

December 2016 Newsletter

Issue 05 • Volume LVI

P O Box 2823, Toledo, OH 43606

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President's Message

Thanksgiving has been and gone, and other celebrations are fast approaching with New Year following close behind – where does the time go?

Congratulations to the following Members who have recently taken and passed the following exams:

CSCP – **Jaimee Carter** and **LeKeisha Glover**, both work at Owen-Illinois in Perrysburg as Demand Planners, and they took the APICS Toledo's CSCP certification review course to help prepare for the exam. Well done! All the hard work paid off!

CPIM – **Jeremy Riehl** recently passed the exam for CPIM Module 3, Detailed Scheduling and Planning. Way to go! Jeremy is a Buyer/Planner for Crown Battery Manufacturing in Fremont. He attended APICS Toledo's CPIM certification review classes.

I'm sure you have noticed we have had a much reduced meeting program this year, and it is partly a reflection on the position of VP Programs being open and also that attendance at our events, whether they are tours or dinner meetings, has been dropping year on year.

Falling attendance indicates our offerings are not attracting our members, and **we would appreciate any suggestions readers may have for meetings or tours which would be of interest to members.**

The new **CLTD (Certified in Logistics, Transportation and Distribution) program** is under way with many individuals self-studying or participating in study groups. I know of 3 Toledo chapter members who are working to gain the certification and I wish them success when they take their exams.

We hope to offer an instructor led class around March or April next year, and will be sure to let everyone know once the dates are set.

Wishing you and your families a happy holiday season,

Bruce Brechin, CPIM, CSCP

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Education Report

Start 2017 with CPIM program opportunities!

See the [2017 Education Calendar](#):

CPIM module 4 – ECO (Execution and Control of Operations). Commences January 17th

Tuesdays - 8 weeks (through March 7), 6:00-9:00pm, University of Toledo

[REGISTER TODAY!](#)

CPIM module 1 – BSCM (Basics of Supply Chain Management). Commences January 26th

Thursdays – 10 weeks (through March 30), 6:00-9:00pm, University of Toledo

[REGISTER TODAY!](#)

Demand Driven MRP (DDMRP) training opportunity not to miss!

On **March 8-9, 2017** APICS Toledo is proud to be hosting thought leader Carol Ptak CFPIIM, CIRM, CDDP, CDDL to facilitate training on the new cutting edge planning methods known as Demand Driven Material Requirements Planning (DDMRP).

The planning methods underpinning the DDMRP body of knowledge are covered in a certification program called Certified Demand Driven Planner (CDDP).

The CDDP program will arm participants with the knowledge of how these new planning methods that combine elements of Lean, MRP, TOC, and 6 Sigma can improve supply chains by focusing on strategic inventory positioning, decoupling points, constructing part 'buffer' profiles, and how to generate supply requirements based on the position, protect, and pull design of a Demand Driven Operating Model.



[REGISTER](#) for this exciting training and use the promo code APICS to receive a **\$100 discount**.

Dick Ling, the inventor of both Sales and Operations Planning (S&OP) and Master Production Scheduling (MPS) recently said about DDMRP:

"I believe that DDMRP is the most important innovation to Supply Chain management that I have seen in the last 55 years"

Please contact education@apicstoledo.org with any questions.

*Matthew Gardner, CPIM, CSCP, CPSM, MCIPS, CDDP, CDDL
VP, Education*

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Education Calendar

******CPIM (Certified in Production and Inventory Management)******

- Tuesday, January 17, 2017** **Module 4 – ECO (Execution and Control of Operations)**
8 weeks (thru March 7), 6:00-9:00pm, University of Toledo
- Thursday, January 26, 2017** **Module 1 – BSCM (Basics of Supply Chain Management)**
10 weeks (thru March 30), 6:00-9:00pm, University of Toledo
- Tuesday, April 25, 2017** **Module 5 – SMR (Strategic Management of Resources)**
8 weeks (thru June 13), 6:00-9:00pm, University of Toledo
- Thursday, May 4, 2017** **Module 2 – MPR (Master Planning of Resources)**
8 weeks (thru June 22), 6:00-9:00pm, University of Toledo
- Tuesday, June 13, 2017** **Module 1 – BSCM (Basics of Supply Chain Management)**
10 weeks (thru August 22), 6:00-9:00pm, University of Toledo (no class July 4th)
- Thursday, July 27, 2017** **Module 3 – DSP (Detailed Scheduling and Planning)**
8 weeks (thru September 14), 6:00-9:00pm, University of Toledo
- Thursday, October 12, 2017** **Module 4 – ECO (Execution and Control of Operations)**
8 weeks (thru December 7), 6:00-9:00pm, University of Toledo

******CSCP (Certified Supply Chain Professional)******

- Module 1** – Supply Chain Design **Module 2** – Supply Chain Planning and Execution
Module 3 – Supply Chain Improvement and Best Practices
- Starting Wednesday, April 26, 2017** - 15 weeks (thru August 9 – excluding 7/5), 6:00-9:00pm

******CDDP (Certified Demand Driven Planner)******

- Wednesday and Thursday, March 8-9, 2017**
2 day program, 8:00am-5:00pm, Toledo venue TBA
Training to be provided by **Carol Ptak**, past APICS National President, author of multiple books on MRP, Lean, and Theory of Constraints, co-creator of the new innovative Demand Driven Planning methodology (DDMRP), and co-author of Orlicky's MRP 3rd Edition.

******APICS Principles of Operations Management******

******On-site, private classes available******

- Principles of Inventory Management
- Principles of Operations Planning
- Principles of Manufacturing Management
- Principles of Distribution and Logistics
- Principles of Managing Operations

Create customized courses to address your organization's specific education needs

Contact education@apicstoledo.org for more details about any of these classes.

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Membership Report

Membership for the Month of **November**:

139	Toledo Chapter Professional
107	Student Associates (BGSU/UT)
61	Toledo Chapter Enterprise Professional
8	Toledo Chapter Young Professional
4	Toledo Chapter Academic Members
2	Toledo Chapter Retiree Members
321	Total Membership

CONGRATULATIONS to all current APICS Members celebrating a milestone this month, and **WELCOME** to the following new APICS Toledo Chapter member:

❖ Heidi Tooman

We look forward to seeing you at one of our future chapter events.

Jen Bell
VP Membership

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APICS Updates

Here we list items and events recently announced by APICS and other APICS information.

CPIM Changes

It is expected that the new 2 module CPIM program will be released in late August 2017.

If you haven't been keeping up to date, earlier this year, APICS decided to move from the current 5 module format to a 2 module format and remove some of the duplication of content. Switching to 2 modules should allow participants in instructor led classes to achieve certification in a shorter time frame, but the 2 new certification exams will have more questions, 150 in each exam, to be completed in 3 ½ hours.

APICS has advised chapters there will be increases in the cost of the courseware and exams for the 2 module program, and we will adjust our class fees accordingly once the new costs are announced.

Our final 5 module series starts January 2017, and finishes in March or April 2018. We anticipate offering the first 2 module classes in early 2018.

APICS recommends that if your goal is to achieve certification and you start on the current 5 module program, you should not change midstream as the overall cost is likely to be higher.

Note that if you have already taken and passed the current BSCM exam, but none of the others, that exam pass has a life of 10 years and is valid for the new 2 module program, i.e. you would only have to complete the new second module and pass that exam to achieve certification.

Coming Soon – An Updated APICS Website

Many who have visited the APICS website have commented on the way it looks and how it functions, APICS has been working on a redesigned and improved website and it will be unveiled in December.

It's been redesigned to make it look better and work better, especially on mobile devices. Hopefully you'll enjoy the improved search function and updated Supply Chain Channel as well. Swing by www.apics.org after December 12 and take a look.

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BGSU Supply Chain Management Association



Many officers and directors were at the board meeting November 10th and shared numerous ideas and objectives at the Education building on Campus. SCMA was pleased with our guest speaker from Expeditors International on Tuesday, Nov. 15th in the College of Business. The guest speaker was the Global Account Manager for Expeditors with a unique progressive career path in Logistics. He shared vital information on his career and the prestigious Expeditors as a company. Questions asked by our attendees were answered in depth and with much consideration.

The BGSU Supply Chain Management Association held elections for spring 2017 officers on Thurs, December 1.

President: Ian Fleming
Vice President: Logan Tietz
Secretary: Nathan Doty (continuing)
Treasurer: Megan Walsh
Assistant Treasurer: Jared Schott (previous treasurer to transition)
Director of Recruiting and Membership: Bryan Benedict (continuing)
Director of Facility Tours: John Grubbs
Director of Community Service: Austin Mohler
Director of Awards: Katherine Eboch (continuing)
Director of Marketing: Elise Gibson (continuing)

Congratulations to the new BGSU SCMA officers and thanks to those outgoing for all you hard work!

Many positions were filled but we still have several openings for Spring semester. We are encouraging current, past, and new members to obtain positions as a great way to get more involved in The Supply Chain Management on campus. Various ideas and starting points were discussed of what members want to do for another successful and eventful semester.

SCMA plans on holding a transition meeting here in the near future to add on to the changing of organization roles, the precise date is to be determined currently. Members new and old are very excited for future events and what SCMA will achieve next semester!

*Alec Ramsey, Director
BGSU SCMA*

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The University of Toledo APICS Student Chapter



This Month's News: November was a productive month for the UT APICS chapter, this in mind we have many new ideas and opportunities on the horizon. Currently we have held one meeting in November, and a board meeting to organize some speakers to come in during the month of December and speak to our students. Also, we have made great strides to continuing the newly founded tradition of Gold Status of UT APICS. On the 5th of this month we will be holding a meeting which will also be elections for VP, Treasury, and Administration (Secretary) positions. Along with elections, Sarah Varga will be in attendance from IET, and will talk about her company's opportunities and give some interviewing tips.

Project Updates: Currently we are at a standstill with the medical mission project, and hope to revitalize the idea in the beginning of next year. The board has prioritized this idea and is looking for some alternative ways to work around the current issues.

Misc: At this time there is no other vital news to report at this time.

Zach Lozar
UT APICS Chapter

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Member Spotlight



Ed Isaac

Current Employer: Schindler Elevator Corp, Materials Planning Manager

Time at Employer: 8.5 years

What do you like most about your position?

I was in Cost Accounting for nearly 15 years so moving into Operations/Purchasing I found to be much more dynamic and I feel I can impact future results in a more positive manner in this role.

What do you consider your biggest accomplishment at work?

Coming from a background where I did not manage anyone and then being given the opportunity to grow into a position managing a team of 8 and see trending year over year success in our results has been very rewarding.

Additionally, being able to achieve my CPIM while balancing career and family demands is something I am proud of as well.

What do you see as challenges (or future challenges) in supply chain?

I see a lot of challenge in achieving customer service and inventory levels while working to push cost out of your supply chain. You have to be aware there is a tipping point that can be fragile. The objectives need to be well balanced otherwise you risk performance suffering.

Internal demands for high customer service levels, low inventory and continuous cost reductions can have negative consequences on an organization that are difficult to reverse.

How has the APICS BOK (Body of Knowledge) helped in your career?

Yes it has. It has served as a reference for me to educate others on what options we may have or what to expect from some decisions. Also, I have incorporated the terminology learned in CPIM modules as well.

What is a super power you'd like to have?

So many possibilities but maybe teleportation or super speed so I could basically eliminate commute and travel time and spend more time enjoying what life has to offer.

What is one thing you couldn't live without?

It's a tie - Bowling and College Football.

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Lisa McLaughlin, APICS Toledo VP Administration

Current Employer: La-Z-Boy Incorporated

Time at Employer: 29 years

What do you like most about your position?

The Supply Chain field offers many opportunities for growth and expansion. Although I have held several supply chain related positions during my tenure at LZB, my most current focus is Materials Management. I enjoy working with our 6 manufacturing locations to provide data analysis and guidance on production parts. Recently we installed a new ERP system and I am most intrigued by the program and how it integrates into our business.

What do you consider your biggest accomplishment at work?

I was involved in the material management aspect of the new ERP system rollout. I went to each manufacturing location during the physical inventory evaluation and was a big part of the inventory reconciliation process where the on hand inventory and dollars were moved from one system to the other.

What do you see as challenges (or future challenges) in supply chain?

Increased volatility of customer demand, and expectations of speedy service, with continued quality. Consumers today expect instant gratification - and will go elsewhere if they don't get what they want. We need to have product available in a variety of options, where quality is not compromised in half the time - all while sourcing globally.

How has the APICS BOK (Body of Knowledge) helped in your career?

It's amazing how many times I've reference the APICS BOK in my career in supply chain. It a valuable tool in my toolbox. This past summer I had a big presentation/class with a variety of component suppliers and the APICS dictionary and BOK was my key reference material.

What is a super power you'd like to have?

I would enjoy the cloak of invisibility.

What is one thing that you couldn't life without?

My family - They are my Rock!

If you are interested in being featured in the Member Spotlight, please send an email to publicity@apicstoledo.org!

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APICS Toledo Chapter is offering a **\$50** credit for successful friend referrals.
If you know someone (friend, employee, coworker) who is interested in pursuing a CPIM or CSCP certification let us know!

You can use your credit towards:

- ❖ Class discounts from registration fees
- ❖ Membership discounts
- ❖ Event registration fees
- ❖ Exam credits

Simply provide the information requested below (name, phone number and email) or complete this form and email it to publicity@apicstoledo.org. We will then contact your referral with certification and membership information. After we receive and process their class registration we will contact you to confirm your credit.

Referral Details

Name	
Preferred Phone No	
Preferred E-mail	

Referral Details

Name	
Preferred Phone No	
Preferred E-mail	

Referral Details

Name	
Preferred Phone No	
Preferred E-mail	

