



November 2016 Newsletter

Issue 04 • Volume LV

P O Box 2823, Toledo, OH 43606

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President's Message

Let me start by offering congratulations to **April Bohland** who recently passed her BSCM (Basics of Supply Chain Management) exam, April is a Materials Manager for T.E.A.M. Systems in Toledo.

October 21st and 22nd, I attended the Mid-Atlantic District Meeting in King of Prussia, PA (just outside Philadelphia), district meetings are an opportunity for chapter officers and chapter members to meet and discuss all sorts of APICS related business.

This last meeting was important in that it featured the **Carl Stein Student Auction**, Carl was a long time member from Cincinnati and a founding member of APICS back in 1957, after his death MAD renamed the auction in his memory as Carl was a strong advocate for students. We use the auction to raise funds for the MAD Student Case Competition. I'm delighted to say that over \$4500 was raised through the auction.

A couple of years ago, the district started to use The Fresh Connection simulation as our case competition. Student teams go through 3 preliminary rounds in November, the top 5 teams participate in a second 3 round competition in January, and attend the MAD meeting in February where the teams will be tasked with a written paper and an oral presentation with the winning team representing the Mid-Atlantic District in the International Student Case Competition at the APICS Conference.

This year, our BGSU chapter has 4 teams and the UT chapter 2 teams registered for the competition and we wish all of the teams good luck.

As mentioned in the **October APICS Updates** the CPIM program is being reconfigured from the current 5 module program to a 2 module program and this is expected to be released in 2H 2017. The current 5 module program will be available for approximately 12 months after the new program is released, we have a new series of CPIM starting with BSCM in January 2017 and we will run this series as a 5 module program.

More information about the 2 module program is available [here](#) and Frequently Asked Questions [here](#).



Finally, we are working on a couple of ideas for program events before the end of this year, and we'll let you know when details are finalized.

Bruce Brechin, CPIM, CSCP

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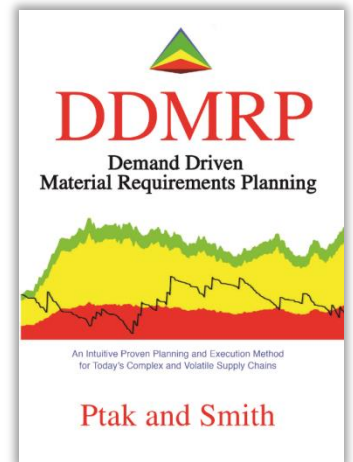
Education Report

How to make your organization truly Demand Driven

In March 2017, APICS Toledo will be proudly hosting a true Global thought leader Carol Ptak, CFPIM, CIRM, CDDP, CDDL, Jonah - author of numerous books, past APICS president, international speaker, and the inventor of the new cutting edge planning method known as Demand Driven Material Requirements Planning (DDMRP).

For many in the Supply Chain profession the developments of DDMRP will be already known, but for many others the concepts will be totally new, however, what cannot be ignored is the impact that the methods are now having on global supply chains with companies from various industries experiencing both improved service and product availability, while at the same time experiencing inventory reductions exceeding 30% from adopting the new methods.

Recently Dick Ling, the gentleman who brought to the world the concepts now widely known and implemented as S&OP, Master Production Scheduling (MPS), and MRP, said about DDMRP:



“I believe that DDMRP is the most important innovation to Supply Chain management that I have seen in the last 55 years”

The planning methods underpinning the DDMRP body of knowledge are covered in a certification program called Certified Demand Driven Planner (CDDP). Carol Ptak will be conducting this program in Toledo on **March 8-9, 2017**.

The program will arm participants with the knowledge of how these new planning methods that combine elements of Lean, MRP, TOC, and 6 Sigma can improve supply chains by focusing on strategic inventory positioning, decoupling points, constructing part ‘buffer’ profiles, and how to generate supply requirements based on the position, protect, and pull design of a Demand Driven Operating Model.



[REGISTER](#) for this exciting training and use the promo code **APICS** to receive a **\$100 discount**.



Please contact education@apicstoledo.org with any questions.

***Matthew Gardner, CPIM, CSCPE, CPSM, MCIPS, CDDP, CDDL
VP, Education***

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Education Calendar

******CPIM (Certified in Production and Inventory Management)******

- Tuesday, January 17, 2017** **Module 4 – ECO (Execution and Control of Operations)**
8 weeks (thru March 7), 6:00-9:00pm, University of Toledo
- Thursday, January 26, 2017** **Module 1 – BSCM (Basics of Supply Chain Management)**
10 weeks (thru March 30), 6:00-9:00pm, University of Toledo
- Tuesday, April 25, 2017** **Module 5 – SMR (Strategic Management of Resources)**
8 weeks (thru June 13), 6:00-9:00pm, University of Toledo
- Thursday, May 4, 2017** **Module 2 – MPR (Master Planning of Resources)**
8 weeks (thru June 22), 6:00-9:00pm, University of Toledo
- Tuesday, June 13, 2017** **Module 1 – BSCM (Basics of Supply Chain Management)**
10 weeks (thru August 22), 6:00-9:00pm, University of Toledo (no class July 4th)
- Thursday, July 27, 2017** **Module 3 – DSP (Detailed Scheduling and Planning)**
8 weeks (thru September 14), 6:00-9:00pm, University of Toledo
- Thursday, October 12, 2017** **Module 4 – ECO (Execution and Control of Operations)**
8 weeks (thru December 7), 6:00-9:00pm, University of Toledo

******CSCP (Certified Supply Chain Professional)******

- Module 1 – Supply Chain Design** **Module 2 – Supply Chain Planning and Execution**
Module 3 – Supply Chain Improvement and Best Practices
Starting Wednesday, April 26, 2017 - 15 weeks (thru August 9 – excluding 7/5), 6:00-9:00pm

******CDDP (Certified Demand Driven Planner)******

Wednesday and Thursday, March 8-9, 2017

2 day program, 8:00am-5:00pm, Toledo venue TBA

Training to be provided by **Carol Ptak**, past APICS National President, author of multiple books on MRP, Lean, and Theory of Constraints, co-creator of the new innovative Demand Driven Planning methodology (DDMRP), and co-author of Orlicky's MRP 3rd Edition.

******APICS Principles of Operations Management******

******On-site, private classes available******



- Principles of Inventory Management
- Principles of Operations Planning
- Principles of Manufacturing Management
- Principles of Distribution and Logistics
- Principles of Managing Operations

Create customized courses to address your organization's specific education needs

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Contact education@apicstoledo.org for more details about any of these classes.

Membership Report

Membership for the Month of **November**:

140	Toledo Chapter Professional
115	Student Associates (BGSU/UT)
62	Toledo Chapter Enterprise Professional
8	Toledo Chapter Young Professional
4	Toledo Chapter Academic Members
2	Toledo Chapter Retiree Members
331	Total Membership

CONGRATULATIONS to all current APICS Members celebrating a milestone this month and **WELCOME** to the following new APICS Toledo Chapter members:

- ❖ James Dyson
- ❖ Christopher Lada



We look forward to seeing all of you at one of our future chapter events.

Jen Bell
VP Membership

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Scholarships

Attention APICS Student Members!

**Could you use some extra money to help pay for your schooling?
You're in luck!**

Each year the Toledo APICS Chapter offers a number of Scholarship opportunities to student members pursuing Supply Chain or Operations Management degrees at the University of Toledo & Bowling Green State University. The time to apply for these scholarships is quickly approaching & you don't want to miss out!



If you are interested in applying, please visit the Toledo APICS website at this link - <http://apicstoledo.org/scholarships/>

Here, you will find a comprehensive list of eligibility requirements and application instructions! Mark your calendars, applications are being accepted starting **October 1st, 2016 through November 30th, 2016!**

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BGSU Supply Chain Management Association



Our member **Elise Gibson** has put together an official twitter page. The old one is still available, so don't get the two confused. Any pictures, tweets, etc. that can be portrayed on our digital social media image can be sent to **@SCMABGSU**.

October 4th Global Management and Leadership Society (GMLS) had a joint meeting with SCMA in BA 1011 at 7:30. **Joyce Steffan** from the Ohio Export Internship Program talked about the internship and application process. This was a great free opportunity that provided vital resources and offered answers to questions that members and attendees had.

October 6th **Student Intern Panel** went very well. Our turnout was about 20 people and many of the participants had great feedback about the event. Members heard first hand from students who worked on the logistics and purchasing side of supply chain. This was an opportunity for those of us who have not had an internship experience to learn tips and tricks, ask questions, and learn about the companies our current and past BGSU interns have worked for. I heard first hand from students that worked for companies such as Owens Corning and Ford to name a few. (STAR) Situation, task, action and result were brought to me and others in attendance attention as being a big interview concept to replicate and grasp fully.

Our **Owens Corning event** on the 20th of October showed to be insightful. Company representative Mr. Barry Burnham showed career and internship opportunities in regards to Supply Chain and IT majors. Also discussed were useful knowledge giving the overview and importance of things such as ERP (Enterprise Resource Planning) which are used to manage a business. SAP data also was in depth explained to support necessary supply chain functions.



BGSU's College of Business will be hosting a visit day for hundreds of high school students on November 4th. SCMA will be at our table from 10AM-12PM in the CBA Hub. Members will share information with students about SCMA along with guide them to see which business organization would help their college career. Members and Directors will be finalizing a date for next semester roles as SCMA elections will be one of the last meetings in November. We also would like to potentially offer a social event this month and a couple other suggestions were brought up at the last board meeting for a potential event. Events will be announced once this is decided.

*Alec Ramsey, Director
BGSU SCMA,*

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The University of Toledo APICS Student Chapter



This month: During this last month APICS has made great strides to connect with other parts of the student body. Between many new members and having a combined meeting with AITP which is the IT group that represents the university. Currently with the help of AITP we have arranged a **plant tour with Sauder** and have set strong goals leading into the holidays. This in mind the tour is scheduled for November 4th which we plan to take around 20 people.

Upcoming events: Going forward UT APICS plans on doing more joint meetings with other organizations on campus. The American Marketing Association has expressed interest in coming together with our organization and further developing personal skills among members with a workshop.


Misc: Currently we are putting together participants for the next CPIM class that will be held at UT.

Zach Lozar
UT APICS Chapter

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Member Spotlight



Patrick Andriette

Current Employer: GKN Driveline, Materials Planner
Time at Employer: 4.5 years (1.5 as a SC intern)

What do you like most about your position?

In my current position the two things I enjoy most would be the interactions/relationships with suppliers, and the numerous opportunities to resolve SC problems with varying degrees of complexity.

In terms of working with the supply base, I do enjoy the conversations with my contacts that support our plant. I have found that cultivating and promoting positive relationships with those you work with is essential for success, although it is a skill that can often be overlooked.

Outside of working in MRP and creating supplier schedules to support plant goals, I most enjoy my opportunities to help drive SC improvement and lead/support problem solving activities within the organization.

What do you consider your biggest accomplishment at work?

At work, it would probably be the implementation of a heat treat furnace optimization project that resulted in a substantial annual cost savings. I did this project for my Six Sigma Green Belt training and it was early on in my "full time" employment with GKN.

What do you see as challenges (or future challenges) in supply chain?

I think that the latest push for sustainable and "green" supply chains will be challenging to continue to balance while still pushing for the most cost effective supply chain.

How has the APICS BOK (Body of Knowledge) helped in your career?

It has helped to give me an edge in my industry, and keep current with the latest Supply Chain trends and Practices.

What is a super power you'd like to have?

Multiplicity, that would allow me to be in multiple locations at one time. With this power, I could work on projects from different angles at the same time to increase efficiency, be at the plant and visit a supplier at the same time...and perhaps even be on vacation and at work at the same time.



What is one thing you couldn't live without?

My truck.

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Alec Ramsey

Bowling Green State University, College of Business

Date of Graduation: 2019

What do you like most about your field of study?

Human interaction and crunching numbers

What do you consider your biggest accomplishment at school?

That's a very good and hard question. I would have to say my Deans List honor I had received last semester for maintaining a 3.5 GPA or higher.

What do you see as challenges (or future challenges) in supply chain?

The way logistics are being improved and changed by technological advancements.

How has the APICS BOK (Body of Knowledge) helped in your career?

It has been an informative useful tool to help me grasp the in and outs of supply chain even better.

What would be your ideal company to work with?

I would love to work for Marathon Petroleum or Owens Illinois.

What part of the supply chain would you want to be a part of?

Logistics and Purchasing

In the local area, where would you want to do an internship?

Perrysburg, Toledo, or Findlay, Ohio

What is a super power you'd like to have?

I'd like to be able to fly.

What is one thing that you couldn't live without?



I couldn't live without family, friends, and books.

If you are interested in being featured in the Member Spotlight, please send an email to publicity@apicstoledo.org!

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APICS Toledo Chapter is offering a **\$50** credit for successful friend referrals.
If you know someone (friend, employee, coworker) who is interested in pursuing a CPIM or CSCP certification let us know!

You can use your credit towards:

- ❖ Class discounts from registration fees
- ❖ Membership discounts
- ❖ Event registration fees
- ❖ Exam credits

Simply provide the information requested below (name, phone number and email) or complete this form and email it to publicity@apicstoledo.org. We will then contact your referral with certification and membership information. After we receive and process their class registration we will contact you to confirm your credit.

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