



January 2017 Newsletter

Issue 06 • Volume LV

P O Box 2823, Toledo, OH 43606

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President's Message

Happy New Year to everyone.

I'd like to offer congratulations to the first 3 Toledo chapter members to achieve the **Certified in Logistics, Transportation and Distribution (CLTD)** certification.

Dan Marks, Dani Long, and Matthew Gardner all passed the certification exam in December. Well done and thanks for your commitment to continuing education.

APICS has not yet updated its chapter reports to include CLTD and if anyone else in the chapter has also achieved their CLTD certification please let me know.

I'm sure many of you know that APICS certifications have a 5 year validity, and for an individual to maintain a valid certification they must achieve a specific number of certification maintenance points over each 5 year period.

Certification maintenance requirements are described [here](#), and the complete recertification process is described in the [Certification Maintenance Bulletin](#). The process is relatively simple, keep a log of qualifying activities and related points and submit the maintenance application to APICS.

Continuing with CLTD, Dani Long will be attending an **APICS Train The Trainer** course in February as part of the requirements to become an APICS certified instructor and we plan to offer our first CLTD class later this year with Dani as instructor.

In February the Mid Atlantic District will hold the its February District Meeting which will include the final of the **Student Case Competition** with the winning team going on to compete in the International Case Competition at the APICS 2017 Conference in San Antonio in October.

Although none of the BGSU or UT teams made it to this year's final I'd like to thank all 24 students who participated and hope they found the experience beneficial.



Finally the revised APICS website is now operational and offers improved functionality, check it out at www.apics.org it's a great place to get information about APICS topics.

Bruce Brechin, CPIM, CSCP

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Education Report

Let 2017 bring health, happiness, and learning!

See the [2017 Education Calendar](#):

CPIM module 4 – ECO (Execution and Control of Operations). Commences January 17th

Tuesdays - 8 weeks (through March 7), 6:00-9:00pm, University of Toledo [REGISTER TODAY!](#)

CPIM module 1 – BSCM (Basics of Supply Chain Management). Commences January 26th

Thursdays – 10 weeks (through March 30), 6:00-9:00pm, University of Toledo [REGISTER TODAY!](#)

CPIM module 5 – SMR (Strategic Management of Resources). Commences April 25th

Tuesdays – 8 weeks (through June 13), 6:00-9:00pm, University of Toledo

CSCP (Certified Supply Chain Professional). Commences April 26th

Wednesdays – 15 weeks (through August 9), 6:00-9:00pm, University of Toledo

Certified Demand Driven Planner

TOLEDO LOCATION TBA, MARCH 8 and 9

[REGISTER](#) using promo code APICS to receive a **\$100 discount**.

Ideal for Supply Chain professionals involved in production and material planning, the CDDP program teaches participants the innovative multi-echelon planning methodology Demand Driven MRP (DDMRP).



The CDDP is complementary to the CPIM as it is less about how conventional MRP works today and more about how it needs to work given the current global circumstances. The CDDP is an excellent follow-on for students having completed the CPIM, although the CPIM is not a pre-requisite for the CDDP.

By integrating concepts of Theory of Constraints (TOC), Lean, MRP, and Six Sigma, DDMRP enables companies to better align supply with demand and in the process reduce inventories, increase service levels, and compress lead times. The five components of DDMRP that enable this are taught in the CDDP:

1. Strategic Inventory Positioning
2. Designing Buffer Profiles and Levels
3. Dynamically adjusting buffers
4. Demand Driven Planning
5. Visible and Collaborative Execution



Please contact education@apicstoledo.org with any questions.

*Matthew Gardner, CPIM, CSCP, CPSM, MCIPS, CDDP, CDDL
VP, Education*

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Education Calendar

*******CPIM (Certified in Production and Inventory Management)*******

- Tuesday, January 17, 2017** **Module 4 – ECO (Execution and Control of Operations)**
8 weeks (thru March 7), 6:00-9:00pm, University of Toledo
- Thursday, January 26, 2017** **Module 1 – BSCM (Basics of Supply Chain Management)**
10 weeks (thru March 30), 6:00-9:00pm, University of Toledo
- Tuesday, April 25, 2017** **Module 5 – SMR (Strategic Management of Resources)**
8 weeks (thru June 13), 6:00-9:00pm, University of Toledo
- Thursday, May 4, 2017** **Module 2 – MPR (Master Planning of Resources)**
8 weeks (thru June 22), 6:00-9:00pm, University of Toledo
- Tuesday, June 13, 2017** **Module 1 – BSCM (Basics of Supply Chain Management)**
10 weeks (thru August 22), 6:00-9:00pm, University of Toledo (no class July 4th)
- Thursday, July 27, 2017** **Module 3 – DSP (Detailed Scheduling and Planning)**
8 weeks (thru September 14), 6:00-9:00pm, University of Toledo
- Thursday, October 12, 2017** **Module 4 – ECO (Execution and Control of Operations)**
8 weeks (thru December 7), 6:00-9:00pm, University of Toledo

*******CSCP (Certified Supply Chain Professional)*******

- Module 1 – Supply Chain Design** **Module 2 – Supply Chain Planning and Execution**
Module 3 – Supply Chain Improvement and Best Practices
Starting Wednesday, April 26, 2017 - 15 weeks (thru August 9 – excluding 7/5), 6:00-9:00pm

*******CDDP (Certified Demand Driven Planner)*******

- Wednesday and Thursday, March 8-9, 2017**
2 day program, 8:00am-5:00pm, Toledo venue TBA
Training to be provided by **Carol Ptak**, past APICS National President, author of multiple books on MRP, Lean, and Theory of Constraints, co-creator of the new innovative Demand Driven Planning methodology (DDMRP), and co-author of Orlicky's MRP 3rd Edition.

*******APICS Principles of Operations Management*******

*******On-site, private classes available*******

- Principles of Inventory Management
- Principles of Operations Planning
- Principles of Manufacturing Management
- Principles of Distribution and Logistics
- Principles of Managing Operations



Create customized courses to address your organization's specific education needs

Contact education@apicstoledo.org for more details about any of these classes.

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Membership Report

Membership for the Month of **December**:

132	Toledo Chapter Professional
95	Student Associates (BGSU/UT)
42	Toledo Chapter Enterprise Professional
7	Toledo Chapter Young Professional
4	Toledo Chapter Academic Members
2	Toledo Chapter Retiree Members
282	Total Membership

CONGRATULATIONS to all current APICS Members celebrating a milestone this month, and

WELCOME to the following new APICS Toledo Chapter members:

- ❖ Heidi Tooman
- ❖ Preston Smith



We look forward to seeing you at one of our future chapter events.

Jen Bell
VP Membership

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APICS Updates

With the New Year upon us, is your company planning to hire more Supply Chain professionals or interns? We can help!

The **APICS Toledo Chapter** website has a **Job Postings** section! If your company is looking to add more *educated* and *motivated* Supply Chain professionals, we can get your job and/or internship posting in front of the members of this Chapter for **free!** Please email your open job summary to publicity@apicstoledo.org.



Are you looking for a new position in the New Year? We can help!

Keep an eye on the **Job Postings** section of our website, we've recently added an opportunity with a local company and we'll add more as we get them!

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BGSU Supply Chain Management Association



We currently have several ideas in mind regarding this Spring semester's plans for SCMA. SCMA will be holding a transitional board meeting next week regarding the changing of organization roles. Along with that, finalize date and time information for future events. We plan on having our first general meeting sometime in a week or so, engaging new and old members interested in our organization.



I've reached out to other officers and our new president Ian Fleming to get things going for SCMA details, which I will send out once I get the exact location and meeting topics. I look forward to collaborating with other board members in finalizing the details for our future events and meetings!

*Alec Ramsey, Director
BGSU SCMA*

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The University of Toledo APICS Student Chapter





This past month has been a quiet one for the UT APICS student chapter. As of mid-December, we have accumulated enough points for Bronze Status, and we will be striving the rest of the year to get Gold Status for the second year in a row. On top of that, it is looking like we will be having at least one meeting this month with O-I with Troy Stevenson, Manager - NA Logistics Procurement & Warehouse Operations. At this meeting we will be filling in the rest of the board positions as well.

Zach Lozar
UT APICS Chapter

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Member Spotlight



Danielle Long

Current Employer: Magna International, Injection Mold Buyer

Time at Employer: 1 year

What do you like most about your position?

What I enjoy the most about being involved in Supply Chain Management is the constant challenge. The ever-changing nature of SCM requires me to stay current with terminology and best practices. I feel like there is always something new to learn and there's always a new problem to be solved.

What I enjoy the most about Purchasing in particular is level of Strategic thought that is required. A lot of the choices I make on a daily basis have long term implications to my organization. This being said, I need to thoroughly evaluate all possible outcomes prior to making any decisions.

What do you consider your biggest accomplishment at work?

I'd say my biggest professional accomplishment so far was achieved through working closely with our primary material supplier and our internal Material Scheduler to improve ordering patterns in an attempt to better consolidate material shipments. The ultimate goal of this project was to reduce our footprint by decreasing trucking shipments and combining material orders to maximize full truck load shipments. This resulted in better pricing breaks per pound and has successfully saved our organization thousands of dollars so far and will continue to do so.

What do you see as challenges (or future challenges) in supply chain?

I feel that as time goes on, the push for businesses to reduce costs & increase Supply Chain efficiencies will continue to grow. I think this will result in many businesses dropping out of the market due to an inability to adapt.

How has the APICS BOK (Body of Knowledge) helped in your career?

The APICS Body of Knowledge has provided me with a fantastic foundation to start my career on. Prior to entering the Professional market, APICS equipped me with a solid understanding of industry terminology & best practices.

Additionally, obtaining an APICS designation has increased my market value and made me more desirable to potential employers. If I had not been actively pursuing my CPIM, I would have never had been given the opportunity to work with such an amazing organization.

What is a super power you'd like to have?

I would like to have a photographic memory! I know it's not much of a 'super power', but I think it would be the most useful skill to have.



What is one thing you couldn't live without?

Animals. There is just something therapeutic about relaxing with my fur babies after a long day at the office.

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If you are interested in being featured in the Member Spotlight, please send an email to publicity@apicstoledo.org!

APICS Toledo Chapter is offering a **\$50** credit for successful friend referrals.

If you know someone (friend, employee, coworker) who is interested in pursuing a CPIM or CSCP certification let us know!

You can use your credit towards:

- ❖ Class discounts from registration fees
- ❖ Membership discounts
- ❖ Event registration fees
- ❖ Exam credits

Simply provide the information requested below (name, phone number and email) or complete this form and email it to publicity@apicstoledo.org. We will then contact your referral with certification and membership information. After we receive and process their class registration we will contact you to confirm your credit.

Referral Details

Name	
Preferred Phone No	
Preferred E-mail	

Referral Details

Name	
Preferred Phone No	
Preferred E-mail	

Referral Details

Name	
Preferred Phone No	
Preferred E-mail	

