

August 2016 Newsletter

Issue 01 • Volume LV



Toledo Chapter

P O Box 2823, Toledo, OH 43606

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President's Message

Our Annual Meeting was held in June and after hearing reports from the President and Vice President of Finance, the attendees voted to accept the changes to chapter bylaws recommended by the Board. Following this vote, business moved to the election of the Board of Directors for 2016 – 2017. By a unanimous vote, the following chapter members were elected:

President	Bruce H Brechin CPIM, CSCP	president@apicstoledo.org
Executive Vice President	Sheryl Holbrook CPIM CSCP	execvp@apicstoledo.org
Vice President Administration	Lisa McLaughlin	administration@apicstoledo.org
Vice President Education	Matthew Gardner CPIM, CSCP	education@apicstoledo.org
Vice President Finance	Open	finance@apicstoledo.org
Vice President Membership	Jen Bell	membership@apicstoledo.org
Vice President Programs	Cyndi Sayre	programs@apicstoledo.org
Vice President Publicity	Meigan Murdock CPIM	publicity@apicstoledo.org
Vice President Student Liaison	Dani Long	students@apicstoledo.org

Our outgoing president, Lindsay Vollmar, CPIM, moves to Board Chair chairman@apicstoledo.org

Since the Annual Meeting, Cyndi Sayre has resigned and the VP Programs position is open. If you are interested in finding out about this role, please contact me or Sheryl.

The Board is already working on this year's program of education classes, plant tours and speakers. One thing we have noticed is meeting and tour attendances have been dropping over the last few years and we are very interested in finding out how we can get more members participating. ***If you have any ideas for meeting topics or plant tours please contact a board member and tell them.***

We submitted 2 weeks ago our Channel Partner Agreement (CPA) and Chapter Benchmarking and Reporting (CBAR) information for chapter year 2015 – 2016. We are in compliance with all the requirements of the CPA and our CBAR score of 410 points is well above the threshold for the Gold award and we will maintain our Platinum Chapter status.

On June 30th 2015, chapter membership was 173 and I am delighted to say that over the year we grew by over 40 to 216, and 72% of the June 30th 2015 members renewed their APICS membership during the year. To those who have joined APICS Toledo in the last 12 months welcome once again, and to those who renewed their membership thank you.

Last year's education program was very successful with approximately 100 participants in our various classes. This success allowed us to make over \$9000 in donations to individuals, BG and UT scholarship endowments & student chapters and the APICS Mid Atlantic District.

Bruce Brechin, CPIM, CSCP
President

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Education Report

Take Your Supply Chain to a New Level

Customers in today's complex global marketplace expect high quality, low prices, compressed lead times, and on-time delivery. To successfully compete, improvements to supply chain management practices are essential and as a result, well-trained, well-educated supply chain management professionals are playing an increasingly important role in their organizations.

The APICS CPIM and CSCP programs, as well as the APICS Principles series, help companies improve the management of their Supply Chains by developing their staff into supply chain leaders who can create and execute a supply chain strategy that meets customer needs, reduces costs, lowers inventories, and increases profits. With professional designations, qualifications, and training, employees can add value to their employers armed with the knowledge of how a well-run supply chain can be a key component of a forward-looking and competitive enterprise.

Industry relevant qualifications provide professionals with the skill set necessary to understand and manage the integration and coordination of activities within today's increasingly intricate supply chains. For information on organizing an in-house training in your company, or attending an open enrolment programs offered by the chapter, please contact education@apicstoledo.org

Upcoming CPIM Certification Review Classes

Since 1973, the CPIM program has educated more than 100,000 manufacturing and supply chain professionals on essential terminology, concepts, and strategies related to demand management, procurement and supplier planning, material requirements planning, capacity requirements planning, sales and operations planning, master scheduling, performance measurements, supplier relationships, quality control, and continuous improvement.

The APICS CPIM body of knowledge represents the evolving concepts that underpinned the first MRP systems, that evolved into MRPII systems, and now ERP systems. The CPIM therefore represents the essential knowledge to leverage benefits from both improved Supply Chain processes as well as improved understanding of Systems and Tools. Visit the APICS website for more information: [Why You Need the CPIM Designation](#).

Visit APICS Toledo's website [2016/2017 Education Calendar](#) to learn what classes are available. Contact education@apicstoledo.org to secure your seat!

Certified Supply Chain Professional (CSCP)

Encompassing the end to end Supply Chain, the APICS CSCP program can help you and your company enhance, communicate and implement critical supply chain strategies that maximize profits and growth by providing the knowledge and skills of how to streamline Supply Chain operations, collaborate through the Supply Chain, and drive improvements through best practices, common terminology, and corporate communications

All three CSCP modules will be covered in five full-day alternate Saturday sessions: September 10; September 24; October 8; October 22; and November 5. Registration is now open. Visit our website for more information or to register for the class. [CSCP Registration Form](#)

For more information about CSCP certification, visit the APICS website [CSCP Info](#).

*Matthew Gardner, CPIM, CSCP, CPSM, MCIPS, CDDP
VP Education*

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Membership Report

Membership Milestones for the Month of **JULY** and **AUGUST**:

APICS Professional Members

1 Year Jason Brown, John Espinosa, Jacinda Jones and Eric Lawmaster
15 Years Josh Gold

APICS Student Members

1 Year Lauren Diehl (BG), Molly Hohler (BG) and Joseph Meyer (UT)

New Professionals joined the APICS Toledo Chapter:

James Deering, Chad Farschman, Trevor Matuszakut and Andrew Pezzin

New Students joined the APICS Toledo Chapter in JUNE:

BGSU: Abdullah Alkhurayyif and Juli Kessler
UT: Rushikesh Aage and Nasim Nabiyouni

CONGRATULATIONS on your Milestones to all current APICS Members and **WELCOME** any new APICS Toledo Chapter members, we look forward to seeing all of you at one of our future chapter events.

37	BGSU Student Chapter Members
57	UT Student Chapter Members
204	Toledo Chapter Professional / Enterprise
8	Toledo Chapter Young Professional
2	Toledo Chapter Retiree Members
3	Toledo Chapter Academic Members
311	Total Membership

Jen Bell
VP Membership

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BGSU Supply Chain Management Association



This year the BGSU Supply Chain Management Association Chapter **nominated Bruce Brechin** for the **APICS Student Mentor Award** in appreciation of all the support he has given students over the years. His support has been not only for the BGSU and UT chapter's but for the Mid Atlantic District and overall APICS organization. **Katherine Eboch** was **nominated** for the **APICS Student Volunteer Award** in appreciation of her active involvement with SCMA and leadership as President for the spring semester. Although the applications were due at the end of May, the winners won't be announced until the APICS conference in September. Good luck to both outstanding nominees!

BGSU's SCMA is also putting plans together for the fall semester that begins August 22nd. Currently, our kick-off meeting will be Thursday, September 1st and we hope to do an outdoor social event. The timing will allow us to visit classes to extend personal invitations to students to come join our organization. Our member recruitment drive also includes participation in the BGSU CampusFest event on Thursday September 1. We have a tour of Honda slated for Friday September 9th and an Employers Tell All meeting for September 15th to help prepare everyone for the BGSU Job Expo on September 27th. We will also be hosting a joint APICS Toledo event on Monday September 26th and hope you can attend!

Karen Eboch
BGSU SCMA

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The University of Toledo APICS Student Chapter



This month for the UT APICS Chapter has been rather quiet. We have been enjoying the summer break, but we are also looking forward to the upcoming semester. **Crystal Glambin**, the current VP of PR and Marketing, is planning to volunteer for the Alpha Kappa Psi golf outing, as well as any of our other members that can make the event.

Although the date and time of our first meeting is not yet decided, our first guest speaker/company this year for UT APICS will be **Otto Steele** with **Owens Corning**. Otto will use this meeting to outline and introduce what OC has to offer when it comes to internships.

Zach Lozar
President, UT Student Chapter

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APICS News

In this section, we list items and events recently announced by APICS and other APICS information.

APICS Professional Memberships

APICS is now offering two professional membership options **APICS Core** and **APICS Plus**.

APICS CORE: This membership package is for individuals not actively pursuing an APICS certification. CORE member benefits include:

- Discounts on conferences and event registration
- Networking (local and online)
- Digital *APICS* magazine
- *APICS Dictionary*
- Career resources (job board, careers packs and webinars)
- Research reports
- Discounts on applicable products and services (not including APICS credential programs)

Annual dues are \$180

APICS PLUS: This membership package is for individuals actively pursuing APICS certification. This package includes all of the benefits listed under the APICS CORE membership package, PLUS discounts on products for APICS Credentials, including certification exams, courses, study materials, and courseware for the following APICS Designations:

- Certified in Production and Inventory Management (CPIM)
- APICS Certified Supply Chain Professional (CSCP)
- APICS Certified in Logistics, Transportation, and Distribution (CLTD)

Annual dues are \$220

Existing APICS members will be asked to choose one of the two membership packages at their next renewal.

Note if you select APICS Core then decide to start certification you will be asked to pay the \$40 differential when purchasing certification materials or exam credits.

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Member Spotlight

This year's APICS Toledo Newsletter will include a new feature: **Member Spotlight**. The goal is to introduce our members to each other, facilitate networking opportunities, and spark conversations at future events.

If you are interested in being featured in the Member Spotlight, please send an email to publicity@apicstoledo.org!

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Lindsay Vollmer

Current Employer: SpaceX, Material Planner

Time at Employer: 2 months; previously with Owens Corning

What do you like most about your position or field of study?

In order to be successful in supply chain, you have to know at least a little about a large range of different areas. You are constantly working cross-functionally, collaborating with nearly every function from engineering, production, and customer service to marketing, finance, and environmental, health, & safety. The constant learning and guarantee of never having the same work day two days in a row is what I like most about supply chain. My current role, in particular, is especially exciting for me because I'm on the production floor every day as rockets are being built and I'm expected to have a good amount of technical knowledge of the parts I manage as we have design changes and significantly increase production rate. Believe me, there is never a dull moment in the world of rocket production.

What do you consider your biggest accomplishment at work or school?

My biggest career accomplishment has been landing a job at a company whose mission is to allow for multi-planetary life by reducing the cost of space travel through ground-breaking rocket reusability efforts. I mean just reading that sounds like something out of a sci-fi movie, but it's not. It's really happening. It's hard to believe that just a few months ago I had never lived outside of Toledo and today I wake up every day living two miles from the beach right outside of LA. And I go to work helping build rockets for a company lead by one of the most influential entrepreneurs of our time, Elon Musk (CEO), and the most intelligent, charismatic salesperson in aerospace, Gwynne Shotwell (President & COO, who is one of few women leaders in business, not to mention in aerospace). Sometimes I think to myself how "lucky" I am. But, then I remember all of the time I spent studying in college, earning additional professional certifications, learning from my colleagues in each job I've had, proving that I'm capable of taking on more responsibility and advancing in my career, and staying highly involved in the Toledo APICS chapter. That's when I'm reminded that I'm not where I am because of luck. I'm here because of continual focus on my goals and never-ending hard work.

What do you see as challenges (or future challenges) in supply chain?

One of largest challenges that is often talked about not only in supply chain articles but in cubicles across every company these days is data management. I've personally experienced the challenge in every position I've held and I know APICS members in every field have as well. Data is so exciting because it can tell so many stories and be used to make smarter decisions on business strategy. But it is also extremely challenging to ensure the information being collected is correct, accurate, and easily manipulated to allow for timely answers to your company's ever-changing questions.

How has the APICS BOK (Body of Knowledge) helped in your career?

Gaining APICS knowledge through my CPIM studies has helped me connect the dots a lot faster in the different roles I've held. Through the APICS BOK you learn how MRP relates to S&OP to detailed production scheduling to overall business strategy. Having that basic knowledge of the structure of a supply chain and supply chain planning allows you to ask more pointed questions and more quickly figure out which area you might need to visit next when an issue arises and a problem needs solved.

What is a super power you'd like to have?!

I would love to never have to sleep. To just always have energy and have more time to be awake living life. There are never enough hours in the day. Just think of how many more experiences you could have had in life up to this point if 20-30% of it wasn't spent sleeping!

What is one thing you couldn't live without?

Internet access on my phone. I've always been a very slow adapter to new technology. I didn't get a smart phone until my Senior year of college and never downloaded an app until at least a year after that. Heck, I just recently started using Pinterest! Things like Pokemon Go and hoverboards are way out of my league. But, not having the ability to just Google anything and everything basically wherever I am would completely change how I live life now. I can't imagine trying to get around LA using printed maps!

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Zachary Lozar

Grad Student in International Business
Date of Graduation: Spring 2017
Co-Op at Norplas Industries for 4 years

What do you like most about your field of study?

Supply chain in general is a different problem and solution every time. Every day supply chain professionals go to work and identify and solve unique problems that only occur in a certain industry, situation, or work place. That is what I like most-- supply chain always is developing and we are the ones that get to solve new problems as they arise.

What do you consider your biggest accomplishment at school?

Graduating with a dual major BBA in Supply Chain Management and Professional Sales at a 3.8 GPA, as a student-athlete in 3.5 years.

What do you see as challenges (or future challenges) in supply chain?

Technology. As technology continues to develop, there are always going to be ways that we will be able to use it to our advantage for communication, big data analytics, or other reasons. The challenge is finding the right solution for our specific niche market.

How has the APICS BOK (Body of Knowledge) helped in your career?

APICS has simply given me the edge above others, especially at my age. It makes me more aware of current trends, and it also helps that I have begun studying for my CPIM. Employers like to see that.

What would be your ideal company to work with?

I honestly do not have a company in mind. I always hear that Google is fun, so let's go with that.

What part of the supply chain would you want to be a part of?

Either operations or purchasing. I truly enjoy working with and meeting people, so purchasing is a great fit for me. Plus, purchasing is always looking for ways to reduce costs and think in a lean way, which is something that has been instilled in me for a long time since I was a kid by my dad. He is probably the most frugal person I know.

Operations would be fun for me because I enjoy the industrial process, but I can't say I would enjoy some of the shifts that they work.

In the local area, where would you want to do an internship?

Norplas Industries. I'm happy where I am.

What is a super power you'd like to have?

Teleportation.

What is one thing that you couldn't live without?

Football. I love football.

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APICS Toledo Chapter is offering a **\$50** credit for successful friend referrals. If you know someone (friend, employee, coworker) who is interested in pursuing a CPIM or CSCP certification let us know!

You can use your credit towards:

- ❖ Class discounts from registration fees
- ❖ Membership discounts
- ❖ Event registration fees
- ❖ Exam credits

Simply provide the information requested below (name, phone number and email) or complete this form and email it to publicity@apicstoledo.org. We will then contact your referral with certification and membership information. After we receive and process their class registration we will contact you to confirm your credit.

Referral Details

Name	
Preferred Phone No	
Preferred E-mail	

Referral Details

Name	
Preferred Phone No	
Preferred E-mail	

Referral Details

Name	
Preferred Phone No	
Preferred E-mail	

