



## **APICS Certified Supply Chain Professional (CSCP) Certification**

**CSCP takes a broad view of the SCM field, extending beyond internal operations to encompass all the links throughout a value network—from the supplier, through the company, to the end consumer—and how to effectively integrate, manage, and innovate these processes to optimize trading partner performance. CSCP's designation is ideal for ERP systems analysts, large retailers, distributors, manufacturers, or those engaged in logistics, international trade or financing, ERP or BPR projects.**

### **APICS Toledo CSCP Certification Review Classes**

**Holiday Inn Express, 10621 Fremont Pike, Perrysburg, Ohio 43551**

**Certification classes offer a review of the CSCP body of knowledge to help the candidate prepare for the CSCP certification exam. Substantial reading assignments must be completed before every session, including the first. A full suite of Web tools with an online dictionary, e-flashcards, and pre- and post-tests are included with each Participant Learning System.**

**March 22, 2014, thru May 17, 2014**

**5 Alternate Saturday Sessions**

**(March 22, April 5, April 19, May 3, and May 17)**

**9:00am-12:00N Morning Session, 1:00pm-4:00pm Afternoon Session**

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#### **Exam Discount**

**Purchase your exam credit when you register, and save \$\$\$\$\$\$  
(see the registration form on Page 3 for more details)**

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**To be eligible for the APICS CSCP, you must meet at least one of the following criteria:**

**A bachelor's degree or equivalent, plus two years of related business experience, or  
CPIM, CFPIM, CIRM, C.P.M., CPSM, or CSM, plus two years of related business experience, or  
Five years of related business experience**

**Don't miss out.....Complete and return the attached registration form today!!!**

**For more information, contact [education@apicstoledo.org](mailto:education@apicstoledo.org)**

**Registration deadline is Friday, March 7, 2014**

**(There will be a late registration fee of \$100 for registrations received after March 7.)**



Toledo Chapter

## APICS TOLEDO CSCP Certification Review Classes

### Course Outline

#### Module 1 - Fundamentals of Supply Chain Management

- Broad concepts of supply chain management, including primary processes, objectives, integration methods and benefits
- Alignment of supply chain and business strategies
- Key considerations for supply chain design and continuous improvement
- Key measures for planning and controlling inventories
- Fundamentals of logistics in supply chain management
- Identifying and managing market segments
- Demand forecasting and management techniques
- Keys to effective CRM
- Core concepts of supply management

#### Module 2 - Supply Chain Strategy, Design, and Compliance

- Sustainability practices in design and operation of a supply chain
- Risk, its sources, impacts, and mitigation methods
- Globally dispersed supply and demand, and the impact of free trade zones and trading blocs
- Globalization effects on inbound and outbound logistics
- Measurement of, and efficiency and responsiveness in the supply chain
- Technologies for design, data, operations and communications in supply chain management
- Factors influencing demand, including design, marketing, selling, and matching customer orders
- Core concepts of CRM, including strategies, technologies, and key implementation challenges
- Fundamentals of supplier relationship management (SRM), including strategies, improved management of sources, relevant technologies and measurement
- Inventory planning and control methods

#### Module 3 - Implementation and Operations

- Supply chain dynamics and the balance of responsiveness and efficiency
- Managing supply from internal and external sources
- Implementation of demand plans, including prioritization and fulfillment, and capturing and communicating point-of-sale data
- Tools and techniques to support continuous improvement strategies

### Course Instructors

**Fred D. Cubberly Jr., CSCP, CFPIM, CIRM, C.P.M.** Fred is currently the Director Strategic Sourcing for Spinnaker Coating where he is responsible for supply relationship management and contracting as well as managing the transportation 3PL and the SDC's (slitting distribution centers). Previously he served as Director of Logistics Services for Mead Corporation. At Mead his duties included providing Logistics consulting and education to Mead's business units concerning planning and scheduling, inventory management, forecasting, customer service and business systems. He was also responsible for the areas of transportation systems, logistics economics and modeling, and fleet leasing. He helped lead Mead's effort to implement SAP enterprise resource planning system. During Fred's career he has held numerous positions including; Materials Manager, Purchasing Manager, Marketing Manager, Production and Inventory Control Manager, Business Unit Manager, Production Control Supervisor and Senior Buyer. Fred has worked for Dayton-Walther Corporation, Monarch Marking Systems, Henny Penny Corporation, Mead Corporation, and Spinnaker Coating. Fred has also lead several very successful MRPII and ERP implementation efforts. Fred has a B.S. in Business Administration from Wright State University as well as associate degrees in Liberal Arts (A.A), Engineering Technology (A.S), and Procurement (A.A.S). He is a Certified Purchasing Manager (CPM) by ISM. Fred is also a Certified Supply Chain Professional (CSCP), Certified Fellow in Production and Inventory Management (CFPIM), and Certified in Integrated Resource Management (CIRM) by APICS. Fred has been an APICS instructor for approximately twenty-five years and has taught numerous courses for both Wright State University and Sinclair Community College.

**Jack D. Kerr, CSCP, CPIM, C.P.M., Six Sigma Green Belt.** Jack is currently the Director of Supply Chain Management for The Harris Products Group a Lincoln Electric Company. In this capacity, he has responsibility for supply relationship management, planning/scheduling, distribution including 3PL providers, transportation, customer service and bill of material/item maintenance. Prior to joining Harris, Jack had a similar role for Novacel, a subsidiary of Chargeurs Corporation, a French owned company. Jack was V.P. of Supply Chain Management for Lion Apparel, Inc. where he had responsibility for all logistics, purchasing and scheduling activities. Previous work experience includes Director of Manufacturing for Scitex Digital Printing where he managed a team of over 250 people. He has significant international experience including global sourcing activities in the Far East, Africa and Central America. At Scitex Digital Printing he had responsibility for a manufacturing operation in Tokyo Japan. During his tenure at Scitex. Jack lead a lean manufacturing initiative that utilized self-directed teams and one piece flow techniques to drive significant improvements in inventory turns, quality, throughput, cost and space utilization. Over the years, Jack has held positions such as; V.P. Supply Chain Management, Global Supply Chain Manager, Production Manager, Project Manager, Warehouse Manager, Production/inventory Control Manager, Production Supervisor, Distribution Analyst and Materials Planner. He has participated in five MRPII/ERP system implementations including, SAP, Oracle (twice), Cullinet, Visual Manufacturing and Syteline ERP. Jack has a B.S. in Business Administration from The Ohio State University and a MBA from The University of Dayton. Jack is a Certified Purchasing Manager (C.P.M.) by NAPM and is also Certified in Production and Inventory Management (CPIM) and is a Certified Supply Chain Professional (CSCP) by APICS. Jack has been teaching APICS Certification Review Courses and other training programs for over twenty years. He has also taught classes at Sinclair Community College.



Toledo Chapter

**Class Registration Form**

**Class:** APICS CSCP Certification Review Classes  
**Class Location:** Holiday Inn Express, 10621 Fremont Pike, Perrysburg, Ohio 43551  
**Class Schedule:** Bi-Weekly  
 Saturdays, 9:00-12:00N, 1:00pm-4:00pm  
 March 22, April 5, April 19, May 3, and May 17, 2014  
 Class instructors: Fred Cubberly, CSCP and Jack Kerr, CSCP

**Contact information is very important in case of last minute changes or class cancellation.**

Name	
Address	
Primary Phone No	
Alternate Phone No	
E-Mail Address	
Member, ID #	

**Registration & Payment**

- \_\_\_\_\_ **APICS Members, classes only ..... \$1,650**
- \_\_\_\_\_ **APICS Members, with exam credit (\$630 value)..... \$2,200**
  
- \_\_\_\_\_ **Non-Members, classes only ..... \$1,950**
- \_\_\_\_\_ **Non-Members, with exam credit (\$830 value)..... \$2,750**

Registration includes .....instructor-led classes  
.....all reading materials (five books covering three modules)  
.....student slide book  
.....access to the online study tools for one full year

**To register online**, e-mail completed registration form to [education@apicstoledo.org](mailto:education@apicstoledo.org) and pay by credit card at [www.apicstoledo.org](http://www.apicstoledo.org). Click on "Credit Card Payment" and enter "CSCP Review Classes" in the Event field.

**Registration deadline is Friday, March 7, 2014**  
(There will be a late registration fee of \$100 for registrations received after this date.)