

September 2016 Newsletter


Issue 02 • Volume LV



Toledo Chapter

P O Box 2823, Toledo, OH 43606

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President's Message

Let me start by offering congratulations to the following chapter members who have recently taken and passed CPIM exams:

- ❖ **Pat McGrady** passed the BSCM exam early this summer. Pat is a production planner for Pinnacle Technologies Group, and is currently getting ready for his MPR exam.
- ❖ **Zach Lozar** passed the ECO exam in August, Zach is president of the UTAPICS student chapter and is now studying for the SMR exam, his goal is to be CPIM-certified before he graduates in December.
- ❖ **Patrick Andriette** (Materials Planner at GKN Driveline) and Jeremy Riehl (Buyer / Planner at Crown Battery) who both passed the MPR exam
- ❖ And finally we have 2 members, **Chris Gould** and **Dani Long**, who passed the SMR exam and achieved their CPIM certification.
 - **Chris** is a finance manager at Johns Manville.
 - **Dani**, our VP Student Liaison, is a recent UT graduate and works at Norplas Industries.

Good luck to Zach, Pat, and all others with exams scheduled in the upcoming weeks.

September 21st is the date of our next chapter event, a tour of **Hirzel Canning Company & Farms** in Northwood, full details available [here](#). Please send reservations to programs@apicstoledo.org by close of business Tuesday September 20th.

Following that on September 26th we have our annual joint meeting with the BGSU Student Chapter in Bowling Green at the Supply Chain Management Association dinner. This is a great opportunity to hear from students about their experiences as interns and from the companies employing them who will discuss their intern programs and programs for new graduates. You'll also get the opportunity to network with students during dinner, and find out what they can tell you about developments in Supply Chain – who knows maybe you'll meet your next intern.

The students really value the chance to meet and talk with professionals and we'd like to get as many chapter members to attend as possible and to that end we will ask for a reduced dinner fee of \$10 and all the proceeds will be donated to the BGSU College of Business scholarship fund. Send your reservations to programs@apicstoledo.org by close of business Monday September 19th.

Finally the chapter has donated \$1100 to the APICS Supply Chain Council to sponsor one student to attend the APICS International Conference in Washington DC in September as part of the APICS Scholars Program.

Bruce Brechin, CPIM, CSCP
President



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Education Report

APICS Toledo announces a true Global Thought Leader!

APICS Toledo is proud to announce that in March 2017, Carol Ptak, author of numerous books on Lean, Theory of Constraints, MRP, and now Demand Driven MRP (DDMRP), will be the speaker at a members event in addition to delivering training on innovative new planning methods known as Demand Driven MRP (DDMRP). See www.demanddriveninstitute.com

The training will be a 2 day certification course on March 8/9 known as the **Certified Demand Driven Planner (CDDP)**, and will arm participants with the knowledge of how planning tactics that combine elements of Lean, MRP, TOC, 6 Sigma, and a whole lot of innovation, can improve supply chains by focusing on strategic inventory positioning, decoupling points, 'buffering' and not 'safety stock', and by reducing system nervousness (the bullwhip effect) by making decoupling points independent as opposed to the dependencies driven by conventional MRP. [REGISTER](#) for this exciting training and use the promo code APICS to receive a \$100 discount.

Supply Chain Management: Key to any forward looking enterprise

The APICS **CPIM** and **CSCP** programs, as well as the **APICS Principles** series, help companies improve the management of their Supply Chains by developing their staff into supply chain leaders who can create and execute a supply chain strategy that meets customer needs, reduces costs, lowers inventories, and increases profits.

For information on organizing an in-house training in your company, or attending an open enrollment programs offered by the chapter, please contact education@apicstoledo.org. Also see the [2016/2017 Education Calendar](#), and upcoming classes below:

CPIM module 3 – DSP (Detailed Scheduling and Planning). Commences September 13th

Tuesdays - 9 weeks (through November 8), 6:00-9:00pm, University of Toledo

CSCP (Certified Supply Chain Professional). Commences September 10th

Saturdays - All 3 program modules in 5 full-day alternate Saturday sessions

Matthew Gardner, CPIM, CSCP, CPSM, MCIPS, CDDP
VP Education

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Membership Report

Membership Milestones for the Month of **SEPTEMBER**:

APICS Professional Members

1 Year Heidi Chambers, Ryan Pawlinski and Erin Thomas
15 Years Christopher Gonyer
25 Years Sheryl Holbrook

APICS Student Members (1 Year)

BGSU: Simon Ashton, Katherine Eboch, Phillip Lesiak and Robert Shenefield
UT: Abdulkarim Aloraifi, Alexander Bakaitis, Cornelius Crawford, Stephen Fuller, Alissa Geiger, Madeline Jarret, Kristen Marciniak, Rachel Pickett, Andrew Price James Scott, Shubham Singh and Jonghoon Wong

New Professionals joined the APICS Toledo Chapter:

Brian Bellino, Jaimee Carter and Achim Steffen

New Students joined the APICS Toledo Chapter in *JUNE*:

UT: Ryan Williams

CONGRATULATIONS on your Milestones to all current APICS Members and **WELCOME** any new APICS Toledo Chapter members, we look forward to seeing all of you at one of our future chapter events.

37	BGSU Student Chapter Members
58	UT Student Chapter Members
203	Toledo Chapter Professional / Enterprise
8	Toledo Chapter Young Professional
2	Toledo Chapter Retiree Members
3	Toledo Chapter Academic Members
311	Total Membership

Jen Bell
VP Membership



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Student News

Attention APICS Student Members!

**Could you use some extra money to help pay for your schooling?
Well, you're in luck!**

Each year the Toledo APICS Chapter offers a number of Scholarship opportunities to student members pursuing Supply Chain or Operations Management degrees at the University of Toledo & Bowling Green State University. The time to apply for these scholarships is quickly approaching & you don't want to miss out!

If you are interested in applying, please visit the Toledo APICS website at this link - <http://apicstoledo.org/scholarships/>

Here, you will find a comprehensive list of eligibility requirements & application instructions! Mark your calendars, applications are being accepted starting **October 1st, 2016 through November 30th, 2016!**



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BGSU Supply Chain Management Association



A look ahead for our new members, directors, and officers.....At last week's meeting, we obtained 5 new officers for the organization. This upcoming September has some beneficial and exciting activities entailed.

Our **KICK-OFF MEETING** is approaching quickly and is scheduled for Thursday September 1st at 5:15 p.m. The location is on the 2nd floor of the BGSU's Business Administration building and we will be having delicious pizza! Also on September 1st, **CAMPUS FEST** is 11 a.m. – 3 p.m., so we are spreading the word and have been doing so to have a great turn out.

The **HONDA PLANT TOUR** with a boxed lunch is planned for Friday September 9th running from 10:30 a.m. to around 5 p.m. Departure will be on campus at 8 a.m. An **EMPLOYER TELL ALL** event will be September 22nd which runs 6:00 – 7:30 p.m. Taking place in the Bowen Thompson Student Union here on campus room 228. This will be a great networking and job advice event to attend. The **SCMI DINNER** is Monday September 26th at 5:30 - 8 p.m. as well.

This year will be a great learning and beneficial experience for SCMA. I look forward to what the future brings for our organizations and members new and old. Officers and directors are currently finalizing times and events for upcoming future meetings beyond September.

*Alec Ramsey, Director
BGSU SCMA,*



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Member Spotlight



John Cavanagh

Current Employer: Johns Manville, Materials Manager

Time at Employer: 3 years

What do you like most about your position?

The supply chain is constantly evolving and there is always room for improvement. Each day offers new twists.

What do you consider your biggest accomplishment at work?

At JM, we implemented a local Sales and Operations Planning program soon after I joined the company that is now one of the key operating procedures and in rhythm with a monthly corporate program. One sign the S&OP is successful is when more people ask to attend meetings and all functional areas coordinate and contribute to the plan. From an employee development perspective, I organized an on-site training program for JM employees that have produced 4 new CPIM certifications, with a 5th taking their final exam this summer.

What do you see as challenges (or future challenges) in supply chain?

There will always be challenges to optimize service and cost because if you do not keep the customer happy, someone else will. In addition, keeping up with global regulations and global security concerns have risen near the

How has the APICS BOK (Body of Knowledge) helped in your career?

I have held the CPIM designation for 20+ years and found it to be valuable in several aspects. Employers usually seek CPIM certified candidates in job searches and recognize the designation as a foundation of knowledge that acts as a base of expertise for decision making regardless of industry or specific job title, so the credibility is a huge plus. Over the years, particularly when I was an active member and board officer I was able to expand my network of contacts, and engage in real benchmarking and in depth debate on supply chain topics to expand my knowledge of best practices and consider new ideas. Conferences and other training opportunities by APICS made it easier to target personal development. I believe maintaining my designations also shows a desire to continue to grow and develop my professional skills and is viewed favorably by employers.

What is a super power you'd like to have?

If I could see an incident or injury about to occur, I would love the ability to freeze time or be on the spot to prevent it

What is the one thing you couldn't live without?

My cell phone. I feel lost without it. I have e-mail accounts, calendars, prompts, notes, contacts, social media updates, and text message chains ongoing that are a regular part of my life personally and professionally



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Jessica Hirzel

Current Employer: Hirzel Canning Company, Supply Chain Manager

Time at Employer: 25 years

What do you like most about your position?

My main job is creating production schedules to match inventories to customer needs. I enjoy being able to use my knowledge of our capabilities to get the most done for our customers.

What do you consider your biggest accomplishment at work?

Creating cross-functional teams to address and prevent Supply Chain issues.

What do you see as challenges (or future challenges) in supply chain?

Lack of human capital. The world is changing faster than we are training good people.

How has the APICS BOK (Body of Knowledge) helped in your career?

We went through an ERP installation a few years ago that leaned heavily on APICS standards. Taking certification courses through APICS helped me better understand processes, and also gives me a framework for training future users.

What is a super power you'd like to have?

Definitely flight. It sounds so freeing, but of course, I would probably find something else to use up all the wasted driving time!

What is one thing that you couldn't live without?

My family.

If you are interested in being featured in the Member Spotlight, please send an email to publicity@apicstoledo.org!



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APICS Toledo Chapter is offering a **\$50** credit for successful friend referrals. If you know someone (friend, employee, coworker) who is interested in pursuing a CPIM or CSCP certification let us know!

You can use your credit towards:

- ❖ Class discounts from registration fees
- ❖ Membership discounts
- ❖ Event registration fees
- ❖ Exam credits

Simply provide the information requested below (name, phone number and email) or complete this form and email it to publicity@apicstoledo.org. We will then contact your referral with certification and membership information. After we receive and process their class registration we will contact you to confirm your credit.

Referral Details

Name	
Preferred Phone No	
Preferred E-mail	

Referral Details

Name	
Preferred Phone No	
Preferred E-mail	

Referral Details

Name	
Preferred Phone No	
Preferred E-mail	

