



## *President's Message April 2015*

We are delighted to welcome the following new professional members joining APICS Toledo in March:

**Santosh Adivi**

**Elizabeth Brown**

**Shawn Finnegan**

**Blake Howell**

**Thomas Makowski**

**Ranjit Patil**

**Jeff Schaffer**

Our chapter membership now stands at 246 and our student chapters have 83 members, 43 at BGSU and 40 at UT.

I'd like to congratulate 3 chapter members, **Tom Eleinko**, **Mary Greenoe** and **Meigan Murdock**, who in March passed their final exam and achieved their CPIM certification (Certified in Production and Inventory Management).

Recent surveys conducted by APICS indicate the main reason CPIM candidates procrastinate is that they feel unprepared to sit for the exam. To empower candidates to test with confidence, a new product has been developed by APICS that simulates the CPIM exam experience, the [CPIM Exam Simulator](#).

### **The CPIM Exam Simulator features:**

- Questions that closely follow the content and outline of the *CPIM Exam Content Manual*
- One-year web access to self-paced, timed and final practice exams
- Detailed diagnostic reports to determine areas of strength and weakness

Access to approximately 300 practice questions for each module that include rationales and references.

This product has just been announced by APICS and we haven't had a chance to review it, but if it is anything like the question and answer sections in the CSCP Learning System it will be an excellent aid for those who take the classes and plan to sit the CPIM certification exams.

***Bruce Brechin, CPIM, CSCP***



## *April Programming News*

### *March PDM*

The PDM for March was an overall success although there was some negative feedback on the venue. Bar noise aside, the Claddagh hosted a great event and the feedback on the speakers and topic was all positive. Many of our members, along with members of NAPM, have dealt with headaches involving international logistics. Our guests did a great job of not only explaining the causes behind some of the more common issues, but also gave tips on how they can sometimes be avoided completely.

The presentation and presenter information is available on the chapter website [International Logistics - Challenges and Strategies](#)

### *April PDM*

The issue of “big data” is ever present in seminars, conferences, and articles on the future of management in the 21st century. Businesses are spending vast amounts of resources on data collection, mining, and software programs to make better decisions on issues related to customers, employees and the competition. This presentation will focus on the macro issues facing businesses with the “big data” issue, in addition to those issues now creating new pressures on managers and leaders to get results. In addition, we will discuss the need to not overlook human judgment and “gut instincts” in making decisions with an overwhelming amount of data and information.

The Toledo chapter, along with the UT student chapter would like to invite to a night of networking, good food, and learning as **Dr. Robert Detwiler** presents his talk on “**Big Data and the Future of Business Decision Making**”.

The meeting will be April 21, 2015. Registration begins at 5:30, Dinner and Meeting at 6:00 pm. It will be held at the University of Toledo Student Union Room 2582.

An Asian buffet will be served for dinner and the cost is \$25 for APICS members, \$30 for non-members and \$15 for students. **Reservations are due by Friday April, 17<sup>th</sup>** at noon and should be sent to [programs@apicstoledo.org](mailto:programs@apicstoledo.org)

***Brian Pointer, CPIM***  
***VP Programs***



## *The University of Toledo APICS Student Chapter*

As the semester progresses, our board members have continued to work hard to spread the word about the benefits of becoming a member of the UT APICS Student Chapter.

Our most recent meeting was Tuesday, March 24<sup>th</sup> and our guest speaker was Dave Myers, Executive Vice President, Seneca Medical. Dave discussed the Pharmaceutical supply chain and its associated opportunities and challenges. He also described the company structure and the career opportunities offered by Seneca Medical. This was a very well attended event and we would like to thank Dave for addressing the meeting.

At the board meeting on April 12<sup>th</sup> the board will meet to tally points earned for the Student Chapter Management Award during the course of the chapter year and establish what we must accomplish to achieve Gold Status.

Looking forward to the Fall semester three out of our five board members will remain on the team therefore we will have 2 open board positions and will be holding elections at our student meeting on April 23<sup>rd</sup>.

As the term comes to an end, our team continues to do everything in our power to ensure that we not only achieve success for our current APICS team, but that we also leave behind all the necessary resources to ensure success for all future APICS Student teams.

### **Upcoming Events:**

8<sup>th</sup> April, Wednesday: Parent Chapter Board Meeting

12<sup>th</sup> April, Sunday: Board Meeting – Point count

21<sup>st</sup> April, Tuesday: Joint Meeting

23<sup>rd</sup>, April Thursday: Student Meeting - New Board Elections

*Bradley Campolo*  
*Student Chapter President*



## BGSU Supply Chain Management Association



Congratulations to the BGSU team of Shane McKee, Brooke Barnes, Ashley Materise, and Brian Pavilonis on their second place finish at the Mid Atlantic District Student Team Competition. After a total of 6 rounds of The Fresh Connection sales and operations planning simulation over the last few weeks, the team wrote a paper and made a ten minute presentation to the district meeting attendees on Saturday, February 21. As a result of all their hard work, they were able to improve their company's performance to a positive ROI and to effectively demonstrate a strong foundation of APICS BOK! Great Job!

Brian Pavilonis and Shane McKee also teamed up with Andrew Lotz earlier in February to place first in the SCMI case competition. Analyzing a Harvard Business School case dealing with supply chain disruption, the team made a presentation of their recommendations to a panel of judges from the BGSU SCMI membership. The competition took place before the spring SCMI dinner of February 9<sup>th</sup>, and more information about the event can be found at <http://www.bgsu.edu/business/news/hundreds-attend-supply-chain-management-spring-networking-dinner.html>

*Karen Eboch*  
*BGSU Student Chapter Advisor*



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*Education Report – April 2015 Update*  
*Certified Supply Chain Professional (CSCP)*

Our latest round of CSCP certification review classes began on March 28, with additional classes for this course on April 11; April 25; May 23; and June 6. We have four area supply chain professionals participating in this course, and they will be ready to sit for the CSCP exam during the July 11-August 29 exam window.

Another round of CSCP classes will be offered in the fall to prepare for the October 31-December 19 exam window. Watch for further details in our Education Calendar <http://apicstoledo.org/wp-content/uploads/2013/01/2014-2015-Education-Calendar-January-Update.pdf>

To find out if CSCP certification is right for you, sign up for the APICS CSCP Webinar Series.

Part 1 – Why Every Supply Chain Professional Needs the APICS CSCP

Part 2 – How to Prepare for the APICS CSCP Exam

Part 3 – Taking the APICS CSCP Exam with Confidence

<http://www.apics.org/careers-education-professional-development/certification/cscp/cscp-2015-webinar-series>

*Certified in Production and Inventory Management (CPIM)*

Three of the SMR class participants sat for their exams recently.... and all three passed!!! This was the final step in their certification journey, and they have earned the CPIM designation! Congratulations to: Meigan Murdock, CPIM; Mary Greenoe, CPIM; and Tom Eleinko, CPIM. Way to go!!! And good luck to three others who will soon be taking their SMR exams.

And for those who are just starting their certification efforts, the BSCM course will finish this week, and class participants are starting to schedule their BSCM exams. Good luck to all!!! Classes for Module #2, Master Planning of Resources (MPR) begin May 21<sup>st</sup> at The University of Toledo.

Interested in CPIM certification but don't know if it's right for you?

Visit the APICS website <http://www.apics.org/careers-education-professional-development/certification/cpim>

For more information about any of APICS Toledo's educational opportunities, you can visit our website to view a class schedule <http://apicstoledo.org/wp-content/uploads/2013/01/2014-2015-Education-Calendar-January-Update.pdf> or you can contact me at [education@apicstoledo.org](mailto:education@apicstoledo.org).

*Sheryl Holbrook, CPIM, CSCP*  
*VP, Education*



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*Chapter Year 2014-2015 - Upcoming Events and PDM Schedule*

**UT Student Chapter Joint Meeting**

**Dr Robert Detweiler**

**Big Data and the Future of Business Decision Making**

University of Toledo Student Union Room 2582

Tuesday April 21, 2015, 5:30pm registration 6:00pm start

**CPIM Master Planning of Resources**

**Instructor – Sheryl Holbrook, CPIM, CSCP**

Starts Tuesday May 21st

University of Toledo