



President's Message January 2015

I would like to wish everyone a Happy New Year.

New Toledo members in the last month are

Matthew Badenhop Kelly Gierhart John McClure Jessica Tyler Eric Wolfron

Additionally the following former student chapter members have transferred into the chapter as Young Professionals.

**Wael Almehmadi Sidharth Banerjee Peng Cheng Aber Elsalebby
Ashley Hayes Benjamin Hobbs Sarmad Memon Nehemiah Scott
Zackery Thomas Monique Willis Jared Wogoman Chendong Zhang**

Each year the chapter offers a number of scholarships to students, and in December we awarded three scholarships each of \$500 and I'd like to congratulate this year's scholarship recipients.

Hiraj Jagani Sandeep Jagani Mike McLaughlin

We had budgeted for up to 6 scholarships, and at our Board Meeting in December we agreed that as only 3 scholarships were awarded we would donate the balance of \$1500 to the APICS Scholarship Endowment Funds at BGSU and UT. The Board then agreed to a suggestion from Don Gardner, VP Finance, that we round the individual endowment donations up to \$1000.

Through the endowments the long term continuation of APICS Toledo sponsored scholarships for students of Operations and Supply Chain Managements is assured. The endowments were established by the Toledo chapter a number of years ago, the funds are managed by the university foundations and each year the respective colleges select the scholarship recipients.

In December APICS sent out the Student Chapter Management Award plaques and certificates and I was delighted to be able to present them to representatives of the student chapters at our January board meeting. (Photographs on Page 2)

For their 2013 – 2014 year BGSU achieved the Gold award and maintained their platinum chapter status while UT moved up to silver.

I can tell you the new UT board is actively working on their submission for 2014 – 2015 with initial guidance from the 2013 – 2014 board and their goal is to achieve gold.



Left to Right

Andrew Lotz
former BG Director of APICS

Bruce Brechin
Toledo Chapter President

Karen Eboch
BG Student Chapter Advisor



Left to Right

Sasha Von Sacken
former UT Chapter President

Bruce Brechin
Toledo President

Bradley Campolo
current UT Chapter President

Finally I have shamelessly plagiarized the following paragraph written by Brad Weaver, CPIM, CSCP, President of the APICS North Central Ohio chapter from their January newsletter.

“With the third quarterback of the year at the helm of the offense, the Ohio State Buckeyes Football Team took the victory at the Sugar Bowl and earned a trip to the first collegiate National Championship game. The accomplishment shows that even when faced with the loss of key players, a cohesive team with a well-constructed game plan that is working towards a single goal can achieve great success. Much like a successful football team, a team of players in a supply chain needs to be cohesive, have a well-constructed game plan and be aligned to the goal of meeting and exceeding customer expectations.”

I think this is a great analogy and being actively involved in APICS, and ideally achieving an APICS certification, helps individuals become strong team members able to contribute to achieving success – Go Buckeyes.

Bruce Brechin, CPIM, CSCP



January Programming News

January PDM

Do you struggle to find ways to improve your business processes? Have you been involved with improvement projects or hire consultants only to experience flat results? Everyday businesses are making Invalid Business Assumptions that have a negative impact on overall PERFORMANCE. Many assumptions are ones that we take for granted as being true, but are in fact false. Without an understanding of those and a correction of the negative impact they can have, businesses continue to suffer poor performance.

Stan Kirkwood and Walt Meyers will be speaking to the Toledo Chapter on Wednesday January 14th at Mancy's Italian on ways to avoid the traps of common understanding. Registration is open now and will close on Monday January 12th so get your name on the list for this engaging presentation that will hit close to home for most in attendance.

Stan and Walt will present exercises to help expose these issues and help increase your understanding of the detriment they can have on PERFORMANCE. After all IT IS ALL ABOUT PERFORMANCE!!!

If you would like to see a particular topic, venue, or plant tour in future programs calendars, please feel free to contact me at programs@apicstoledo.org. I am always looking for ideas and I strive to put together a schedule that serves the membership with topics and events that are worthwhile.

Advance Notice – March PDM

In March we have our joint meeting with ISM (Institute of Supply Management) featuring speakers from **Expeditors International** and **First Solar** who will talk about **international transportation logistics** and **customs compliance for importing and exporting**.

The world seems to grow smaller every year with more companies involved in exporting and importing, this is a great opportunity to learn about what is involved in international logistics and trade compliance.

Brian Pointer, CPIM
VP, Programs



BGSU Supply Chain Management Association



The Supply Chain Management Association at Bowling Green State University has just recently elected their new student officers for the Executive Board.

Ryan Cole, an upcoming Senior of BGSU will take the place of the new president. Former President, **Rob Everard** will be our new Vice President, **Ashley Materise**, a new member, will be our secretary, and finally, **Thomas Dillion** will be the new Treasurer.

We also have many of our director positions filled to help make the organization the best it can be. We have many exciting ideas and plans for SCMA and we are excited to see where they take us!

Miranda Yarbrough
Director of APICS



The University of Toledo APICS Student Chapter

The outgoing and incoming student chapter board members held our transitional board meeting on December 5th at The University of Toledo. Sheryl Holbrook and Bruce Brechin, parent chapter advisors, attended the transitional board.

Our agenda for the meeting was to discuss the roles/duties that are expected of new members, we handed over admin rights for our chapters email to the new president (Bradley Campolo).

The new board (**Bradley, Crystal Glambin, Austin Petroff, Danielle Long and Stephen Olson**) has been reviewing our progress against each of the 5 categories for the APICS Student Chapter Management Award to see where we stand and what we need to do to reach our goal of gold status by chapter year end, March 31st.

We have been trying to reach out to new student members and discussed trying to gain members from the College of Engineering where they could gain from developing a better understanding of Operations Management and Supply Chain Management.

We have started to plan a venture with the Salvation Army and hope to work with them over the Winter break to help with their charitable endeavors.

We also made a date for our first board meeting next semester for January 23rd at 5:30 PM.

Bradley Campolo
President



Education Report – January 2015

Congratulations to all who recently passed CPIM certification exams!!

Meigan Murdock, Tom Eleinko, Mary Greenoe, and LouAnn Wheeler all have passed the exam for Module 4, Execution and Control of Operations... great job, everyone. Four modules down, one to go!! Two other members of the ECO class will be taking their exams this month, and we wish them well. All these CPIM candidates are now looking forward to getting started on Module 5, Strategic Management of Resources, which is the final step in the CPIM certification process. Those classes start January 13th, and there's still time to register.

We also have a class of UT students who took certification review classes during Fall semester for Module 1, Basics of Supply Chain Management. Two of those students have now passed the BSCM exam.

Congratulations to **Sandeep Jagani** and **Shuting Li**!!

Seven other UT students will be taking the BSCM exam in January, and nine BGSU students will also take the BSCM exam during Spring semester. It's very exciting to see this level of interest in CPIM certification from the students at both our member universities. These students understand the value of the CPIM designation in the job market. Having that first module completed before they graduate sets them apart from other students entering the field.

Is it time for you to start your CPIM certification efforts? Take one of APICS Toledo's certification review classes, starting in January. Visit our website for a complete schedule <http://apicstoledo.org/wp-content/uploads/2013/01/2014-2015-Education-Calendar-October-Update.pdf>

And, if you're new to supply chain and operations management and need more foundational knowledge before you begin your certification efforts, you may want to consider the APICS Principles of Operations Management program. APICS Toledo is offering the first of five courses in the Principles series, Principles of Inventory Management. Classes begin January 28, and for more information, you can visit our website <http://apicstoledo.org/wp-content/uploads/2014/11/Inventory-Mgmt-Class-01-28-2015.pdf>

Certified Supply Chain Professional (CSCP) Certification Review Classes

Learn to strategically streamline operations and align with global supply chain activities

3 modules – 5 classes – 1 exam

Classes begin Saturday, March 21, 2015, for five alternate Saturdays

Registration will be open soon.... Watch for details!!

Sheryl Holbrook, CPIM, CSCP
VP, Education



Membership Report – January 2015

Membership Milestones for the Month of *January*

15 Years with APICS Professional Member – Marianne Magee

10 Years with APICS Professional Member – Janelle Stevens

5 Years with APICS Professional Members – Jeff Eloff & Jake Wechsel

1 Year with APICS Professional Members – Steve Scherzer, Michael Bishop, Willard Gore, Poowanat Tasma, Steven Longria, Peng Cheng, and Sarmad Memon

1 Year with APICS Student Member – Crystal Glambin

New Professionals joined the APICS Toledo Chapter in December:

Matthew Badenhop, John McClure, Eric Wolfrom, and Kelly Gierhart

CONGRATULATIONS on your Milestones to all current APICS Members and **WELCOME** any new APICS Toledo Chapter members, we look forward to seeing all of you at one of our future chapter events.

Total Membership 304

BGSU student chapter members 23

UT student chapter members 34

Toledo chapter Professional / Enterprise 243

Toledo chapter Retiree members 1

Toledo chapter Academic members 3

Lisa McLaughlin
VP, Membership

Every day is another chance to do something great. ~Emma Paul



Chapter Year 2014-2015 - Upcoming Events and PDM Schedule

Stan Kirkwood and Walt Myers present **“Common Sense is Not So Common”**

This is also our **“Bring Your Boss for Free”** evening
January 14, 2014 5:30pm registration 6:00pm start
Mancy’s Italian
5453 Monroe St
Toledo, Ohio

APICS/ASQ Joint Meeting

February TBD

APICS/NAPM Joint Meeting

International Trade – Transportation Logistics and Customs Compliance

Expeditors International and First Solar
March 11, 2015 5:30pm registration 6:00pm start
Claddagh Irish Pub
5001 Monroe St.
Toledo, Ohio

UT Student Chapter Joint Meeting

April 2015. Time and Topic TBD