation he made at the recent APICS International Conference as part of the Volunteer Leadership Workshop and was well received. *“motivating”, “energetic”, “thought provoking”*

In parallel to the afternoon sessions **Dave Jankowski**, President of the Schuylkill Valley Chapter and MAD Director of Education, led 2 education related sessions for APICS instructors, these addressed Force Field Analysis and the APICS Principles of Managing Operations. *“instructive”, “brought out new possibilities”*

There were 3 separate student sessions on Saturday morning.

**Gary Pezzuti** led a discussion on career planning which gave the students some different ideas about structuring their career plans, interview techniques and resume writing. Gary has been in the recruitment and placement profession for over 40 years and this gave the students a different perspective from someone who is very much an expert on the topic.

There was a hands-on exercise in team building involving the construction of a paper roller coaster, led by **Dave Jankowski**.

Finally **Karen Eboch**, Bowling Green State University Student Chapter Advisor, facilitated a discussion on APICS and students, the goal being to improve the understanding of what students think about APICS, what they want from APICS and what APICS and its members should be doing to encourage students to maintain their APICS membership after graduation.

***Bruce Brechin CPIM, CSCP***