



November 2017 Newsletter

Issue 04 • Volume LVI



Toledo Chapter

P O Box 2823, Toledo, OH 43606

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President's Message

Welcome to APICS Toledo Chapter's newest members....**Brooke Butler, Joe Snyder, Jason Gustwiller,** and **Maria Penaloza**. We hope to see you soon at one of our upcoming chapter events! And, Jason, Joe, and Maria are registered for upcoming certification review classes. Good luck with your certification efforts!

Congratulations on a recent exam successes.....congratulations to **Magaly Antonio-Ramirez** for passing the Legacy BSCM exam. Way to go, Magaly! Magaly joins a small group of area professionals who have passed Legacy BSCM but still need to pass one or more of the other Legacy exams to earn CPIM. **MPR, DSP, ECO, and SMR Legacy exams credits can still be purchased until June 30, 2018, but all Legacy exams must be completed by December 31, 2018.** They will not be available after that date.

Patrick Andriette, VP Education, is finalizing details for our 2018 class schedule, which will include certification review classes for all three APICS certifications: CLTD, CPIM, and CSCP; as well as a CDDP workshop. Watch for details!

There's still time to reserve a spot for the **November 15th PDM at Mancy's Italian**. The after-dinner program will be a hands-on interactive presentation that demonstrates the randomness of process variation, how simple process improvements can impact the production outcome, and then how cost affects decision making. Click here [flyer](#) for more information. Seats are limited....act now!!

Finally, thanks to **Nick Facsiana** and all the employees at Pinnacle Technology Group for a fascinating look last month at their production facility. We had a nice turnout, and everyone enjoyed the tour. Thanks, Pinnacle!

Sheryl Holbrook, CPIM, CSCP
President



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Programming News

PDM “Bring-Your-Boss Night”, November 15 (Wednesday) – **SPEAKER: MIKE BYRD, PS SUNDARARAGHAVAN, GARRET MARSHALL, TOPIC: PROCESS SELECTION & APPROPRIATE INSPECTION REGIME THROUGH A CARD GAME.** Location: Mancy’s Italian, 5453 Monroe Street, Toledo, OH. Watch your email for flyers!

Plant Tour, December 5 (Tuesday) – **CALPHALON DISTRIBUTION CENTER.** 6PM. Location: Bowling Green, OH. Details to follow.

PDM & Appetizers with APICS, December 13 (Wednesday) – **SPEAKER: BRIAN WINTERS, TOPIC: WAREHOUSING & THE INTERNET OF THINGS.** Location: Poco Piatti, 3155 Chappel Drive, Perrysburg, OH. Details to follow.

PDM & Joint Meeting with UTAPICS, January 24 (Thursday) – **SPEAKER: SHERYL HOLBROOK, TOPIC: TBD WORKSHOP/GAME.** Location: University of Toledo Student Union. Details to follow.

We are starting to book our Spring PDM’s & Plant Tours. Please let us know if there is a particular facility you would like to tour or a person, business or organization that would make a great speaker. We are open to any and ALL suggestions!

LOOKING FORWARD TO SEEING YOU AT THE NEXT EVENT

Zach Lozar
VP Programs

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Education Report

APICS TOLEDO and CLTD!

If you are looking to advance your career with the fastest growing logistics certification, then the APICS CLTD program is right for you. At APICS Toledo, we are preparing to launch our first classes of the new **Certified in Logistics, Transportation, and Distribution (CLTD)** credential. This designation will help equip individuals with the essential knowledge needed to reduce costs, increase customer satisfaction, and achieve recognition as a logistics expert. We plan to offer the first class on Wednesdays, starting on January 17, 2018. Please reach out to me if you are interested in joining this class as we launch the CLTD designation for APICS Toledo!

On www.apics.org you can also find a free demo of the APICS CLTD learning system.

As reported, we are moving into the new **CPIM** 2-part module system in APICS Toledo, if there are questions about the legacy CPIM program and exam credits, please reach out ASAP to education@apicstoledo.org to ensure alignment.

The link posted below provides a good overview about the new CPIM program.

<https://www.youtube.com/watch?v=zgbPkK4khMY>

Education Calendar:

New CPIM

Thursdays, March 8, 2018

NEW CPIM PART 1

- 14 weeks (thru June 7), 6:00-9:00pm, University of Toledo

Thursdays, July 19, 2018

NEW CPIM PART 2

- 14 weeks (thru October 18), 6:00-9:00pm, University of Toledo

CLTD

Wednesdays, January 17, 2018

- 15 weeks (thru April 25), 6:00-9:00pm, University of Toledo

Topics Covered: Logistics Supply Chain Overview, Inventory and Warehouse Management, Logistics Network Design, Transportation, Capacity Planning and Demand Management, Reverse Logistics and Sustainability, Order Management, Global Logistics

CSCP

Saturday April 7, 2018

5 Saturdays (Apr 7/21, May 5/19, Jun 2), 9:00am-5:00pm

Module 1 – Supply Chain Design. Module 2 – Supply Chain Planning and Execution. Module 3 – Supply Chain Improvement and Best Practices.

PATRICK ANDRIETTE CDDP

VP, Education

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Education Calendar

*******CPIM (Certified in Production and Inventory Management)*******

Thursday, March 8, 2018

NEW CPIM PART 1

14 weeks (thru June 7), 6:00-9:00pm, University of Toledo

Thursday, July 19, 2018

NEW CPIM PART 2

14 weeks (thru October 18), 6:00-9:00pm, University of Toledo

Saturday, October 6, 2018

NEW CPIM PART 1

4 Alternating Saturdays Oct 6/20, Nov 3 / 17, 9am-5pm, University of Toledo

*******CSCP (Certified Supply Chain Professional)*******

Module 1 – Supply Chain Design

Module 2 – Supply Chain Planning and Execution

Module 3 – Supply Chain Improvement and Best Practices

Starting Saturday Apr 7, 2018 – 5 Saturdays (Apr 7/21, May 5/19, Jun 2), 9:00am-5:00pm

*******CLTD (Certified in Logistics, Transportation and Distribution)*******

CLTD Modules - Logistics Supply Chain Overview, Inventory and Warehouse Management, Logistics Network Design, Transportation, Capacity Planning and Demand Management, Reverse Logistics and Sustainability, Order Management, Global Logistics

NEW DATE: Wednesday, January 17, 2018

15 weeks (thru April 25), 6:00-9:00pm, University of Toledo

*******APICS Principles of Operations Management***** On-site, private classes available*******

- Principles of Inventory Management
- Principles of Operations Planning
- Principles of Manufacturing Management
- Principles of Distribution and Logistics
- Principles of Managing Operations

Create customized courses to address your organization's specific education needs

Contact education@apicstoledo.org for more details about any of these classes.



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Membership Report

Here is the current membership total as of the end of this month.

Membership Breakdown	
Professional	168
Academic Professional	4
Enterprise Professional	29
Professional Member	129
Retired Member	2
Young Professional	4
Student	155
Student Associate	155
Bowling Green State Univ.	94
University of Toledo	61
Grand Total	323

I'd like to also welcome new members **Jason Gustwiller** and **Maria Penaloza**. We are glad to have you join us.

Please feel free to contact me with any questions.

Jen Bell
VP Membership



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BGSU Supply Chain Management Association



BGSU's SCMA has had a great semester so far and is looking to end on a strong note as the semester comes to a close next month. The **F-NOK** tour that took place in October was a great experience for some of our members to see how a real plant runs and provide some insight in to the supply chain world. We hosted an **Adopt A Highway** community service event in October as well which was a great opportunity for us to give back to our community and bond as an organization as well. Unfortunately, our planned "**Poppin George**" philanthropy was rained out, but stay tuned for a reschedule for that in the future.

SCMA was excited to have the opportunity to participate in **Woodward High Schools** visit to BGSU where we were able to talk to potential incoming students about supply chain management over lunch and a campus tour. In addition, we are excited to have designed director polos for our board directors to wear to meetings and campus events.

November is looking to be an exciting month. We have a professional development meeting planned with **Dana** on the 7th, featuring a negotiation workshop. We are also looking to have a tour of the **Walgreens DC** in Perrysburg coming up in the spring as well. In terms of chapter development, we have officer elections coming up on the 29th, followed by a transition meeting, and our next chapter meeting is on the 15th. Looking forward to seeing what the future of this organization holds as we finish the semester.

Logan Geise
BGSU SCMA, Director of APICS



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The University of Toledo APICS Student Chapter



Hello APICS members and supply chain professionals,

I am honored to express my fulfilling and informative experience at the 2017 APICS convention in San Antonio. First, however, I would like to thank **APICS Toledo** for making this trip a possibility for me and acknowledge that I would not be able to attend if it weren't for the efforts of **Sheryl Holbrook** and **Danielle Long**.

Day one: I arrived in San Antonio to attend the student summit where I was greeted by **Dana Day**, APICS officials, and was welcomed to the APICS convention. During this time, I could connect with students from around the nation hearing stories of everyone's aspirations, current focus within supply chain, and past internship experience. A major take away for me with this event was also getting to connect and network with aspiring supply chain professionals that I would more than likely encounter again sometime during my professional journey. However, my enthusiasm did get the best of me, and I quickly realized I had burned through 2/3rd of my business cards, so I had to make a conscious effort to preserve the remaining ones for current industry professionals.

Day two: Many industry professionals arrived this day, and APICS held their opening ceremony allowing us to hear about current educational sessions offered, and the plans for the rest of the convention. My academic focus has been geared towards supply chain analytics; as well as taking data and conveying that in a useful and useable way for decision making. So, I was ecstatic to hear that the first block of offered educational session was titled "**Leveraging Supply Chain Analytics**". After two more educational sessions, we then received a guest speaker presentation from **Wholefoods CEO John Mackey** regarding his latest book *Conscious Capitalism*. This presentation resonated with me as Mr. Mackey spoke to a company redefining its purpose to cater to a more ethical standpoint. He mentioned that many times the generic answer for a company's purpose is expressed as "getting the product to the customer". However, Mackey urged corporations to view it more from the eyes of the customer with regards to the environment. This I believe is the future of business as the world becomes more environmentally informed and conscious.

Day Three & Four: I continued attending educational sessions, networking with industry professionals, and was brought to lunch by my mentor to meet two humorous and laid-back industry professionals from **IMCD**. As we ate our meals, I gained valuable information regarding what employers like to see on resumes, what industry trends they are currently monitoring, and general advice on career goals and aspirations. These two gentlemen were very kind, and later that evening treated two other students and me to dinner. We connected on **LinkedIn**, and I am still in contact with them. Another keynote speaker, **Derreck Kayongo**, founder of **The Global Soap Project**, was my favorite presentation of all. He spoke of growing up in Uganda during a military coup and how that developed him into a man striving to build society up and not break it down. He spoke on how he created a multi-million-dollar business by using unorthodox methods. One being acquiring used soap from hotels, purifying it, and reforming it to be shipped back to Uganda to help fight and stop disease. He expressed that since his initiative has begun that malaria and other diseases have been reduced significantly.

All in all, I enjoyed this experience greatly, and look forward to attending next year's convention. If anyone has specific questions for, please don't hesitate to reach out to me by email provided below.

Benjamin Robinson
Benjamin.Robinson@rockets.utoledo.edu



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Job Postings

We recently added a new job posting to our website. Check it out [here!](#)

Is your company planning to hire more Supply Chain professionals or interns? We can help!

The **APICS Toledo Chapter** website has a **Job Postings** section! If your company is looking to add more *educated* and *motivated* Supply Chain professionals, we can get your job and/or internship posting in front of the members of this Chapter for **free!** Please email your open job summary to publicity@apicstoledo.org.

Are you looking for a new position? We can help!

Keep an eye on the **Job Postings** section of our website, we've recently added an opportunity with a local company and we'll add more as we get them!

For **newsletter suggestions**, please email the editor at publicity@apicstoledo.org.



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APICS Toledo Chapter is offering a **\$50** credit for successful friend referrals.

If you know someone (friend, employee, coworker) who is interested in pursuing a CPIM or CSCP certification let us know!

You can use your credit towards:

- ❖ Class discounts from registration fees
- ❖ Membership discounts
- ❖ Event registration fees
- ❖ Exam credits

Simply provide the information requested below (name, phone number and email) or complete this form and email it to publicity@apicstoledo.org. We will then contact your referral with certification and membership information. After we receive and process their class registration we will contact you to confirm your credit.

Referral Details

Name	
Preferred Phone No	
Preferred E-mail	

Referral Details

Name	
Preferred Phone No	
Preferred E-mail	

Referral Details

Name	
Preferred Phone No	
Preferred E-mail	

