



President's Message March 2015

Please welcome the following new professional members joining APICS Toledo in February:

Rod Conant

Matt Deakins

David Fleck

Leslie Flory

Andrew Schaublin

Last month I told you about the Mid-Atlantic District Student Case Competition and that both our student chapters had entered 2 teams with BGSU Team Brown and UT Team #1 qualifying for the final to be held on February 20th and 21st in Pittsburgh.

Both teams of 4 students accompanied by their respective chapter advisors travelled to the Embassy Suites Hotel in Coraopolis arriving late afternoon, after dinner each team completed another round of The Fresh Connection simulation after which they prepared a written report and an oral presentation. Teams would be scored on the ROI they achieved, their report and their presentation.

Although the weekend's winner was a team from Temple University who will represent MAD at the APICS Conference in Las Vegas in October I am delighted to tell you that the BG team came 2nd and the UT team came 3rd. Both teams received awards (\$1500 and \$1000 respectively) as well as a \$300 stipend.

I'd like to offer congratulations to the BG team

Brian Pavlonis, Ashley Materise Brooke Barnes and Shaun McKee with their advisor **Karen Eboch**





and congratulations also to the UT team

Michael Malone, Cameron Tilkins, Paul Trendel and Bryan Winters with their advisor P. S. Sundar



Those of you who are interested in the APICS Certified Supply Chain Professional (CSCP) program may have seen the announcement that APICS was holding a “Learn About the CSCP Program” webinar on February 23rd, but were unable to participate.

APICS has now posted the webinar and the attendee questions; both are available by clicking on the links below.

[View the Webinar Now.](#)

[View webinar questions and answers](#)

The chapter is offering an instructor led CSCP class starting March 28th; you can find information about this in the Education section of the newsletter and if you have questions please contact Sheryl Holbrook, VP Education, education@apicstoledo.org

Bruce Brechin, CPIM, CSCP



March Programming News

February PDM

The chapter's February PDM with the local ASQ chapter saw a robust attendance between the two groups. Scott Sterbenz, a Six Sigma Master Black Belt with Ford Motor Company, presented an interesting look at a statistical method called binary logistic regression. He demonstrated how the method can be used to derive probabilities in a binary environment. Using examples from both his experience with Ford, as well as his time with the United States Bowling Congress, the concepts of binary logistics regression came to life. All in attendance came away with a better understanding, and perhaps even a few ideas of where the concepts could be applied.

March PDM

For many of us operating in today's global business arena, the challenges that come with international shipping are something that we deal with regularly. With manufacturing facilities worldwide, First Solar knows these challenges all too well.

First Solar is a rapidly growing provider of photovoltaic solar energy solutions. To date, First Solar has installed more than 10 gigawatts of clean affordable solar electricity worldwide. Expeditors International of Washington is a Fortune 500 company, providing global logistics solutions to customers across six continents. For the past several years, First Solar has partnered with Expeditors in the international transportation of goods in support of First Solar's global activity.

Steve Walker and Mike Litten from Expeditors International will join Alison Ray of First Solar to discuss the fundamentals, challenges, and strategies of international shipping, documentation and regulatory compliance as well as provide an overview of current market trends in ocean and air cargo.

If international logistics is a topic of interest for you, please join us, along with the local chapter of NAPM/ISM, at Claddagh Irish Pub on March 11th. We hope to see you there!

April PDM

Our April meeting will be a meeting with the University of Toledo student chapter on Tuesday April 21st. Put the date in your diary NOW.

APICS Toledo VP of Programs

Brian Pointer, CPIM



The University of Toledo APICS Student Chapter

The University of Toledo APICS chapter had a great professional development meeting on February 26th, with Bruce Brechin as the main speaker and Lindsay Vollmar in support.

Bruce described the benefits of membership of a professional association and Lindsay explained the advantages certifications can give when looking to enter the workplace and also once established in a professional role.

The annual joint meeting of UTAPICS and APICS Toledo has been finalized and will be held on April 21st at UT campus and UTAPICS invites all professional and student members to attend.

UTAPICS Team won the third place in the MAD case competition held February 20-21 in Pittsburgh.

The student chapter has completed a CPIM Basics of Supply Chain Management class with a number of the attendees having taken and passed their exam and following on these successes the Department of Information, Operations and Technology Management is offering students a CPIM Master Planning of Resources class starting in mid-March.

Upcoming Events:

20th March, Friday: Board Meeting

24th March, Tuesday: Student Meeting (Speaker TBA)

17th April, Friday: Board Meeting

21st April, Tuesday: Student Meeting (Speaker TBA)

P.S. Sundar

Student Chapter Advisor



Education Report – March 2015 Update

*Certified Supply Chain Professional (CSCP) Certification Review Classes
3 modules – 5 classes – 1 exam*

APICS CSCP-certified supply chain professionals enjoy the following benefits:

- > 21% higher salary on average than professionals without the designation
- > Professional advantage in hiring decisions
- > Increased recognition and credibility

To help prepare for your CSCP certification exam, sign up for APICS Toledo's CSCP Certification Review Class. The complete three-module CSCP Learning System will be covered in five, full-day Saturday sessions:

March 28; April 11; April 25; May 23; and June 6.

Classes are at the Holiday Inn Express in Perrysburg. REGISTER NOW, and be ready for the July 11 – August 29 exam window!!! For more details, visit APICS Toledo's website

<http://apicstoledo.org/wp-content/uploads/2015/01/CSCP-Class-03-28-2015.pdf>

To find out if CSCP certification is right for you, take a demo on the APICS website!!

<http://www.apics.org/careers-education-professional-development/certification/cscp>

*Certified in Production and Inventory Management (CPIM)
Certification Review Classes*

It's an exciting time for APICS Toledo's CPIM classes: our CPIM class is about to graduate!! This week is the last session for Module #5, Strategic Management of Resources (SMR), and participants are starting to schedule their SMR exams. Very soon they will be joining the ranks of CPIM-certified supply chain and operations management professionals. Good luck to everyone on your exams!!

And another class of CPIM candidates has started their journey toward CPIM certification. Classes started January 29th at the University of Toledo with Module #1, Basics of Supply Chain Management (BSCM). We have seven area professionals participating in the class, along with five UT students majoring in supply chain and operations management. Classes run through April 2nd, and classes for Module #2, Master Planning of Resources (MPR) begin May 21st.

Interested in CPIM certification but don't know if it's right for you? Visit the APICS website <http://www.apics.org/careers-education-professional-development/certification/cpim>

For more information about any of APICS Toledo's educational opportunities, you can visit our website to view a class schedule <http://apicstoledo.org/wp-content/uploads/2013/01/2014-2015-Education-Calendar-January-Update.pdf> or you can contact me at education@apicstoledo.org.

*Sheryl Holbrook, CPIM, CSCP
VP, Education*



Membership Report – March 2015

Membership Milestones for the Month of *March*

25 Years with APICS Professional Member – PS Sundararaghavan

10 Years with APICS Professional Member – John Blevins

5 Years with APICS Professional Member – Jennifer Nollman

1 Year with APICS Professional Members – Jaimee Carter, Alexander Cole, Terence Cretekos, Martin Ellinger, April Kelly, Yuriy Kukuy, Bruce Lucki, Kelly Puente, Mitchell Voelker

1 Year with APICS Student Member – Anthony Double, David Kellermeyer, Andrew Lotz, Adam Mullen, Connor O’Malley, Yuan Wang

New Professionals joined the APICS Toledo Chapter in February:

Rod Conant, Matt Deakins, David Fleck, Andrew Schaublin

New Students joined the APICS Toledo Chapter in February: **Ryan Adkins, Brooke Barnes, Jason Bills, Josiah Boreland, Terra Cramer, John Gast, Jacob Greenlese, Justin Havlovitz, Tyler Heft, Predhil Kumar, Zachary Lozar, Joshua Nadeau, Tochukwu Nwankwo, Rimas Pliodzinskas, Jeremy Reeves, Cliffore Yancy**

CONGRATULATIONS on your Milestones to all current APICS Members and **WELCOME** any new APICS Toledo Chapter members, we look forward to seeing all of you at one of our future chapter events.

Total Membership 328

BGSU student chapter members 36

UT student chapter members 39

Toledo chapter Professional / Enterprise 249

Toledo chapter Retiree members 1

Toledo chapter Academic members 3

Lisa McLaughlin
VP Membership

If your actions inspire others to dream more, learn more, do more and become more, you are a leader. ~ **John Quincy Adams**



Chapter Year 2014-2015 - Upcoming Events and PDM Schedule

APICS/NAPM Joint Meeting

International Trade – Transportation Logistics and Customs Compliance

Expeditors International and First Solar

March 11, 2015 5:30pm registration 6:00pm start

Claddagh Irish Pub

5001 Monroe St.

Toledo, Ohio

UT Student Chapter Joint Meeting

Tuesday April 21, 2015, 5:30pm registration 6:00pm start

Location and Topic TBA